ANNEX 10

Ultimate Investing Country

1. Reallocating positions to the ultimate investing country

- 608. Standards in this *Benchmark Definition* recommend allocating Foreign Direct Investment (FDI) transactions and positions by partner country and by industry for data presented on a directional basis (see Chapter 4 for an explanation of FDI presented on a directional basis). Hence, these items are attributed to the country of the immediate counterparty and the industry of the immediate counterparty for outward FDI.
- 609. In the case of inward FDI, the following presents a general example of how positions can be attributed to the country of the ultimate investor(s) in the resident direct investment enterprise.
- 610. The ultimate investor, for this purpose, is the enterprise that has control over the investment decision to have an FDI position in the direct investment enterprise. As such, the ultimate investor controls the immediate direct investor. It is identified by proceeding up the immediate direct investor's ownership chain through the controlling links (ownership of more than 50% of the voting power) until an enterprise is reached that is not controlled by another enterprise. If there is no enterprise that controls the immediate direct investor, then the direct investor is effectively the ultimate investor in the direct investment enterprise.
- 611. The country in which the ultimate investor is resident is the ultimate investing country (UIC) for the investment in the direct investment enterprise. It is possible that the ultimate investor is a resident of the same economy as the direct investment enterprise. This is an example of round-tripping.
- 612. In order to transform from the standard presentation by country using the directional principle to the supplemental UIC presentation, the entire FDI position that is attributed to the country of residence of the immediate direct investor is reallocated to the UIC. Where there is more than one immediate direct investor in a direct investment enterprise, the entire inward FDI position of *each* immediate direct investor is reallocated to the respective UICs based on the ultimate controlling parent (UCP) of *each* of the immediate direct investors. This method ensures that the levels of direct investment into a country according to the standard presentation and according to the supplemental UIC presentation are the same.

2. An illustration of the reallocation process

613. Diagram A.10.1 below illustrates a number of relationships for direct investment enterprises in economy 4.

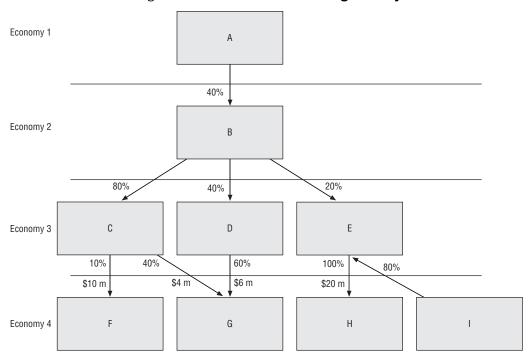


Diagram A.10.1. Utimate investing country

- 614. According to the standard presentation by country (on an immediate investor basis), Economy 4 would show \$40 m of inward FDI positions from Economy 3. According to the supplemental presentation of inward positions by UIC:
 - the \$10 m investment from C into F would be reallocated to Economy 2 as enterprise B is the ultimate investor in enterprise F (as the UCP of enterprise C);
 - the \$4 m investment from C into G would be reallocated to Economy 2 as enterprise B is the ultimate investor in enterprise G (as the UCP of enterprise C);
 - the \$6 m investment from D into G would remain allocated to Economy 3 as enterprise D is the ultimate investor in enterprise G (no enterprise exerts control over enterprise D, so enterprise D is its own UCP); and
 - the \$20 m investment from E into H would be reallocated to Economy 4 as enterprise I is the ultimate investor in enterprise H (as the UCP of enterprise E).
- 615. The supplemental presentation for Economy 4 would record \$14 m inward FDI from Economy 2 as the UIC, \$6 m inward FDI from Economy 3 as the UIC, and \$20 m inward FDI from Economy 4 as the UIC (round-tripping). No investment in Economy 4 is reallocated to Economy 1 as enterprise A is not the UCP of any of the immediate direct investors in Economy 4.
- 616. From this example, it can be seen that the entire immediate direct investment position is reallocated to the UIC the percentage ownerships in the chain of control above

the immediate direct investor do not affect the value recorded. It can also be seen that where a direct investment enterprise has multiple direct investors (for example, enterprise G), the investment from each immediate direct investor is reallocated to the respective UICs based on the UCP of each of the immediate direct investors.

3. Experience of the United States

617. The table below shows as an example the foreign direct investment position in the United States at year-end 2004 both by country of immediate investor (the standard presentation) and by UIC (the supplemental presentation). It can be observed in this table that some of the direct investment into the United States has the United States as the UIC, providing evidence of round-tripping from the United States back into the United States.

