# OECD DEVELOPMENT CENTRE Working Paper No. 231

## MACROECONOMIC CONVERGENCE IN SOUTHERN AFRICA: THE RAND ZONE EXPERIENCE

by

Martin Grandes

Research programme on: Finance for Development



## DEVELOPMENT CENTRE WORKING PAPERS

This series of working papers is intended to disseminate the Development Centre's research findings rapidly among specialists in the field concerned. These papers are generally available in the original English or French, with a summary in the other language.

Comments on this paper would be welcome and should be sent to the OECD Development Centre, Le Seine Saint-Germain, 12 boulevard des Îles, 92130 Issy-les-Moulineaux, France.



THE OPINIONS EXPRESSED AND ARGUMENTS EMPLOYED IN THIS DOCUMENT ARE THE SOLE RESPONSIBILITY OF THE AUTHOR AND DO NOT NECESSARILY REFLECT THOSE OF THE OECD OR OF THE GOVERNMENTS OF ITS MEMBER COUNTRIES

## CENTRE DE DÉVELOPPEMENT DOCUMENTS DE TRAVAIL

Cette série de documents de travail a pour but de diffuser rapidement auprès des spécialistes dans les domaines concernés les résultats des travaux de recherche du Centre de Développement. Ces documents ne sont disponibles que dans leur langue originale, anglais ou français ; un résumé du document est rédigé dans l'autre langue.

Tout commentaire relatif à ce document peut être adressé au Centre de Développement de l'OCDE, Le Seine Saint-Germain, 12 boulevard des Îles, 92130 Issyles-Moulineaux, France.



LES IDÉES EXPRIMÉES ET LES ARGUMENTS AVANCÉS DANS CE DOCUMENT SONT CEUX DE L'AUTEUR ET NE REFLÈTENT PAS NÉCESSAIREMENT CEUX DE L'OCDE OU DES GOUVERNEMENTS DE SES PAYS MEMBRES

Applications for permission to reproduce or translate all or part of this material should be made to: Head of Publications Service, OECD 2, rue André-Pascal, 75775 PARIS CEDEX 16, France

© OECD 2003

## TABLE OF CONTENTS

ACKNOWLEDGEMENTS	4
RÉSUMÉ	5
SUMMARY	6
I. INTRODUCTION	7
II. A BRIEF REMINDER OF CMA'S HISTORY AND ITS BASIC FEATURES	8
III. A TWO-STEP ECONOMETRIC EXERCISE TO TEST FOR CONFORMITY WITH OCA CRITERIA	10
IV. CONCLUSIONS	24
A) ECONOMETRIC APPENDIX	26
B) COMMON MONETARY AREA AGREEMENT	30
DATA SOURCES	32
BIBLIOGRAPHY	33
OTHER TITLES IN THE SERIES/ AUTRES TITRES DANS LA SÉRIE	35

## ACKNOWLEDGEMENTS

The Development Centre would like to express its gratitude to the Swiss Agency for Development Cooperation for the financial support given to the project which gave rise to this study.

The author wishes to acknowledge Colm Foy, Charles Harvey, Ulrich Hiemenz, Jonhatan Leape, Helmut Reisen, Marc Senegas, Lynne Thomas, and participants at OECD Development Centre, University of Bordeaux IV, University of Crete and DELTA seminars for valuable comments to a former version.

## RÉSUMÉ

Ce Document de travail s'efforce de répondre à deux questions : 1) la zone monétaire commune de l'Afrique australe (Common Monetary Area - CMA) a-t-elle vraiment réussi à devenir une zone monétaire optimale ? 2) quels sont les coûts et les avantages de la CMA pour les pays participants ? Nous avons effectué un exercice économétrique en deux étapes basé sur la théorie des parités de pouvoir d'achat généralisées. D'après les résultats économétriques, la CMA (avec le Botswana comme membre de facto) est effectivement une zone monétaire optimale étant donné les évolutions communes sur le long terme de leurs taux de change bilatéraux. Nous avons également mis en évidence que le bon fonctionnement de l'union monétaire - mesuré par le degré de corrélation des prix relatifs — dépend de plusieurs facteurs. Ces derniers révèlent à la fois les coûts et les avantages de l'appartenance à une union monétaire. D'un côté, plus les économies sont ouvertes et diversifiées de façon comparable, plus elles tireront parti de leur association. D'un autre côté, moins leurs cycles de production et d'échanges sont synchronisés et plus les flux de capitaux qu'elles attirent sont différents, plus elles vont payer le coût de l'association. Enfin, une ouverture accrue se traduit par des effets conjoints positifs et des progrès similaires de la diversification.

## SUMMARY

In this paper we aim to answer the following two questions: 1) has the Common Monetary Area in Southern Africa (henceforth CMA) ever been an optimal currency area (OCA)? 2) What are the costs and benefits of the CMA for its participating countries? In order to answer these questions, we carry out a two-step econometric exercise based on the theory of generalised purchasing power parity (G-PPP). The econometric evidence shows that the CMA (but also Botswana as a de facto member) form an OCA given the existence of common long-run trends in their bilateral real exchange rates. Second, we also test that in the case of the CMA and Botswana the smoothness of the operation of the common currency area — measured through the degree of relative price correlation — depends on a variety of factors. These factors signal both the advantages and disadvantages of joining a monetary union. On the one hand, the more open and more similarly diversified the economies are, the higher the benefits they will reap from having joined. On the other hand, the less synchronised their business cycles are, and the more different the kind of capital inflows are, the higher the costs they will have to bear. Finally, there is a positive joint effect from a higher degree of openness and similarly higher degrees of diversification.

## I. INTRODUCTION

The goal of this paper is to give some answers to two questions in light of the ongoing monetary integration process in Southern Africa, currently known as the "Rand Zone": 1) Has the Common Monetary Area in Southern Africa (henceforth CMA) ever been an optimal currency area? 2) What are the costs and benefits of the CMA for its participating countries? To our knowledge, these problems have yet to be adequately addressed (see Tjirongo, 1995; Jenkins and Thomas, 1997; CREFSA, 1997; Honohan and O'Connell, 1997; Vollan, 2000; or Mkenda, 2001, among others). Moreover, recent episodes concerning heightened emerging markets financial volatility, liquidity crisis and credit rationing call for a better understanding of the role further monetary integration can play to lessen instability and crisis vulnerability.

Before moving on to the main parts of the paper, one caveat is in order. Transferring the CMA's experience to other African sub-regions as a route to monetary integration requires the presence, or creation, of a number of factors present in the Southern African case. Specific to Southern Africa is a setting with a major lead economy (South Africa) and a few small satellites, themselves very dependent on the former and with very limited decision-making power. Overcoming these asymmetries requires institution-building and institution-sharing. Also very relevant to the potential for success of such schemes is the degree of complementarity among members and their ability to realise the standard gains associated with macroeconomic convergence. These factors taken into consideration, there is no reason why the standard benefits from monetary union — low inflation, credibility, financial integration and fiscal solvency should not accrue to member countries.

The paper is organised as follows. In Section II, we present the main features of the CMA since the late 1960s/early 1970s, the time when it was formally set up. In section III, we carry out a two-step econometric exercise based on the theory of generalised purchasing power parity (G-PPP). The purpose is to figure out, on the one hand, whether the CMA has been close to being an optimal currency area (OCA), and on the other, what the costs and benefits of the CMA for its member countries are. More specifically, we begin with a cointegration test whose inputs are the bilateral real exchange rates in the CMA. This test is designed to detect the existence of common fundamental trends. Next, as prescribed by the theoretical literature, we estimate a panel data model aimed at identifying some particular cost/benefit variables that determine the suitability of monetary union. Finally, we conclude by drawing some lessons in view of possible further steps in the current regional integration process. As it stands, the CMA is not a fully-fledged monetary union; so whether member countries are suited or not to move forward to irrevocably adopting the rand or an alternative anchor as the common legal tender remains a very topical problem.

## II. A BRIEF REMINDER OF CMA'S HISTORY AND ITS BASIC FEATURES

The Rand Zone has formally been in place since 1974, when South Africa, Botswana, Lesotho and Swaziland signed the Rand Monetary Agreement (RMA). However, the latter three countries (Namibia was a territory under South Africa's administration) did not at that time link their currencies irrevocably to the South African legal tender. The Rand Zone had informally existed prior to 1974 under British rule, using the pound as the common currency until 1961, when the Rand replaced it<sup>1</sup>. The first major event after the RMA occurred when Botswana opted in 1976 to pursue independent monetary and exchange rate policies. Nevertheless, it has since been linked to the rand through a currency basket where the Rand weighs around 60 to 70 per cent (in fact, we will consider Botswana as a "de facto" member of the CMA in what follows). With the signing of the Trilateral Monetary Agreement the CMA replaced the RMA in 1986. Namibia joined in 1992 shortly after gaining independence.

Swaziland, Lesotho and Namibia introduced their own national currencies after becoming independent states (the lilangeni, the loti, dollar and in 1974, 1980 and 1993, respectively), but their exchange rates have remained fixed at parity with the Rand. The Rand is legal tender in Namibia and Lesotho, which South Africa compensates for loss of seignorage. Since 1992, the Rand has not been legal tender in Swaziland (although in practice it is still widely used), opening the possibility of delinking the lilangeni. However, all member countries have maintained the parity of their currencies with the Rand, and foreign-exchange regulations and monetary policy throughout the CMA have continued to reflect the influence of the South African Reserve Bank.

Year/Period	Major Events
Before 1961	Informal Monetary Union under British ruling: pound as common currency.
1961-1974	Countries become independent (except Namibia). The Rand replaces the pound as common currency; still informal arrangement.
1974	South Africa, Botswana, Lesotho and Swaziland sign the RMA treaty.
1976	Botswana exits RMA and sets its own monetary policy. However it keeps linked to the Rand (60 to 70 per cent) through a currency basket.
1986	South Africa, Lesotho and Swaziland sign the trilateral agreement CMA, replacing the RMA. Additional provisions concerning capital account liberalisation, intrazone fund transfers and seignorage compensations are made.
1992	Namibia, which became independent in 1990, joins the CMA.

#### Box 1. Major Events in CMA History

1. During the 1960s those countries became independent and started running their own monetary institutions around South Africa's.

A caveat is in order. The CMA is a hybrid of a currency board and a monetary union. Even though the rand is the dominant currency, member countries have not made an irrevocable commitment to keep a given parity. This makes the arrangement a less than fully-fledged one in Corden's (1972) terms. On the other hand, it is a currency board because foreign assets back domestic currency issuance and the monetisation of fiscal deficits is not allowed. However, unlike an orthodox currency board, the monetary systems are administered by Central Banks which perform functions such as extending loans to their respective governments (Tjirongo, 1995). Member countries have established full capital and current account convertibility among themselves. Compensatory payments for seignorage forgone by those pegging to the rand and other legal provisions for intra-zone transfer of funds were allowed (for further information about the main provisions of this treaty, see Appendix B). It is also worth recalling that these countries together with Botswana belong to the South African Customs Union (SACU), so they have common external tariffs, and hence a common revenue pool tilted to make up for the imbalances in tax collections that arise from asymmetric trade patterns.

## About the Trade Links

All participating countries are highly dependent on imports of South African goods, but export only a small part of their total external sales there (Table 1)<sup>2</sup>. This pattern has been the rule throughout the 1990s, which provides preliminary evidence against the idea put forward by Rose (2000) regarding the possible endogenous link between trade and monetary integration. The CMA case shows that monetary integration has not significantly boosted intra-zone trade intensities. Moreover, intra-zone trade patterns look rather inter-industrial, with South Africa a net manufactured goods provider. But even for South Africa, its main trade partners are not its neighbours, they are principally the UK, the EU and the US. The existence of SACU may be having, in consequence, a trade-diversion effect. Nevertheless, as the proceeds of the common revenue pool represent a substantial part of total tax collection in all South African partners, lowering external tariffs or diversifying trade away from extra-zone countries to South Africa may bring about a fiscal problem.

		% Expo	rts to		% Imports from			
Country	SAC	U	Res	st	SAC	U	Res	st
	1996	2000	1996	2000	1996	2000	1996	2000
Botswana	18.3	6.7	81.7	93.3	78.0	73.9	22.0	26.1
Lesotho	48.5	39.1	51.5	60.9	92.2	88.2	7.8	11.8
Namibia	24.0	n.a.	76.0	n.a	88.5	n.a	11.5	n.a
South Africa	11.0	n.a	89.0	n.a	2.0	n.a	98.0	n.a
Swaziland	78.2	78.5	21.8	21.5	90.3	88.8	9.7	11.2

Table 1.	Directions	of Trade
----------	------------	----------

*Note:* SACU: South African Customs Union. *Source:* see Appendix.

2. Only Swaziland, a very small country, does export significantly to SACU countries.

## III. A TWO-STEP ECONOMETRIC EXERCISE TO TEST FOR CONFORMITY WITH OCA CRITERIA

In this section we carry out a two-step econometric exercise. This exercise draws on assumptions of a generalised version of the Purchasing Power Parity theory (G-PPP). The purpose is to figure out on the one hand, whether the CMA has been close to forming an optimal currency area (OCA), and on the other, what are the costs and benefits of CMA for its member countries. In a first step, we test the null of bilateral real exchange rates (RER) cointegration, i.e. the existence of a long-run relationship between the RER in CMA countries. This is intended as a preliminary attempt to check whether the member countries form an OCA. In the second step, we run a panel data model aimed at answering which cost and which benefit factors have empirically influenced upon the need of different RER adjustments, i.e. a deviation from G-PPP (for instance when external shocks come about). Our sample period spans 1990-2001 for two reasons: *a)* it is the time when Namibia becomes independent, though it formally joins the CMA in 1992, and *b*) a new political era begins in South Africa after the end of the apartheid regime (Mandela is set free).

## III.1. Real Exchange Rate Co-Movements and the Theory of Generalised PPP

A first way to assess the optimality of currency areas is by looking at real exchange rate correlations, on the assumption that correlations reflect common fundamental trends. These trends basically refer to the long run productivity growth, the tradability of domestically produced goods and other economic aspects. Which real exchange rate measure should be used?

The most relevant RER measure in our view is the bilateral real exchange rate of each country *vis-à-vis* South Africa, the current anchor country<sup>3</sup>. There, we would expect to see quite stable or only slightly divergent paths as long as no considerable inflation differentials are observed. Furthermore, as most of these countries have fixed their exchange rates to the rand and part of their CPI depends on South African prices, as we

<sup>3.</sup> The US dollar real exchange rate may be a misleading measure of that kind, for a simple reason: even supposing the shares of exports to the US equalises across CMA countries (including Botswana), the import sides are clearly unequal. While South Africa imports very little from its partners, the latter import near 90 per cent of their total imports from South Africa. Given the high tradability of the consumer price indices in all these, any inflation surge in South Africa derived from a depreciation of the Rand against the USD will be almost fully transferred to their own inflation. Despite having brought inflation down, South Africa-US inflation differentials have not been of minor importance over the last decade (1990s).

saw above, those series should revert to a mean. The bilateral exchange rates with respect to South Africa (SA) are defined in the following way:

$$RER_i = e_{i,sa} * \frac{P_{sa}}{P_i}$$

Where:

 $e_{i,sa}$  is the bilateral nominal exchange of each country *i* against the rand;

 $P_{sa}$  is the domestic price level in South Africa;

 $P_i$  is the domestic price level of country *i*.

Chart 1 plots real exchange rates against the Rand, showing that they remained fairly stable until 1999, when the rand started to depreciate and inflation differentials failed to keep in line. Except for Botswana, whose basket peg regime has partly prevented some temporary real overvaluation, the other countries could not adjust nominal exchange rates and consequently experienced large pass-throughs owing to the high degree of openness and extreme import-dependence on South Africa.



Chart 1: Bilateral RER. CPI based

Source: see Appendix.

To test the applicability of the long-run relationship among all bilateral RER more rigorously, we apply the G-PPP approach (Enders and Hurn, 1994; Enders, 1995), so far tested for the East African Community case by Mkenda (2001). As mentioned above, G-PPP stands for Generalised Purchasing Power Parity, meaning that among a group of *n* countries there are *n*-1 bilateral nominal exchange rates that are equal to their bilateral relative prices. For groups of countries with close ties or where economic fundamentals move in similar ways, all bilateral RERs should display common trends.

Before going into methodological details it is worth asking whether G-PPP is a good assumption in the case of the CMA and Botswana. We believe this is the case because: *a*) CMA countries are highly open economies (tradable goods represent as much as 70 per cent of consumer price index weights, see Charts 2 and 3 in Section III.2 below), *b*) the absence of tariff barriers given that all these countries form the South African Customs Union (SACU), and c) low transport costs given their close vicinity (natural partners).

Speaking in econometric terms, the G-PPP postulates that though bilateral real exchange rates are generally non-stationary, they will exhibit common stochastic trends if the fundamental variables (i.e. the forcing variables) are sufficiently interrelated<sup>4</sup>. Enders and Hurns (1994) add that G-PPP can be interpreted in terms of optimum currency areas. In the two-country case, the real exchange rate between the two countries comprising the domain of a currency area should be stationary. In a multi-country setting, within an appropriately defined currency area, the forcing variables will be sufficiently interrelated, so that the real exchange rates themselves will share common trends. Hence, within a currency area we would expect there be at least one linear combination of the various bilateral real exchange rates that is stationary.

Following G-PPP, suppose that m of the countries in an n-country world comprise the domain of a currency area; for these m countries — 5 in our case — there exists at least a long-run equilibrium relationship between the m-1 bilateral real rates (4 here) such that:

$$RER_{12} = \beta_0 + \beta_{13}RER_{13} + \beta_{14}RER_{14} + \beta_{15}RER_{15} + e_t$$
(1)

Or  $e_{t}^{*} = \sum_{j=2}^{5} \beta_{1j}^{*} RER_{1j} - \beta_{0}^{*}$  where  $e_{t}^{*}$  is a stationary process, every  $\beta_{1j}^{*}$  is a  $\beta_{1j}$ 

coefficient normalised by  $\beta_{12}$  and each RER<sub>11</sub>, *i*= 2...5 stands for the respective bilateral rates of Botswana, Lesotho, Namibia and Swaziland (considering South Africa as the numéraire).

The next step consists of identifying and estimating the long-run relationship(s) implied by (1). Using Johansen's methodology — which assumes all bilateral RER are endogenous — we are able to find the number of cointegrating vectors and the point estimates  $\beta_{1i}^{5}$ . The results confirm the cointegration hypothesis between the different

<sup>4.</sup> We are not able to disentangle, however, the part that is due to common policy responses, often seen in sub-regional integration processes where macroeconomic coordination is carried out.

<sup>5.</sup> First, we proceeded to check the stationarity of the variables, finding all of them to be I(1) or unit-root processes. Then we chose the optimal lag number in order to perform the Johansen test under the assumption of no deterministic trend in data (which seems reasonable in light of the data generation process shown in chart 1). Finally, we obtained the number of cointegrating vectors (2), confirming G-PPP holds. See annex A for further details about the econometric modelling and results.

bilateral real exchange rates. Therefore, these results put forward the significant RER comovement, in turn supporting the case of some degree of common trends in real fundamentals. In other words, our finding shows that the RER in CMA countries and Botswana vary quite similarly, indicating that the underlying economic shocks or policy responses to them do not spark divergent relative price effects.

## III.2. Accounting for OCA'S Costs and Benefits in a Panel "G-PPP" Approach

Deviations from/convergence to G-PPP can be a signal of different/similar macrofundamental responses resulting from divergent/similar needs to smooth external shocks out. Testing for cointegration between bilateral RERs offers a proof of such divergence/convergence but does not necessarily provide an explanation of which factors might be driving different/similar adjustments in relative prices. Conversely, the criteria suggested by the theory of OCA lay out a useful framework to pin down these factors. This would certainly be the case should the degree of compliance with G-PPP be understood as evidence supporting the case of a common currency area. We maintain that given the fixed exchange rate arrangements in place (or quasifixed in Botswana), any diverging/converging fluctuations in domestic prices, CPIs, should be accounted for by OCA theoretical variables in either sense (for instance, different business cycles may require different relative price adjustment)<sup>6</sup>.

In a nutshell, we are interested in explaining the magnitude and the significance of the determinants of G-PPP deviations in a panel framework. Instead of the standard deviation of the RER used by Bayoumi and Eichengreen (1996 and 1998), our dependent variable is the intra-annual linear correlation coefficients taking each possible pair of countries (CORRELCPI<sub>ii</sub>)<sup>7</sup>. In our case, there are 10 combinations. We use that variable instead of the one proposed by Bayoumi and Eichengreen for three reasons. First, because CORRELCPI<sub>ii</sub> is a more accurate measure to compute the degree of deviation from G-PPP. Second, while the standard deviation of the RER is highly endogenous to some of the explanatory variables, e.g. to the bilateral trade intensities, the latter is poorly relevant in the CMA countries. Third, the linear correlation coefficient is independent of the scale of the variables. Indeed, a given level of this coefficient could be associated to different time series which display different standard deviations.

Positive correlations indicate that prices move in the same direction (perfect=1), favouring the G-PPP hypothesis. On the contrary, lower or negative correlations mean that domestic prices display dissimilar paths or are inversely correlated (=-1), which could be taken as evidence of a violation to G-PPP and the non-existence of an OCA.

We apply a monotonic transformation of this correlation in order to avoid violating the normality assumption requested for our panel estimations, due to the closed range of  $CORRELCPI_{ij}$  (between -1 and 1). To circumvent this problem we apply the following transformation:

<sup>6.</sup> In other words, we want to identify the sources of strain that would ultimately push bilateral real parities away from its PPP levels, i.e. when inflation differentials widen or other factors are in operation. Therefore, it would be redundant to include the inflation differential on the RHS when ours is a measure related to it.

<sup>7.</sup> For example, CORRELCPI between Namibia and South Africa in 1996 results from calculating the linear correlation coefficient spanning January to December observations (12) for that year.

$$CORRELCPI_{ij} * = log \left[ \frac{(CORRELCPI_{ij} + 1)}{1 - CORRELCPI_{ij}} \right]$$

So that the new variable is continuous and now lies inside the interval  $(-\infty, +\infty)$ .

The explanatory variable set is derived from OCA theory<sup>8</sup>. These variables (and the expected signs of their associated coefficients in the equation where  $CORRELCPI_{ij}$  \* is the dependent variable) are the following:

## 1) The Degree of Openness (**OPEN** $_{ii}(+)$ ):

Indeed, the more open an economy is, the larger the benefits of joining a currency union will be, *ceteris paribus* (Mc Kinnon, 1963). When non-tradable goods are a small share of total output, the nominal exchange rate ceases to be an effective instrument to restore equilibrium after a real shock occurs. This is so because of the size of the exchange rate change following such shock (fall in export demand or adverse terms of trade variation) that is required to shift resources away from the non-tradables sector to the tradables one. If prices and wages are sufficiently flexible or there is no money illusion, large devaluations will be automatically transmitted to production costs and consumer prices so the pursued real exchange rate effect will be virtually neutralised<sup>9</sup>.

We measure the degree of openness as the mean of the logs of total trade in percentage of GDP for each pair of countries i,j<sup>10</sup>. In other words:



All the five countries are highly open economies, either looking at trade flows in relation to GDP (Chart 2) or tradability in consumer price index (CPI, Chart 3). Hence, *the more open the countries are on average*, the less the need for different RER adjustments and *the more their CPIs should be correlated*.

<sup>8.</sup> Good surveys of the OCA literature can be found in De Grauwe (1997), Laffrance and St-Amant (1999) or Kenen (2000), among others.

<sup>9.</sup> Corden (1972) argues the openness criterion applies only to microeconomic demand changes in the domestic economy and does not apply to macroeconomic disturbances that occur abroad. He argues to the extent the latter has been the primary cause of payments disequilibrium then the economy should be insulated by flexible exchange rates (specially so a large economy).