Table A.10.1. Foreign direct investment of the united states by immediate and ultimate investor

Positions at year-end 2004

| | | | _ | |
|--|---------------------------------|----------|---------------------------------|----------|
| | By country of immediate partner | | By country of ultimate investor | |
| | Millions of dollars | Per cent | Millions of dollars | Per cent |
| All countries | 1 526 306 | 100.0 | 1 526 306 | 100.0 |
| Canada | 133 761 | 8.8 | 139 904 | 9.2 |
| Europe | 1 078 287 | 70.6 | 977 346 | 64.0 |
| Austria | 3 720 | 0.2 | 2 627 | 0.2 |
| Belgium | 11 285 | 0.7 | 11 750 | 0.8 |
| Denmark | 5 450 | 0.4 | 4 005 | 0.3 |
| Finland | 5 509 | 0.4 | 6 990 | 0.5 |
| France | 148 242 | 9.7 | 149 436 | 9.8 |
| Germany | 163 372 | 10.7 | 171 683 | 11.2 |
| Ireland | 21 153 | 1.4 | 9 426 | 0.6 |
| Italy | 7 421 | 0.5 | 15 745 | 1.0 |
| Liechtenstein | 310 | 0.0 | 397 | 0.0 |
| Luxembourg | 107 842 | 7.1 | 8 813 | 0.6 |
| Netherlands | 167 280 | 11.0 | 139 952 | 9.2 |
| Norway | 3 136 | 0.2 | 2 604 | 0.2 |
| Spain | 5 669 | 0.4 | 7 102 | 0.5 |
| Sweden | 23 853 | 1.6 | 19 389 | 1.3 |
| Switzerland | 122 944 | 8.1 | 58 691 | 3.8 |
| United Kingdom | 251 562 | 16.5 | 366 024 | 24.0 |
| Other | 29 539 | 1.9 | 2 710 | 0.2 |
| Latin America and Other Western Hemisphere | 85 864 | 5.6 | 110 690 | 7.3 |
| South and Central America | 26 295 | 1.7 | 21 818 | 1.4 |
| Brazil | 1 286 | 0.1 | 3 188 | 0.2 |
| Mexico | 7 880 | 0.5 | 11 451 | 0.8 |
| Panama | 10 707 | 0.7 | 34 | 0.0 |
| Venezuela | 5 548 | 0.4 | 5 662 | 0.4 |
| Other | 874 | 0.1 | 1 483 | 0.4 |
| Other Western Hemisphere | 59 569 | 3.9 | 88 872 | 5.8 |
| · | 1 179 | 0.1 | 74 | |
| Bahamas Bermuda | | 0.1 | 74 040 | (*) |
| | 8 442 | | | 4.9 |
| Netherlands Antilles | 4 749 | 0.3 | 2 080 | 0.1 |
| United Kingdom Islands, Caribbean | 24 243 | 1.6 | 10 523 | 0.7 |
| Other | 20 956 | 1.4 | 2 155 | 0.1 |
| Africa | 1 611 | 0.1 | 1 839 | 0.1 |
| South Africa | 356 | (*) | 995 | 0.1 |
| Other | 1 255 | 0.1 | 845 | 0.1 |
| Middle East | 8 200 | 0.5 | 17 811 | 1.2 |
| Israel | 4 107 | 0.3 | 8 559 | 0.6 |
| Kuwait | 1 238 | 0.1 | 1 439 | 0.1 |
| Lebanon | 1 | (*) | 357 | (*) |
| Saudi Arabia | (D) | (D) | 4 716 | 0.3 |
| United Arab Emirates | 24 | 0.0 | 1 772 | 0.1 |
| Other | (D) | (D) | 969 | 0.1 |
| Asia and Pacific | 218 583 | 14.3 | 260 459 | 17.1 |
| Australia | 28 083 | 1.8 | 34 730 | 2.3 |
| Hong Kong | 1 709 | 0.1 | 29 895 | 2.0 |
| Japan | 176 906 | 11.6 | 180 451 | 11.8 |
| Korea, Republic of | 4 212 | 0.3 | 4 224 | 0.3 |
| Malaysia | 335 | (*) | 951 | 0.1 |
| New Zealand | 814 | 0.1 | 543 | 0.0 |
| Philippines | 25 | (*) | 101 | 0.0 |
| Singapore | 1 801 | 0.1 | 2 472 | 0.2 |
| Taiwan | 3 227 | 0.2 | 4 961 | 0.3 |
| Other | 1 470 | 0.1 | 2 131 | 0.1 |
| United States | | | 18 256 | 1.2 |

^{*} Less than 0.05 per cent.

D: Suppressed to avoid disclosure of data of individual companies.



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