<sup>10.</sup> As we mentioned above, the bilateral trade intensities in the CMA are very low and do not increase significantly over time. Therefore, we took the total trade flows over GDP as an indicator of the degree of openness. Curiously, the relevant trade flows for member countries are other than intrazone exchanges, with the exception of the imports from South Africa, which account up to a 90 per cent in some cases. However, the weights the export markets had in each country showed a relatively similar structure. In other words, the optimal trade-weights that would stabilise the REER for SACU as a whole should be (calculations made from IMF DOTS, 2000): 41.7 per cent in European currencies (predominantly the euro and sterling), 11 per cent in US dollar, 6.4 per cent in Japanese yens and the remaining 40 per cent in diverse Asian and African currencies.



Chart 2: The Degree of Openness in CMA and Bostwana 1990-2000

Source: see Appendix.



Chart 3. The Degree of Openness 2 (Tradability Analysis of CPI index)

Source: see Appendix.

## 2) Diversification of Production and Exports of Goods and Services (HERFIN "(-)):

The production/export diversification argument was pointed out by Kenen (1969). The core of the argument is based on the idea that a larger production/export variety allows diversifying negative terms of trade shocks away (law of large numbers). Put differently, for a country producing a small variety of goods and exporting only a few of them, a decline in exports revenue would result in relatively higher labour unemployment (or higher idle capacity) than in a more diversified economy with a fixed exchange rate (provided both are open economies). We measure the relative diversification of production in a country i with respect to another country j across k producing sectors by the well-known Herfindhal index. The last is defined as the sum of the squared differences between sector k share in country i  $(s_{\mu})$  with respect to the same share in country j ( $s_{ik}$ ). In other words:

$$H_{i,j,k}t = \sum_{k} (s_{ik} - s_{jk})^2$$

Given the data availability (lack of more disaggregated observations), we used one digit data from the standard international CIIU classification and computed the above indices for each pair of countries. For instance, Chart 4 depicts Herfindhal indices over 1990-2000 comparing the relative diversification of each country with respect to South Africa. The closer H i, zak t is to zero, the more similar country j is compared to South Africa.



Chart 4: Herfindhal INDEX. Relative diversification with respect to South

Source: see Appendix.

Moreover, regarding the export mix, the evidence shows that the countries have hardly diversified their export mix (table two below). All countries are largely dependent on a few commodities for the vast majority of their total exports: Namibia (gold, diamonds, fish), Botswana (diamonds, cooper, nickel and beef), Lesotho (textiles, crops), South Africa (gold, platinum) and Swaziland (sugar, textiles)

Country	Main Export Products	% of total exports	Year
Botswana	diamonds	84	2000
Lesotho	clothing/textiles	60	1999
Namibia	Diamonds/fish	48/30	2000
South Africa	Minerals (gold, platinum)	59	2000
Swaziland	Sugar cane or derivatives	40	2000

## Table 2. Export Diversification in CMA plus Botswana

Source: Economist Intelligence Unit.

Therefore, the more similar and/or more diversified countries are relative to each other — the lower  $HERFIN_{ii}$ , t- the more their CPIs should be correlated.

## 3) Shock Asymmetry (LOGOUPUT "(-)):

When enough wage flexibility and/or labour mobility is not assured in order to restore the internal and external equilibriums in the face of a real shock, exchange rate adjustment may turn out useful for policy makers in order to put the economy back into equilibrium. This issue was one of the main contributions made by Mundell (1961). In a world with two countries with no capital mobility, homogenous goods, etc, an expenditure-switching shock (demand shifts away from domestic products to foreign ones) requires real wages to fall or workers to migrate to the favoured country in order to restore goods, labour market and in consequence external balance equilibrium. Real wages start to rise in that country attenuating the positive competitiveness effect. If migration occurs, the migrants' additional consumption of goods imported from their country of origin will increase their relative price. The ultimate effect will be a reversal in trade balances. However, if real wages are sticky or labour immobile, thus hampering market clearing conditions, other transfer mechanisms should be put in place so as to smooth output fluctuations and restore external equilibrium.

We measure the degree of shock asymmetry by means of the log of the ratio between real output in country i and j (where each real output is normalised through an index set at 100=1995). That is:

$$LOGOUTPUT_{IJ} = Log\left(\frac{realGDP_i}{realGDP_j}\right)$$

Although it is impossible to disentangle shocks and policy responses through these figures, this indicator provides an approximation about how correlated economic cycles are. If both GDPs move together on a one on one basis, then the variation in LOGOUTPUT will be zero. Chart 5 shows that the all four countries display a high synchronicity with respect to South Africa, especially when we look at the 1993 recession and the 1999 slowdown in output performance (with the exception of Botswana)





Therefore, monetary integration can be costly where real shocks tend to be asymmetric and labour markets rigid. As a consequence, we would expect the less synchronised business cycles are the less (or more negatively) correlated domestic prices should be.

## 4) Capital mobility and the composition of gross capital inflows (FDIGKI "(-)):

The classic debate reaches its limits where capital flows take up a more relevant dimension in determining business cycles or even long-run growth.

In spite of having completely liberalised intra-zone capital accounts, a rather unidirectional process has been observed in CMA. As expected, South African banks or mining companies, sometimes multinationals, invest in peripheral countries. However, South African foreign assets/liabilities in its partners still account for a very low share in total stocks (see SARB Quarterly Bulletin, December 2002). This certainly helps to smooth consumption in recipient countries, hence allowing some risk sharing.

The breakdown of gross capital inflows can also play a role by inducing real exchange rate (RER) misalignments if such flows have different horizons and volatilities. Available figures confirm that the bulk of regional private inflows are received by South Africa (94 per cent, Table 3), most of them as equity or debt liabilities, though FDI is slowly gaining ground. This is not irrelevant because large portfolio inflows have been one of the major causes of the heightened rand volatility, which has in turn affected its neighbours' competitiveness. By contrast, FDI and official flows have explained the bulk of capital inflows in the other four countries over the last twelve years.

Therefore, while capital mobility is low and unidirectional, in spite of the provisions made by the CMA agreement, the geography and breakdown of extra-regional capital inflows points to further RER instability and/or misalignments. Thus, *countries with divergent patterns of capital inflows should bear different relative price adjustment in the short run, thus lower CPI correlation.* We measure this variable by the difference between the absolute values of each country's foreign direct investment (FDI) over its total gross capital inflows (GKI). Put differently:

$$FDIGKI_{ii} = |FDIGKI_i - FDIGKI_i|$$

Note we did not use total inflows or the total inflows over GDP because it could have been endogenous to  $LOGOUPUT_{ij}$ . To our knowledge, this is the first attempt to include the capital flow dimension in an OCA econometric setting.

			( *	- /				
	Foreign direct investment	Derivatives	Other Liabilities	Portfolio Inflows Total	Bonds	Equity	Total	Country Share (%)
Botswana	158.7	2.4	0	0.5	0.5	0	161.6	0.2
Lesotho	1438	0	387.1	0	0	0	1 825.1	2.7
Namibia (90-98)	890.4	0	219.9	274.8	90.5	184.3	1 385.1	2.0
South Africa	9 455	79	3 269	50 610	18 365	32 245	63 413	93.7
Swaziland	604	0	291.3	1.2	0	0	896.5	1.3
All countries	12 546	81.4	4167.3	50 886.5	18 456	32 429.3	67 681	100.0
Flow type share (%)	18.5	0.1	6.2	75.2	27.3	47.9	100.0	

Table 3. Gross Private Capital Inflows 1990-2000 (\$ million)

Source: see Appendix.

#### Interactive Variables:

#### 5) OPEN "\*HERFIN(+-):

This is an interactive variable intended to capture the fact that larger economies can be as open as smaller ones — in relative terms — and that their degree of diversification can go either way, towards tradables or non-tradables. Higher price correlation is expected in cases where the economy is more diversified (lower HERFIN), and the more so towards the tradable sector (higher OPEN). But Kenen (1969) also points out some contradiction between the criteria of diversification and size. This happens provided that a more diversified economy (lower HERFIN) is normally a larger one, where non-tradables goods weigh more (lower OPEN) and so exchange rate policy does as we saw before. In conclusion, a monetary union would perhaps accrue higher benefits to more diversified economies where the need for flexible exchange rates would be less (Kenen, 1969). Therefore, we would expect an ambiguous effect from this interactive variable on CPI correlation across countries.

In order to estimate the importance of each of the OCA variables identified before, we suggest an error component model sampling a panel of five countries, thus ten combinations of CPICORREL\*, over the period 1990-2000. We use annual data. The model equation is as follows:

 $CORRELCPI_{ij}^{*} = \beta_0 + \beta_1 OPEN_{ij} + \beta_2 HERFIN_{ij,k} + \beta_3 LOGOUTPUT_{ij} + \beta_4 FDIGKI_{ij} + \beta_5$  $OPEN_{ij}^{*} + HERFIN_{ij,k} + v_{it}$ (2)

Where  $\mathbf{v}_{it} = \mathbf{u}_i + \mathbf{e}_{it}$  is the error component term (an individual random disturbance  $\mathbf{u}_i$  plus an i.i.d. term) and the traditional Gauss-Markov assumptions are, in principle, valid. These assumptions are the following:

i) E (
$$\mathbf{e}_{it}$$
) = E ( $\mathbf{u}_i$ ) = 0  
ii) E ( $\mathbf{e}_{it}^2$ ) =  $\sigma_e^2$   
iii) E ( $\mathbf{u}_i^2$ ) =  $\sigma_u^2$   
iv) E ( $\mathbf{e}_{it}\mathbf{u}_j$ ) = 0 for all i, t and j  
v) E ( $\mathbf{e}_{it}\mathbf{e}_{js}$ ) = 0 if  $t \neq s$  or  $i \neq j$   
vi) E ( $\mathbf{u}_i\mathbf{u}_j$ ) = 0 if  $i \neq j$ 

Based on the specification suggested by equation (2), we run different regressions, each one regarding one particular kind of estimator. Then, we evaluate the quality and properties of these estimators in comparative perspective so as to finally be able to choose the best fit.

Following traditional panel econometric modelling, we first ask whether the existence of group effects is significant or not. This requires testing the goodness of the pooled-OLS regression against e.g. the fixed effects model or within estimator, assuming the group effects as parametric shifts in the regression function. A standard Wald-F test is performed, indicating we reject the null that there are no individual intercepts significantly different from the common intersection (last row in table 4). This result leads us to ask whether one may consider these group effects as fixed or random. Some authors (Mundlak, 1978) have considered this distinction is an erroneous interpretation and we should always treat these effects as random. According to Mundlak, the fixed effects model is simply analysed conditionally on the effects present in the observed sample (Green, 1995). Moreover, this model — fixed effects — might be viewed as applying only to the cross-sectional units in the study, not to the ones left out of the sample. The only exception would be the case when the cross-sectional units exhaust the sample. Indeed, this is our case given that all CMA countries are considered and all possible combinations of CPICORREL\* are taken into account herewith. Unfortunately, our T is short enough to assume away both effects are indistinguishable because we know all observations. Therefore, if no substantial differences between both estimators

are found, that is if their goodness of fit and properties are as good, we will suppose no real differences regarding the treatment of the nature of the group effects in our model. However, we should slightly favour the error components or random effects-Feasible Generalised Least Squares (FGLS) estimation for reasons we will address below.

What comes out clear-cut from the random effects-FGLS estimator is the inefficient weight assigned by pooled-OLS to the between-units variation, in relation to the within or fixed effects estimator. Most of the point estimates ( $\beta$ s) yielded by the random effects-FGLS regression are closer to the within estimators than to the pooled-OLS ones. This is the case because FGLS puts less weight on the between variations than the latter. Nevertheless, there is still evidence favouring the error components model (random effects). A Breusch-Pagan test allows one to check whether the null that  $\sigma_u^2$  is equal to zero can be rejected. The results displayed in table 4 confirm the rejection of the null that no random effects on the cross-sectional units are present. Another indicator of the impossibility to reject the random effects model is the fact that  $\sigma_e^2$  is different from zero (=1 in our exercise). This makes the weights used by random effects-FGLS lower than in the extreme case where they are such that FGLS estimators coincide with those obtained by the fixed effects-within regression. It should be noted that random effects-FGLS estimators are robust to heteroskedasticity and serial correlation over time (E ( $\mathbf{e}_{t}, \mathbf{e}_{s}$ ) = 0 if  $t \neq s$ ).

Another way to test whether the random effects-FGLS estimators are superior to those obtained by the fixed effects-within model, is to perform the Haussman's test. Briefly, under the null of  $E(X_{ii}u_i)=0$ , which implies exogenous regressors, both within and random effects estimators are consistent but only the latter is efficient. By contrast, under the alternative of  $E(X_{ii}u_i)\neq 0$  the random effects-FGLS estimators are inconsistent while the within hold consistent. The results of Haussman's test suggest the null can be convincingly accepted (table 4). In conclusion, the true, best, estimators would lie somewhere between the random effects and within model.

Another important issue, though, is the potential presence of cross-correlated residuals, provided some omitted variables can equally affect each correlation pair (think of regional shocks). In other words, a violation to the assumption E ( $\mathbf{e}_{it} \mathbf{e}_{js}$ ) = 0 if  $i \neq j$ ) is likely to happen. We also test for this through a Breusch-Pagan Lagrange multiplier test. The rejection of the null of no cross-correlation in the OLS model, lead us to estimate a Seemingly Unrelated Regressors (SUR) model by Feasible Generalised Least Squares. SUR-FGLS, by jointly estimating the cross covariance matrix, allows correcting for the source of bias implied by the residual cross correlation. The SUR-FGLS specification also corrects for cross-section heteroskedasticity, very likely given the unbalanced nature of our panel. This specification is sometimes referred to as the Parks estimator. Even in small samples the unbiasedness property of the SUR estimator holds. Consistency and asymptotic efficiency are also guaranteed (see Baltagi, 1995 and Zellner, 1962).

In conclusion, SUR-FGLS yields the most accurate and significant estimates. The point estimates are notwithstanding closer in size to the within estimators, but are quite more significant. We comment on these results below (Table 4).

## Table 4. Panel Estimation Output: OCA Determinants and Price Correlations

Total panel (unbalanced) observations: 99, 1990-2000 Dependent Variable: CORRELCPI?

	SUR-FGLS		Fixed effects (within)		Random Eff	ects-FGLS	Pooled OLS	
Variable	Coefficient	t-Statistic	Coefficient	t-Statistic	Coefficient	t-Statistic	Coefficient	t-Statistic
С					4.08	8.37	3.59	12.52
OPEN3?	10.45	6.51	10.87	2.33	3.84	1.30	-0.41	-0.22
HERFIN?	-2.91	-2.57	-2.95	-0.75	0.99	0.43	2.85	1.92
LOGOUTPUT?	-5.24	-3.71	-5.76	-1.27	-8.05	-1.81	-9.98	-2.23
FDIGKI2?	-0.15	-6.25	-0.12	-1.12	-0.15	-1.31	-0.19	-1.43
OPEN3?*HERFIN?	-77.37	-13.19	-78.52	-3.88	-51.35	-2.85	-26.07	-2.22
Fixed Effects								
_BOTSAFC	5.14		5.19		-0.29			
_LESSAFC	5.36		5.41		0.23			
_NAMSAFC	6.18		6.24		0.46			
_SWASAFC	4.17		4.18		-0.51			
_LESBOTC	5.57		5.61		0.24			
_NAMBOTC	5.27		5.31		0.34			
_SWABOTC	4.36		4.39		-0.45			
_NAMLESC	5.42		5.42		0.28			
_SWALESC	5.57		5.54		0.43			
_SWANAMC	3.21		3.18		-0.68			
R-squared	0.44		0.44		0.37			
Adjusted R-squared	0.35		0.35		0.34			

Note: For all estimators except for SUR ones, White Heteroskedasticity-Consistent Standard Errors & Covariance terms are calculated \*,\*\*, significant at 10, 5 and 1% respectively

	statistic x	Probability = 1-F(x)
Hausmann test	1.73	0.88
BP random effects test	294.07	0.00
BP cross-correlation test (w/r to OLS)	163.61	0.00
Pooled vs Group Effects	3.39	0.001

## What does the Regression output Imply in Terms of OCA Cost/Benefits?

Although the dependent variable is written in logarithms, this is not the case for all of the explanatory variables. While in some cases the estimated coefficients can be read as elasticities (OPEN — mean of two logs — and LOGOUTPUT), the others should be read as semi-elasticities, i.e. the percentage change in the dependent variable given an absolute change in the explanatory variable. All regressors are highly statistically significant.

First, a 1 per cent increase in the average degree of openness increases CPI correlations by 10.45 per cent. Second, a 0.10 absolute difference in the bilateral Herfindhal index, that is one economy is about 10 per cent less concentrated with respect to the other, brings down CORRELCPI\* by 0.29 per cent. Third, a real growth differential of about 0.01 (1 per cent), i.e. one country growing at 2 per cent and the other at 1 per cent annually drives price correlation down by 5.24 per cent. Fourth, a 0.10 absolute difference in the FDI shares in total gross capital inflows — that is one country receives relatively 10 per cent more in FDI — reduces that correlation by 0.015 per cent. Given those countries display substantially different long-term investment shares — particularly with respect to South Africa, as we saw above — the divergence in RER patterns becomes considerable especially in 1995-2000 when South Africa's portfolio liabilities increase dramatically. Finally, and this is the fifth point, we come up with a negative and significant coefficient regarding the interaction term. This is evidence that more open (higher OPEN) and more similarly diversified economies (lower HERFIN) may display more correlated relative prices.

## **IV. CONCLUSIONS**

Our study has emphasised two aspects of the monetary integration process in Southern Africa in light of G-PPP theory: 1) whether this monetary area (CMA plus Botswana) constitutes an optimal currency area in the classic sense — though still being a non fully-fledged agreement; and 2) what the costs and benefits for its partners have been. A two step-econometric exercise helped us to give some answers to these questions.

Our econometric evidence suggests that CMA and Botswana form an OCA given the existence of common long-run trends in their bilateral real exchange rates. We also tested that in the case of CMA and Botswana the smoothness of the operation of the common currency area — measured by the degree of relative price correlation depends on different of factors. These factors signal both advantages and disadvantages of joining a monetary union. On the one hand, the more open and more similarly diversified the economies are, the higher the benefits they will reap from having joined. On the other hand, the less synchronised their business cycles, and the more different the kind of capital inflows are, the higher the costs they will have to bear if internal capital mobility is low. Finally, there is also a positive joint effect from a higher degree of openness and similarly higher degrees of diversification.

In sum, further microeconomic efficiency gains can still be accrued if these countries go all the way to a fully-fledged monetary union. Macroeconomic convergence, more similar production structures, higher output correlation and risk-hedging possibilities since periphery countries are able to resort to South Africa's capital market and overdraft facilities at the Reserve Bank, are all features that pave the way to full monetary integration. Nonetheless, in attaining this goal they will face some difficulties, namely:

- A certain divergence in terms of trade shocks. This can put further strain on the smooth functioning of the common monetary area because countries facing dissimilar relative price variations would need different trade balance adjustments.
- In connection with the above point, the lack of export diversification may reinforce the divergent effects from terms of trade shocks, mostly given the small share of intraregional trade. In spite of this, many countries have been making efforts to diversify towards real and financial tradable services (ex: tourism, banking). Were the economies to diversify towards non-tradable goods, then the loss of exchange rate policy could be more significant. All in all, very high average tradability in the region would still make relinquishing this instrument worthwhile.

The one-way direction of trade intra-CMA might also be an obstacle to the definitive adoption of the Rand as common currency, should export earnings be tied to different third currencies. However, as the shares that different export markets have are quite similar, in that they are mainly directed to UK, the EU or the US, pegging to a currency basket is a possibility not to be ruled out. This would be even worthier in view of the heightened volatility of the rand, in turn triggered by growing portfolio capital flows in South Africa.

Lastly, the predominance of inter-industrial trade patterns and the fact that total trade within the area has very modestly risen are in contrast with Rose (2000) finding that monetary integration boosts intra-zone trade flows. Future research needs to be done to explain the causes of this seeming paradox. The gains from CMA are to be sought in other than a trade boost and the dynamic benefits derived from this. Moreover, in view of the former, the endogeneity criteria, i.e. higher bilateral trade intensities may drive output correlation up and turn the production structures more similar, would make little sense in this special case.

## A) ECONOMETRIC APPENDIX

#### A-1) ADF Tests: Adjusted Sample Method

Since the series are not stationary it was necessary to test whether or not they were integrated of the same order, and then to perform the cointegration test (Johansen version) to detect the number of cointegrating vectors, in case the former holds. Briefly, for each variable the Augmented Dickey Fuller (adjusted-sample) test was run testing the null hypothesis of non-stationarity and concluding that all variables were integrated of order one (I(1)).

ADF equation: 
$$\Delta \mathbf{Y}_{t} = \boldsymbol{\alpha} + \boldsymbol{\gamma} \mathbf{Y}_{t-1} + \sum_{j=1}^{n} \Delta \mathbf{Y}_{t-1} + \boldsymbol{\varepsilon}_{t}$$

**H**<sub>0</sub>: γ =0

Table AT. ADF lest	Table	A1.	ADF	Test
--------------------	-------	-----	-----	------

Variable	Optimal lags	$H_{_0}$ : $\gamma = 0$ ; $\tau$ value	Critical Value 5 per cent
RERSAF_BOT	1	-0.65	-2.8849
RERSAF_LES	6	-1.44	-2.8892
RERSAF_NAM	1	-0.05	-2.8849
RERSAF_SWA	1	-2.11	-2.8849

Therefore, we were not able to reject the null hypothesis of a unit root for any of these bilateral real exchange rate series.

## A-2) Preliminary Steps to Specify the Johansen Cointegration Test

Before carrying out the cointegration test, the number of lags to be included in the model was specified. For that reason, the Akaike Information Criteria (AIC) was employed, though the Sims' Likelihood Ratio test was also done. According to AIC the optimal lag was one month.

Finally, the Johansen trace statistic identified the existence of 2 cointegrating vectors, assuming no linear trend in data (see Appendix A-3).

## A-3) Cointegration and VECM Estimation

## Johansen Test:

Given a group of non-stationary series — like the ones presented above, it may be interesting to determine whether the series are cointegrated, and if they are, to identify the cointegrating (long-run equilibrium) relationships. One of the possible methods to test for these relationships was developed by Johansen (1991, 1995). Johansen's method consists on testing the restrictions imposed by cointegration on the unrestricted VAR involving the series.

Consider a VAR of order p:

## $\mathbf{y}_{t} = \mathbf{A}_{1} \mathbf{y}_{t-1} + \dots + \mathbf{A}_{p} \mathbf{y}_{t-p} + \mathbf{B} \mathbf{x}_{t} + \boldsymbol{\varepsilon}_{t}$

Where  $\mathbf{y}_{t}$  is a k-vector of non-stationary endogenous I(1) variables,  $\mathbf{x}_{t}$  is a d-vector of deterministic variables, and  $\mathbf{\varepsilon}_{t}$  is a vector of innovations. We can rewrite the VAR as:

$$\Delta \mathbf{y}_{t} = \Pi \mathbf{y}_{t-1} + \mathbf{A}_{j} \sum_{i=1}^{p-1} \Gamma_{i} \Delta \mathbf{y}_{t-1} + \mathbf{B} \mathbf{x}_{t} + \varepsilon_{t}$$

Where

$$.\Pi = \sum_{i=1}^{p} \mathbf{A}_{i-} \mathbf{I}_{i} \text{ and } \Gamma_{i} = - \sum_{j=i+1}^{p} \mathbf{A}_{j}$$

Granger's representation theorem asserts that if the coefficient matrix  $\Pi$  has reduced rank r<k, then there exist kr matrices  $\alpha$  and  $\beta$  each with rank r such that  $\Pi = \alpha\beta$  and  $\beta'y_t$  is stationary. R is the number of cointegrating relations (the cointegrating rank according to this method) and each column of  $\beta$  is the cointegrating vector<sup>11</sup>. The elements of  $\alpha$  are known as the adjustment parameters in the vector error correction model, in response to a deviation from the equilibrium. Johansen's method is to estimate the  $\Pi$  matrix in an unrestricted form, then test whether the restrictions implied by the reduced rank of  $\Pi$  can be rejected or not.

How many cointegrating vectors would there be? If there are k endogenous variables, each of which has one unit root, there can be from zero to k-1 linearly independent, cointegrating relations. If there are no cointegrating relations, standard time series analysis such as the (unrestricted) VAR may be applied to the first-differences of the data. Since there are k separate integrated elements driving the series, levels of the series do not appear in the VAR in this case.

Conversely, if there is one cointegrating equation in the system, then a single linear combination of the levels of the endogenous series  $\beta' y_{t-1}$  should be added to each equation in the VAR. When multiplied by a coefficient for an equation, the resulting

<sup>11.</sup> The cointegrating vector is not identified unless we impose some arbitrary normalisation. The program used (Eviews) adopts the normalisation so that the r cointegrating relations are solved for the first r variables in the yt vector as a function of the remaining k-r variables.

term  $\alpha \beta' \mathbf{y}_{t-1}$  is referred to as an error correction term. If there are additional cointegrating equations, each will contribute an additional error correction term involving a different linear combination of the levels of the series.

If there are exactly k cointegrating relations, none of the series has a unit root, and the VAR may be specified in terms of the levels of all of the series. Note that in some cases, the individual unit root tests will show that some of the series are integrated, but the Johansen tests show that the cointegrating rank is k. This contradiction may be the result of specification errors.

Once the optimal lag number is defined (Sims tests, Information criteria), and a choice on different deterministic trends paths for the data is made (here it was assumed no deterministic trend), it is necessary to compute the eigenvalues  $\lambda_i$  of the  $\Pi$  matrix. In this way, the number of distinct cointegrating vectors can be obtained by checking the significance of those characteristic roots. Moreover, the number of  $\lambda_i$  statistically different from zero will be exactly the number of cointegrating vectors.

Then, two tests can be performed, one based on a trace-statistic or another based on a "maximum" statistic. For this exercise only the first one was carried out, but the second can be easily computed leading to similar conclusions (there is however some scope for discrepancy, see Enders 1995).

The trace statistic test the null hypothesis that the number of distinct cointegrating vectors is less than or equal to r against a general alternative. The test is of the Log Likelihood Ratio type under the following statistic:

$$\lambda_{\text{trace}}$$
 (r) = -T  $\sum_{i=r+1}^{n}$  In (1-  $\lambda_i$ )

Table A2 below displays the results concluding, at a 5 per cent, that there are at most 3 cointegrating vectors.

## Table A2. Johansen Trace Test

	Inclu	ided observations	: 120	
	Test assumption	: No deterministic	trend in the data	
Series: I	RERSAF BOT RE	RSAF LES RER	SAF NAM RERSA	F SWA
		_ags interval: 1 to	1	
	Likelihood	5 per cent	1 per cent	Hypothesised
Eigenvalue	Ratio	Critical Value	Critical Value	No. of CE(s)
0.235721	68.18824	53.12	60.16	None **
0.141741	35.92957	34.91	41.07	At most 1 *
0.119207	17.58769	19.96	24.60	At most 2
0.019441	2.355837	9.24	12.97	At most 3
(**) denotes reject	ion of the hypothesi	s at 5%(1%) signific	ance level	
R. test indicates	2 cointegrating equa	ation(s) at 5% signific	cance level	
	Unnormali	ised Cointegrating C	oefficients:	
RERSAF_BOT	RERSAF_LES	RERSAF_NAM	RERSAF_SWA	С
0.008038	-0.038117	0.029255	-0.013956	1.366745
-0.036900	-0.001554	0.050970	0.006412	-1.971923
-3.58E-05	-0.013222	-0.015374	0.017919	0.944936
0.002624	-0.002280	-0.002043	0.000555	0.013518
No	malised Cointegrati	na Coefficients: 1 C	ointegrating Equation	(s)
RERSAE BOT	RERSAE LES	RERSAE NAM	RERSAE SWA	<u>с</u>
1.000000	-4.742035	3.639530	-1.736266	170.0344
	(3.76297)	(3.87112)	(1.34059)	(120.442)
	()	(0.0)	()	()
Log likelihood	-877.8548			
No	rmalised Cointegrati	ing Coefficients: 2 C	ointegrating Equation	n(s)
RERSAF_BOT	RERSAF_LES	RERSAF_NAM	RERSAF_SWA	С
1.000000	0.000000	-1.337120	-0.187523	54.46641
		(0.20684)	(0.14523)	(16.6904)
0.000000	1.000000	-1.049476	0.326599	-24.37097
		(0.15281)	(0.10730)	(12.3306)
Log likelihood	-868.6839			
No	rmalised Cointegrati	ing Coefficients: 3 C	ointegrating Equatior	n(s)
RERSAF_BOT	RERSAF_LES	RERSAF_NAM	RERSAF_SWA	С
1.000000	0.000000	0.000000	-1.202081	25.95745
			(0.28785)	(29.6358)
0.000000	1.000000	0.000000	-0.469705	-46.74701
			(0.20695)	(21.3068)
0.000000	0.000000	1.000000	-0.758764	-21.32117
			(0.19599)	(20.1780)
I og likelihood	-861 0679			

## **B) COMMON MONETARY AREA AGREEMENT**

(1986, Namibia signs in 1992)



Source: http://www.travelersdigest.com/southern\_africa\_map.htm.

## Management of Gold and Foreign Exchange Reserves

The respective monetary authorities have responsibilities over the management of gold and foreign exchange reserves of the two countries. However, to enable the South African authorities to monitor the exchange control system of the CMA, each member state provides the South Africa Reserve Bank with a monthly statement reflecting the total balances of gold and foreign exchange, including rand held by the monetary authorities and authorised dealers in their respective areas.

## Legal Tender

Article 2 establishes the Rand as legal tender for CMA, although there is provision for the LNS (Lesotho, Namibia and Swaziland) countries to introduce their national currencies, constituting legal tender only within their respective national borders. The rand is therefore the monetary standard for the CMA and any other national currencies must not only be pegged but must also be unconditionally convertible into rand.

## Access to South African Money and Capital Markets

Articles 3 and 4 provide for the free flow of capital within the area. Both private and official capital flows are encouraged, provided such flows are neither disruptive to money and capital markets nor inconsistent with the management of domestic financial institutions. Further, governments and private companies of the contracting parties have access to the South African capital and money markets. In order to underwrite the monetary stability of the Area, the South African Reserve Bank acts as a lender of last resort to the monetary authorities of the LNS countries.

## **Gold and Foreign Exchange Transactions**

Article 5 provides for South Africa's partner countries to have access to South Africa's foreign exchange markets.

## **Exchange Control**

The exchange control provisions of the Government of South Africa's partner country shall in all material aspects be substantially in accord with the exchange provisions ruling in South Africa as amended from time to time.

#### **Compensatory Payments**

Article 6 establishes the formula for computing compensation payments for seignorage on the Rand currency circulating in South Africa's partner country. Seignorage is calculated as follows:  $s = (2/3)^*(I^{bond yield})^*(cu^R)$ , where I <sup>bond yield</sup> represents annual yield on the most recently issued long-term South African government stock and  $cu^R$  an estimate of the volume of Rand in circulation in South Africa's partner country. The 2/3 is based on interest earned by a portfolio in the area, which is likely to contain both long-term and short-term assets with lower yields.

#### Transfer of Funds within the Joint Monetary Area

A contracting party shall not apply any restrictions on the transfer of funds (current and capital transactions) to or from the area of the contracting party. Restrictions can be only imposed in cases of investment or liquidity requirements that may from time to time be prescribed to domestic financial institutions, but such restrictions should not be discriminatory to any contracting party. Also the Government of South Africa's partner countries may introduce measures relating to the investment of funds in domestic securities, for the mobilisation of domestic resources in the interest of the development of its area. Members also have obligations to work together to avoid disruptive capital flows arising as a result of measures taken in one area.

## DATA SOURCES

Abbreviations: AFDI (African Development Indicators, from World Bank); CBB (Central Bank of Botswana); CBN (Central Bank of Namibia); CSO (Central Statistical Office, Botswana); DS (Datastream); IFS (International Financial Statistics from IMF); Statass (Statistical Agency South Africa); WBDI (World Bank Development Indicators).

Variable	South Africa	Botswana	Namibia	Lesotho	Swaziland
Nominal ER	DS	DS	DS	DS	DS
CPI, inflation rates	DS	DS	DS	DS	DS
Tradables in CPI	Statass	CBB	CBN	n.a.	n.a.
Real GDP	DS	DS	DS	DS	DS
Nominal GDP	DS	DS	DS	DS	DS
Exports, Imports fob	DS	DS	DS	DS	DS
Sectoral GDP, CIIU	DS	DS	DS	DS	DS
Capital Flows	DS/IFS	DS/IFS	DS/IFS	DS/IFS	DS/IFS
External Debt	DS	DS	DS	DS	DS
Forex Reserves	DS/IFS	DS/IFS	DS/IFS	DS/IFS	DS/IFS
Nominal Wages	DS	CSO	n.a.	n.a.	n.a.
Current Account	DS	DS	DS	DS	DS
Terms of Trade	AFDI	AFDI	AFDI	AFDI	AFDI

n.a.: not available.

## **BIBLIOGRAPHY**

BALTAGI, B. (1995), The Econometrics of Panel Data, Wiley.

- CORDEN, M. (1972), "Monetary Integration", *Essays in International Finance* 93, International Finance Section, Princeton University.
- DE GRAUWE, P. (1997), The Economics of Monetary Integration, third edition, Oxford University Press.
- EICHENGREEN, B. and BAYOUMI, T. (1996), "Ever Closer to Heaven? An Optimum-Currency Area Index for European Countries", *European Economic Review* and republished in PAUL DE GRAUWE (ed.), *The Political Economy of Monetary Union*.
- EICHENGREEN, B. and BAYOUMI, T. (1998), "Exchange Rate Volatility and Intervention: Implications of the Theory of Optimum Currency Areas", *Journal of International Economics*, 1998.
- ENDERS, W. and HURN, S. (1994), "Theory and Tests of Generalised Purchasing Power Parity: Common Trends and Real Exchange Rates in the Pacific Rim", *Review of International Economics*, 2 (2).
- GREENE, W.H. (2000). Econometric Analysis, fourth edition, Upper Sadle River, Prentice-Hall, NJ,
- HONOHAN, P. and O'CONNELL, S. (1997), "Contrasting Monetary Regimes in Africa", *IMF Working Paper* 97/64, available at: http://www.imf.org.
- JENKINS, C. and THOMAS, L. (1997), "Is Southern Africa Ready for Regional Monetary Integration? Convergence, Divergence and Macroeconomic Policy in SADC", CREFSA, London School of Economics.
- KENEN, P. (2000), "Currency Areas, Policy Domains, and the Institutionalisation of Fixed Exchange Rates", Centre for Economic Performance, London School of Economics and Political Science.
- LAFFRANCE, R. and ST-AMANT, P. (1999), "Optimal Currency Areas: A Review of the Recent Literature", Working Paper 99-16, Bank of Canada.
- MC KINNON, R.I. (1963). "Optimum Currency Areas". American Economic Review 53, pp. 717-725.
- MKENDA, B. (2001), "Is East Africa an Optimum Currency Area?", Working Paper 41, Economics Department, Göteborg University.
- MOWATT, R. (2001), "Prospects for Financial Sector Reform in the Context of Regional Integration in SADC?", TIPS, mimeo, available at: http://www.tips.org.za.
- MUNDELL, R. (1961), "A Theory of Optimum Currency Areas", American Economic Review 51, pp. 657-664.
- MUNDLAK, Y. (1978), "On the Pooling of Cross-section and Time-series Data", Econometrica 46, pp. 69-86.
- ROSE, A. (2000), "One Money, One Market: Estimating the Effects of Common Currencies on Trade", *Economic Policy: A European Forum*, 0 (30).
- TJIRONGO, M. (1995), "Short-Term Stabilization Versus Long-Term Price Stability: Evaluating Namibia's Membership of the Common Monetary Area", *CFSAF Working Paper* 95-18, University of Oxford.

- VOLLAN, B. (2000), "The Development of Financial Markets in Namibia", South African Journal of *Economics*, 68 (1).
- ZELLNER, A. (1962), "An Efficient Method of Estimating Seemingly Unrelated Regressions and Tests for Aggregation Bias", *Journal of the American Statistical Association*, 57, pp. 348-368.

## OTHER TITLES IN THE SERIES/ AUTRES TITRES DANS LA SÉRIE

The former series known as "Technical Papers" and "Webdocs" merged in November 2003 into "Development Centre Working Papers". In the new series, former Webdocs 1-17 follow former Technical Papers 1-212 as Working Papers 213-229.

All these documents may be downloaded from:

#### http://www.oecd.org/dev/wp or obtained via e-mail (cendev.contact@oecd.org)

Working Paper No.1, Macroeconomic Adjustment and Income Distribution: A Macro-Micro Simulation Model, by François Bourguignon, William H. Branson and Jaime de Melo, March 1989.

Working Paper No. 2, International Interactions in Food and Agricultural Policies: The Effect of Alternative Policies, by Joachim Zietz and Alberto Valdés, April, 1989.

Working Paper No. 3, The Impact of Budget Retrenchment on Income Distribution in Indonesia: A Social Accounting Matrix Application, by Steven Keuning and Erik Thorbecke, June 1989.

Working Paper No. 3a, Statistical Annex: The Impact of Budget Retrenchment, June 1989.

Document de travail No. 4, Le Rééquilibrage entre le secteur public et le secteur privé : le cas du Mexique, par C.-A. Michalet, juin 1989.

Working Paper No. 5, Rebalancing the Public and Private Sectors: The Case of Malaysia, by R. Leeds, July 1989.

Working Paper No. 6, Efficiency, Welfare Effects, and Political Feasibility of Alternative Antipoverty and Adjustment Programs, by Alain de Janvry and Elisabeth Sadoulet, January 1990.

Document de travail No. 7, Ajustement et distribution des revenus : application d'un modèle macro-micro au Maroc, par Christian Morrisson, avec la collaboration de Sylvie Lambert et Akiko Suwa, décembre 1989.

Working Paper No. 8, Emerging Maize Biotechnologies and their Potential Impact, by W. Burt Sundquist, October 1989.

Document de travail No. 9, Analyse des variables socio-culturelles et de l'ajustement en Côte d'Ivoire, par W. Weekes-Vagliani, janvier 1990.

Working Paper No. 10, A Financial Computable General Equilibrium Model for the Analysis of Ecuador's Stabilization Programs, by André Fargeix and Elisabeth Sadoulet, February 1990.

Working Paper No. 11, Macroeconomic Aspects, Foreign Flows and Domestic Savings Performance in Developing Countries: A "State of The Art" Report, by Anand Chandavarkar, February 1990.

Working Paper No. 12, Tax Revenue Implications of the Real Exchange Rate: Econometric Evidence from Korea and Mexico, by Viriginia Fierro and Helmut Reisen, February 1990.

Working Paper No. 13, Agricultural Growth and Economic Development: The Case of Pakistan, by Naved Hamid and Wouter Tims, April 1990.

Working Paper No. 14, Rebalancing the Public and Private Sectors in Developing Countries: The Case of Ghana, by H. Akuoko-Frimpong, June 1990.

Working Paper No. 15, Agriculture and the Economic Cycle: An Economic and Econometric Analysis with Special Reference to Brazil, by Florence Contré and Ian Goldin, June 1990.

Working Paper No. 16, Comparative Advantage: Theory and Application to Developing Country Agriculture, by Ian Goldin, June 1990.

Working Paper No. 17, Biotechnology and Developing Country Agriculture: Maize in Brazil, by Bernardo Sorj and John Wilkinson, June 1990.

Working Paper No. 18, *Economic Policies and Sectoral Growth: Argentina 1913-1984*, by Yair Mundlak, Domingo Cavallo, Roberto Domenech, June 1990.

Working Paper No. 19, *Biotechnology and Developing Country Agriculture: Maize In Mexico*, by Jaime A. Matus Gardea, Arturo Puente Gonzalez and Cristina Lopez Peralta, June 1990.

Working Paper No. 20, Biotechnology and Developing Country Agriculture: Maize in Thailand, by Suthad Setboonsarng, July 1990.

Working Paper No. 21, International Comparisons of Efficiency in Agricultural Production, by Guillermo Flichmann, July 1990.

Working Paper No. 22, Unemployment in Developing Countries: New Light on an Old Problem, by David Turnham and Denizhan Eröcal, July 1990.

Working Paper No. 23, Optimal Currency Composition of Foreign Debt: the Case of Five Developing Countries, by Pier Giorgio Gawronski, August 1990.

Working Paper No. 24, From Globalization to Regionalization: the Mexican Case, by Wilson Peres Núñez, August 1990.

Working Paper No. 25, *Electronics and Development in Venezuela: A User-Oriented Strategy and its Policy Implications*, by Carlota Perez, October 1990.

Working Paper No. 26, The Legal Protection of Software: Implications for Latecomer Strategies in Newly Industrialising Economies (NIEs) and Middle-Income Economies (MIEs), by Carlos Maria Correa, October 1990.

Working Paper No. 27, Specialization, Technical Change and Competitiveness in the Brazilian Electronics Industry, by Claudio R. Frischtak, October 1990.

Working Paper No. 28, Internationalization Strategies of Japanese Electronics Companies: Implications for Asian Newly Industrializing Economies (NIEs), by Bundo Yamada, October 1990.

Working Paper No. 29, The Status and an Evaluation of the Electronics Industry in Taiwan, by Gee San, October 1990.

Working Paper No. 30, The Indian Electronics Industry: Current Status, Perspectives and Policy Options, by Ghayur Alam, October 1990.

Working Paper No. 31, Comparative Advantage in Agriculture in Ghana, by James Pickett and E. Shaeeldin, October 1990.

Working Paper No. 32, Debt Overhang, Liquidity Constraints and Adjustment Incentives, by Bert Hofman and Helmut Reisen, October 1990.

Working Paper No. 34, Biotechnology and Developing Country Agriculture: Maize in Indonesia, by Hidjat Nataatmadja et al., January 1991.

Working Paper No. 35, *Changing Comparative Advantage in Thai Agriculture*, by Ammar Siamwalla, Suthad Setboonsarng and Prasong Werakarnjanapongs, March 1991.

Working Paper No. 36, Capital Flows and the External Financing of Turkey's Imports, by Ziya Önis and Süleyman Özmucur, July 1991.

Working Paper No. 37, The External Financing of Indonesia's Imports, by Glenn P. Jenkins and Henry B.F. Lim, July 1991.

Working Paper No. 38, Long-term Capital Reflow under Macroeconomic Stabilization in Latin America, by Beatriz Armendariz de Aghion, April 1991.

Working Paper No. 39, Buybacks of LDC Debt and the Scope for Forgiveness, by Beatriz Armendariz de Aghion, April 1991.

Working Paper No. 40, Measuring and Modelling Non-Tariff Distortions with Special Reference to Trade in Agricultural Commodities, by Peter J. Lloyd, July 1991.

Working Paper No. 41, The Changing Nature of IMF Conditionality, by Jacques J. Polak, August 1991.

Working Paper No. 42, *Time-Varying Estimates on the Openness of the Capital Account in Korea and Taiwan*, by Helmut Reisen and Hélène Yèches, August 1991.

Working Paper No. 43, *Toward a Concept of Development Agreements*, by F. Gerard Adams, August 1991.

Document de travail No. 44, Le Partage du fardeau entre les créanciers de pays débiteurs défaillants, par Jean-Claude Berthélemy et Ann Vourc'h, septembre 1991.

Working Paper No. 45, The External Financing of Thailand's Imports, by Supote Chunanunthathum, October 1991.

Working Paper No. 46, *The External Financing of Brazilian Imports*, by Enrico Colombatto, with Elisa Luciano, Luca Gargiulo, Pietro Garibaldi and Giuseppe Russo, October 1991.

Working Paper No. 47, Scenarios for the World Trading System and their Implications for Developing Countries, by Robert Z. Lawrence, November 1991.

Working Paper No. 48, Trade Policies in a Global Context: Technical Specifications of the Rural/Urban-North/South (RUNS) Applied General Equilibrium Model, by Jean-Marc Burniaux and Dominique van der Mensbrugghe, November 1991.

Working Paper No. 49, Macro-Micro Linkages: Structural Adjustment and Fertilizer Policy in Sub-Saharan Africa, by Jean-Marc Fontaine with the collaboration of Alice Sindzingre, December 1991.

Working Paper No. 50, Aggregation by Industry in General Equilibrium Models with International Trade, by Peter J. Lloyd, December 1991.

Working Paper No. 51, Policy and Entrepreneurial Responses to the Montreal Protocol: Some Evidence from the Dynamic Asian Economies, by David C. O'Connor, December 1991.

Working Paper No. 52, On the Pricing of LDC Debt: an Analysis Based on Historical Evidence from Latin America, by Beatriz Armendariz de Aghion, February 1992.

Working Paper No. 53, *Economic Regionalisation and Intra-Industry Trade: Pacific-Asian Perspectives*, by Kiichiro Fukasaku, February 1992.

Working Paper No. 54, Debt Conversions in Yugoslavia, by Mojmir Mrak, February 1992.

Working Paper No. 55, Evaluation of Nigeria's Debt-Relief Experience (1985-1990), by N.E. Ogbe, March 1992.

Document de travail No. 56, L'Expérience de l'allégement de la dette du Mali, par Jean-Claude Berthélemy, février 1992.

Working Paper No. 57, Conflict or Indifference: US Multinationals in a World of Regional Trading Blocs, by Louis T. Wells, Jr., March 1992.

Working Paper No. 58, Japan's Rapidly Emerging Strategy Toward Asia, by Edward J. Lincoln, April 1992.

Working Paper No. 59, The Political Economy of Stabilization Programmes in Developing Countries, by Bruno S. Frey and Reiner Eichenberger, April 1992.

Working Paper No. 60, Some Implications of Europe 1992 for Developing Countries, by Sheila Page, April 1992.

Working Paper No. 61, Taiwanese Corporations in Globalisation and Regionalisation, by Gee San, April 1992.

Working Paper No. 62, Lessons from the Family Planning Experience for Community-Based Environmental Education, by Winifred Weekes-Vagliani, April 1992.

Working Paper No. 63, Mexican Agriculture in the Free Trade Agreement: Transition Problems in Economic Reform, by Santiago Levy and Sweder van Wijnbergen, May 1992.

Working Paper No. 64, Offensive and Defensive Responses by European Multinationals to a World of Trade Blocs, by John M. Stopford, May 1992.

Working Paper No. 65, Economic Integration in the Pacific Region, by Richard Drobnick, May 1992.

Working Paper No. 66, Latin America in a Changing Global Environment, by Winston Fritsch, May 1992.

Working Paper No. 67, An Assessment of the Brady Plan Agreements, by Jean-Claude Berthélemy and Robert Lensink, May 1992.

Working Paper No. 68, The Impact of Economic Reform on the Performance of the Seed Sector in Eastern and Southern Africa, by Elizabeth Cromwell, June 1992.

Working Paper No. 69, Impact of Structural Adjustment and Adoption of Technology on Competitiveness of Major Cocoa Producing Countries, by Emily M. Bloomfield and R. Antony Lass, June 1992.

Working Paper No. 70, Structural Adjustment and Moroccan Agriculture: an Assessment of the Reforms in the Sugar and Cereal Sectors, by Jonathan Kydd and Sophie Thoyer, June 1992.

Document de travail No. 71, L'Allégement de la dette au Club de Paris : les évolutions récentes en perspective, par Ann Vourc'h, juin 1992.

Working Paper No. 72, Biotechnology and the Changing Public/Private Sector Balance: Developments in Rice and Cocoa, by Carliene Brenner, July 1992.

Working Paper No. 73, Namibian Agriculture: Policies and Prospects, by Walter Elkan, Peter Amutenya, Jochbeth Andima, Robin Sherbourne and Eline van der Linden, July 1992.

Working Paper No. 74, Agriculture and the Policy Environment: Zambia and Zimbabwe, by Doris J. Jansen and Andrew Rukovo, July 1992.

Working Paper No. 75, Agricultural Productivity and Economic Policies: Concepts and Measurements, by Yair Mundlak, August 1992.

Working Paper No. 76, Structural Adjustment and the Institutional Dimensions of Agricultural Research and Development in Brazil: Soybeans, Wheat and Sugar Cane, by John Wilkinson and Bernardo Sorj, August 1992.

Working Paper No. 77, The Impact of Laws and Regulations on Micro and Small Enterprises in Niger and Swaziland, by Isabelle Journard, Carl Liedholm and Donald Mead, September 1992.

Working Paper No. 78, Co-Financing Transactions between Multilateral Institutions and International Banks, by Michel Bouchet and Amit Ghose, October 1992.

Document de travail No. 79, Allégement de la dette et croissance : le cas mexicain, par Jean-Claude Berthélemy et Ann Vourc'h, octobre 1992.

Document de travail No. 80, Le Secteur informel en Tunisie : cadre réglementaire et pratique courante, par Abderrahman Ben Zakour et Farouk Kria, novembre 1992.

Working Paper No. 81, Small-Scale Industries and Institutional Framework in Thailand, by Naruemol Bunjongjit and Xavier Oudin, November 1992.

Working Paper No. 81a, Statistical Annex: Small-Scale Industries and Institutional Framework in Thailand, by Naruemol Bunjongjit and Xavier Oudin, November 1992.

Document de travail No. 82, L'Expérience de l'allégement de la dette du Niger, par Ann Vourc'h et Maina Boukar Moussa, novembre 1992. Working Paper No. 83, Stabilization and Structural Adjustment in Indonesia: an Intertemporal General Equilibrium Analysis, by David Roland-Holst, November 1992.

Working Paper No. 84, Striving for International Competitiveness: Lessons from Electronics for Developing Countries, by Jan Maarten de Vet, March 1993.

Document de travail No. 85, Micro-entreprises et cadre institutionnel en Algérie, par Hocine Benissad, mars 1993.

Working Paper No. 86, Informal Sector and Regulations in Ecuador and Jamaica, by Emilio Klein and Victor E. Tokman, August 1993.

Working Paper No. 87, Alternative Explanations of the Trade-Output Correlation in the East Asian Economies, by Colin I. Bradford Jr. and Naomi Chakwin, August 1993.

Document de travail No. 88, La Faisabilité politique de l'ajustement dans les pays africains, par Christian Morrisson, Jean-Dominique Lafay et Sébastien Dessus, novembre 1993.

Working Paper No. 89, China as a Leading Pacific Economy, by Kiichiro Fukasaku and Mingyuan Wu, November 1993.

Working Paper No. 90, A Detailed Input-Output Table for Morocco, 1990, by Maurizio Bussolo and David Roland-Holst November 1993. Working Paper No. 91, International Trade and the Transfer of Environmental Costs and Benefits, by Hiro Lee and David Roland-Holst, December 1993.

Working Paper No. 92, Economic Instruments in Environmental Policy: Lessons from the OECD Experience and their Relevance to Developing Economies, by Jean-Philippe Barde, January 1994.

Working Paper No. 93, What Can Developing Countries Learn from OECD Labour Market Programmes and Policies?, by Åsa Sohlman with David Turnham, January 1994.

Working Paper No. 94, Trade Liberalization and Employment Linkages in the Pacific Basin, by Hiro Lee and David Roland-Holst, February 1994.

Working Paper No. 95, Participatory Development and Gender: Articulating Concepts and Cases, by Winifred Weekes-Vagliani, February 1994.

Document de travail No. 96, Promouvoir la maîtrise locale et régionale du développement : une démarche participative à Madagascar, par Philippe de Rham et Bernard Lecomte, juin 1994.

Working Paper No. 97, *The OECD Green Model: an Updated Overview*, by Hiro Lee, Joaquim Oliveira-Martins and Dominique van der Mensbrugghe, August 1994.

Working Paper No. 98, Pension Funds, Capital Controls and Macroeconomic Stability, by Helmut Reisen and John Williamson, August 1994.

Working Paper No. 99, Trade and Pollution Linkages: Piecemeal Reform and Optimal Intervention, by John Beghin, David Roland-Holst and Dominique van der Mensbrugghe, October 1994.

Working Paper No. 100, International Initiatives in Biotechnology for Developing Country Agriculture: Promises and Problems, by Carliene Brenner and John Komen, October 1994.

Working Paper No. 101, Input-based Pollution Estimates for Environmental Assessment in Developing Countries, by Sébastien Dessus, David Roland-Holst and Dominique van der Mensbrugghe, October 1994.

Working Paper No. 102, Transitional Problems from Reform to Growth: Safety Nets and Financial Efficiency in the Adjusting Egyptian Economy, by Mahmoud Abdel-Fadil, December 1994.

Working Paper No. 103, Biotechnology and Sustainable Agriculture: Lessons from India, by Ghayur Alam, December 1994.

Working Paper No. 104, Crop Biotechnology and Sustainability: a Case Study of Colombia, by Luis R. Sanint, January 1995. Working Paper No. 105, Biotechnology and Sustainable Agriculture: the Case of Mexico, by José Luis Solleiro Rebolledo, January 1995.

Working Paper No. 106, Empirical Specifications for a General Equilibrium Analysis of Labor Market Policies and Adjustments, by Andréa Maechler and David Roland-Holst, May 1995.

Document de travail No. 107, Les Migrants, partenaires de la coopération internationale : le cas des Maliens de France, par Christophe Daum, juillet 1995.

Document de travail No. 108, Ouverture et croissance industrielle en Chine : étude empirique sur un échantillon de villes, par Sylvie Démurger, septembre 1995.

Working Paper No. 109, Biotechnology and Sustainable Crop Production in Zimbabwe, by John J. Woodend, December 1995.

Document de travail No. 110, Politiques de l'environnement et libéralisation des échanges au Costa Rica : une vue d'ensemble, par Sébastien Dessus et Maurizio Bussolo, février 1996.

Working Paper No. 111, Grow Now/Clean Later, or the Pursuit of Sustainable Development?, by David O'Connor, March 1996.

Working Paper No. 112, *Economic Transition and Trade-Policy Reform: Lessons from China*, by Kiichiro Fukasaku and Henri-Bernard Solignac Lecomte, July 1996.

Working Paper No. 113, Chinese Outward Investment in Hong Kong: Trends, Prospects and Policy Implications, by Yun-Wing Sung, July 1996.

Working Paper No. 114, Vertical Intra-industry Trade between China and OECD Countries, by Lisbeth Hellvin, July 1996.

Document de travail No. 115, Le Rôle du capital public dans la croissance des pays en développement au cours des années 80, par Sébastien Dessus et Rémy Herrera, juillet 1996.

Working Paper No. 116, General Equilibrium Modelling of Trade and the Environment, by John Beghin, Sébastien Dessus, David Roland-Holst and Dominique van der Mensbrugghe, September 1996.

Working Paper No. 117, Labour Market Aspects of State Enterprise Reform in Viet Nam, by David O'Connor, September 1996.

Document de travail No. 118, Croissance et compétitivité de l'industrie manufacturière au Sénégal, par Thierry Latreille et Aristomène Varoudakis, octobre 1996.

Working Paper No. 119, Evidence on Trade and Wages in the Developing World, by Donald J. Robbins, December 1996.

Working Paper No. 120, Liberalising Foreign Investments by Pension Funds: Positive and Normative Aspects, by Helmut Reisen, January 1997.

Document de travail No. 121, Capital Humain, ouverture extérieure et croissance : estimation sur données de panel d'un modèle à coefficients variables, par Jean-Claude Berthélemy, Sébastien Dessus et Aristomène Varoudakis, janvier 1997.

Working Paper No. 122, Corruption: The Issues, by Andrew W. Goudie and David Stasavage, January 1997.

Working Paper No. 123, Outflows of Capital from China, by David Wall, March 1997.

Working Paper No. 124, *Emerging Market Risk and Sovereign Credit Ratings,* by Guillermo Larraín, Helmut Reisen and Julia von Maltzan, April 1997.

Working Paper No. 125, Urban Credit Co-operatives in China, by Eric Girardin and Xie Ping, August 1997.

Working Paper No. 126, Fiscal Alternatives of Moving from Unfunded to Funded Pensions, by Robert Holzmann, August 1997.

Working Paper No. 127, Trade Strategies for the Southern Mediterranean, by Peter A. Petri, December 1997.

Working Paper No. 128, The Case of Missing Foreign Investment in the Southern Mediterranean, by Peter A. Petri, December 1997.

Working Paper No. 129, Economic Reform in Egypt in a Changing Global Economy, by Joseph Licari, December 1997.

Working Paper No. 130, Do Funded Pensions Contribute to Higher Aggregate Savings? A Cross-Country Analysis, by Jeanine Bailliu and Helmut Reisen, December 1997.

Working Paper No. 131, Long-run Growth Trends and Convergence Across Indian States, by Rayaprolu Nagaraj, Aristomène Varoudakis and Marie-Ange Véganzonès, January 1998.

Working Paper No. 132, Sustainable and Excessive Current Account Deficits, by Helmut Reisen, February 1998.

Working Paper No. 133, Intellectual Property Rights and Technology Transfer in Developing Country Agriculture: Rhetoric and Reality, by Carliene Brenner, March 1998.

Working Paper No. 134, *Exchange-rate Management and Manufactured Exports in Sub-Saharan Africa*, by Khalid Sekkat and Aristomène Varoudakis, March 1998.

Working Paper No. 135, *Trade Integration with Europe, Export Diversification and Economic Growth in Egypt,* by Sébastien Dessus and Akiko Suwa-Eisenmann, June 1998.

Working Paper No. 136, Domestic Causes of Currency Crises: Policy Lessons for Crisis Avoidance, by Helmut Reisen, June 1998.

Working Paper No. 137, A Simulation Model of Global Pension Investment, by Landis MacKellar and Helmut Reisen, August 1998.

Working Paper No. 138, Determinants of Customs Fraud and Corruption: Evidence from Two African Countries, by David Stasavage and Cécile Daubrée, August 1998.

Working Paper No. 139, State Infrastructure and Productive Performance in Indian Manufacturing, by Arup Mitra, Aristomène Varoudakis and Marie-Ange Véganzonès, August 1998.

Working Paper No. 140, *Rural Industrial Development in Viet Nam and China: A Study in Contrasts,* by David O'Connor, September 1998. Working Paper No. 141, *Labour Market Aspects of State Enterprise Reform in China,* by Fan Gang, Maria Rosa Lunati and David O'Connor, October 1998.

Working Paper No. 142, Fighting Extreme Poverty in Brazil: The Influence of Citizens' Action on Government Policies, by Fernanda Lopes de Carvalho, November 1998.

Working Paper No. 143, How Bad Governance Impedes Poverty Alleviation in Bangladesh, by Rehman Sobhan, November 1998.

Document de travail No. 144, La libéralisation de l'agriculture tunisienne et l'Union européenne : une vue prospective, par Mohamed Abdelbasset Chemingui et Sébastien Dessus, février 1999.

Working Paper No. 145, *Economic Policy Reform and Growth Prospects in Emerging African Economies,* by Patrick Guillaumont, Sylviane Guillaumont Jeanneney and Aristomène Varoudakis, March 1999.

Working Paper No. 146, Structural Policies for International Competitiveness in Manufacturing: The Case of Cameroon, by Ludvig Söderling, March 1999.

Working Paper No. 147, China's Unfinished Open-Economy Reforms: Liberalisation of Services, by Kiichiro Fukasaku, Yu Ma and Qiumei Yang, April 1999.

Working Paper No. 148, Boom and Bust and Sovereign Ratings, by Helmut Reisen and Julia von Maltzan, June 1999. Working Paper No. 149, Economic Opening and the Demand for Skills in Developing Countries: A Review of Theory and Evidence, by David O'Connor and Maria Rosa Lunati, June 1999. Working Paper No. 150, The Role of Capital Accumulation, Adjustment and Structural Change for Economic Take-off: Empirical Evidence from African Growth Episodes, by Jean-Claude Berthélemy and Ludvig Söderling, July 1999. Working Paper No. 151, Gender, Human Capital and Growth: Evidence from Six Latin American Countries, by Donald J. Robbins, September 1999. Working Paper No. 152, The Politics and Economics of Transition to an Open Market Economy in Viet Nam, by James Riedel and William S. Turley, September 1999. Working Paper No. 153, The Economics and Politics of Transition to an Open Market Economy: China, by Wing Thye Woo, October 1999. Working Paper No. 154, Infrastructure Development and Regulatory Reform in Sub-Saharan Africa: The Case of Air Transport, by Andrea E. Goldstein, October 1999. Working Paper No. 155, The Economics and Politics of Transition to an Open Market Economy: India, by Ashok V. Desai, October 1999. Working Paper No. 156, Climate Policy Without Tears: CGE-Based Ancillary Benefits Estimates for Chile, by Sébastien Dessus and David O'Connor, November 1999. Document de travail No. 157, Dépenses d'éducation, qualité de l'éducation et pauvreté : l'exemple de cinq pays d'Afrique francophone, par Katharina Michaelowa, avril 2000. Document de travail No. 158, Une estimation de la pauvreté en Afrique subsaharienne d'après les données anthropométriques, par Christian Morrisson, Hélène Guilmeau et Charles Linskens, mai 2000. Working Paper No. 159, Converging European Transitions, by Jorge Braga de Macedo, July 2000. Working Paper No. 160, Capital Flows and Growth in Developing Countries: Recent Empirical Evidence, by Marcelo Soto, July 2000. Working Paper No. 161, Global Capital Flows and the Environment in the 21st Century, by David O'Connor, July 2000. Working Paper No. 162, Financial Crises and International Architecture: A "Eurocentric" Perspective, by Jorge Braga de Macedo, August 2000. Document de travail No. 163, Résoudre le problème de la dette : de l'initiative PPTE à Cologne, par Anne Joseph, août 2000. Working Paper No. 164, E-Commerce for Development: Prospects and Policy Issues, by Andrea Goldstein and David O'Connor, September 2000. Working Paper No. 165, Negative Alchemy? Corruption and Composition of Capital Flows, by Shang-Jin Wei, October 2000. Working Paper No. 166, The HIPC Initiative: True and False Promises, by Daniel Cohen, October 2000. Document de travail No. 167, Les facteurs explicatifs de la malnutrition en Afrique subsaharienne, par Christian Morrisson et Charles Linskens, octobre 2000. Working Paper No. 168, Human Capital and Growth: A Synthesis Report, by Christopher A. Pissarides, November 2000. Working Paper No. 169, Obstacles to Expanding Intra-African Trade, by Roberto Longo and Khalid Sekkat, March 2001. Working Paper No. 170, Regional Integration In West Africa, by Ernest Aryeetey, March 2001. Working Paper No. 171, Regional Integration Experience in the Eastern African Region, by Andrea Goldstein and Njuguna S. Ndung'u, March 2001. Working Paper No. 172, Integration and Co-operation in Southern Africa, by Carolyn Jenkins, March 2001. Working Paper No. 173, FDI in Sub-Saharan Africa, by Ludger Odenthal, March 2001 Document de travail No. 174, La réforme des télécommunications en Afrique subsaharienne, par Patrick Plane, mars 2001. Working Paper No. 175, Fighting Corruption in Customs Administration: What Can We Learn from Recent Experiences?, by Irène Hors; April 2001. Working Paper No. 176, Globalisation and Transformation: Illusions and Reality, by Grzegorz W. Kolodko, May 2001. Working Paper No. 177, External Solvency, Dollarisation and Investment Grade: Towards a Virtuous Circle?, by Martin Grandes, June 2001. Document de travail No. 178, Congo 1965-1999: Les espoirs décus du « Brésil africain », par Joseph Maton avec Henri-Bernard Solignac Lecomte, septembre 2001. Working Paper No. 179, Growth and Human Capital: Good Data, Good Results, by Daniel Cohen and Marcelo Soto, September 2001. Working Paper No. 180, Corporate Governance and National Development, by Charles P. Oman, October 2001. Working Paper No. 181, How Globalisation Improves Governance, by Federico Bonaglia, Jorge Braga de Macedo and Maurizio Bussolo, November 2001. Working Paper No. 182, Clearing the Air in India: The Economics of Climate Policy with Ancillary Benefits, by Maurizio Bussolo and David O'Connor, November 2001. Working Paper No. 183, Globalisation, Poverty and Inequality in sub-Saharan Africa: A Political Economy Appraisal, by Yvonne M. Tsikata, December 2001. Working Paper No. 184, Distribution and Growth in Latin America in an Era of Structural Reform: The Impact of Globalisation, by Samuel A. Morley, December 2001. Working Paper No. 185, Globalisation, Liberalisation, Poverty and Income Inequality in Southeast Asia, by K.S. Jomo, December 2001. Working Paper No. 186, Globalisation, Growth and Income Inequality: The African Experience, by Steve Kayizzi-Mugerwa, December 2001. Working Paper No. 187, The Social Impact of Globalisation in Southeast Asia, by Mari Pangestu, December 2001. Working Paper No. 188, Where Does Inequality Come From? Ideas and Implications for Latin America, by James A. Robinson, December 2001. Working Paper No. 189, Policies and Institutions for E-Commerce Readiness: What Can Developing Countries Learn from OECD Experience?, by Paulo Bastos Tigre and David O'Connor, April 2002.

Document de travail No. 190, La réforme du secteur financier en Afrique, par Anne Joseph, juillet 2002.

Working Paper No. 191, Virtuous Circles? Human Capital Formation, Economic Development and the Multinational Enterprise, by Ethan B. Kapstein, August 2002.

Working Paper No. 192, Skill Upgrading in Developing Countries: Has Inward Foreign Direct Investment Played a Role?, by Matthew J. Slaughter, August 2002.

Working Paper No. 193, Government Policies for Inward Foreign Direct Investment in Developing Countries: Implications for Human Capital Formation and Income Inequality, by Dirk Willem te Velde, August 2002.

Working Paper No. 194, Foreign Direct Investment and Intellectual Capital Formation in Southeast Asia, by Bryan K. Ritchie, August 2002.

Working Paper No. 195, FDI and Human Capital: A Research Agenda, by Magnus Blomström and Ari Kokko, August 2002.

Working Paper No. 196, Knowledge Diffusion from Multinational Enterprises: The Role of Domestic and Foreign Knowledge-Enhancing Activities, by Yasuyuki Todo and Koji Miyamoto, August 2002.

Working Paper No. 197, Why Are Some Countries So Poor? Another Look at the Evidence and a Message of Hope, by Daniel Cohen and Marcelo Soto, October 2002.

Working Paper No. 198, Choice of an Exchange-Rate Arrangement, Institutional Setting and Inflation: Empirical Evidence from Latin America, by Andreas Freytag, October 2002.

Working Paper No. 199, Will Basel II Affect International Capital Flows to Emerging Markets?, by Beatrice Weder and Michael Wedow, October 2002.

Working Paper No. 200, Convergence and Divergence of Sovereign Bond Spreads: Lessons from Latin America, by Martin Grandes, October 2002.

Working Paper No. 201, Prospects for Emerging-Market Flows amid Investor Concerns about Corporate Governance, by Helmut Reisen, November 2002.

Working Paper No. 202, Rediscovering Education in Growth Regressions, by Marcelo Soto, November 2002.

Working Paper No. 203, Incentive Bidding for Mobile Investment: Economic Consequences and Potential Responses, by Andrew Charlton, January 2003.

Working Paper No. 204, Health Insurance for the Poor? Determinants of participation Community-Based Health Insurance Schemes in Rural Senegal, by Johannes Jütting, January 2003.

Working Paper No. 205, China's Software Industry and its Implications for India, by Ted Tschang, February 2003.

Working Paper No. 206, Agricultural and Human Health Impacts of Climate Policy in China: A General Equilibrium Analysis with Special Reference to Guangdong, by David O'Connor, Fan Zhai, Kristin Aunan, Terje Berntsen and Haakon Vennemo, March 2003. Working Paper No. 207, India's Information Technology Sector: What Contribution to Broader Economic Development?, by Nirvikar

Singh, March 2003. Working Paper No. 208, Public Procurement: Lessons from Kenya, Tanzania and Uganda, by Walter Odhiambo and Paul Kamau,

March 2003. March 2003.

Working Paper No. 209, Export Diversification in Low-Income Countries: An International Challenge after Doha, by Federico Bonaglia and Kiichiro Fukasaku, June 2003.

Working Paper No. 210, Institutions and Development: A Critical Review, by Johannes Jütting, July 2003.

Working Paper No. 211, Human Capital Formation and Foreign Direct Investment in Developing Countries, by Koji Miyamoto, July 2003.

Working Paper No. 212, Central Asia since 1991: The Experience of the New Independent States, by Richard Pomfret, July 2003.

Working Paper No. 213, A Multi-Region Social Accounting Matrix (1995) and Regional Environmental General Equilibrium Model for India (REGEMI), by Maurizio Bussolo, Mohamed Chemingui and David O'Connor, November 2003.

Working Paper No. 214, Ratings Since the Asian Crisis, by Helmut Reisen, November 2003.

Working Paper No. 215, Development Redux: Reflactions for a New Paradigm, by Jorge Braga de Macedo, November 2003.

Working Paper No. 216, The Political Economy of Regulatory Reform: Telecoms in the Southern Mediterranean, by Andrea Goldstein, November 2003.

Working Paper No. 217, The Impact of Education on Fertility and Child Mortality: Do Fathers Really Matter Less than Mothers?, by Lucia Breierova and Esther Duflo, November 2003.

Working Paper No. 218, Float in Order to Fix? Lessons from Emerging Markets for EU Accession Countries, by Jorge Braga de Macedo and Helmut Reisen, November 2003.

Working Paper No. 219, *Globalisation in Developing Countries: The Role of Transaction Costs in Explaining Economic Performance in India,* by Maurizio Bussolo and John Whalley, November 2003.

Working Paper No. 220, Poverty Reduction Strategies in a Budget-Constrained Economy: The Case of Ghana, by Maurizio Bussolo and Jeffery I. Round, November 2003.

Working Paper No. 221, Public-Private Partnerships in Development: Three Applications in Timor Leste, by José Braz, November 2003.

Working Paper No. 222, Public Opinion Research, Global Education and Development Co-operation Reform: In Search of a Virtuous Circle, by Ida McDonnell, Henri-Bernard Solignac Lecomte and Liam Wegimont, November 2003.

Working Paper No. 223, Building Capacity to Trade: What Are the Priorities?, by Henry-Bernard Solignac Lecomte, November 2003.

Working Paper No. 224, Of Flying Geeks and O-Rings: Locating Software and IT Services in India's Economic Development, by David O'Connor, November 2003.

Document de travail No. 225, Cap Vert: Gouvernance et Développement, by Jaime Lourenço and Colm Foy, November 2003.

Working Paper No. 226, Globalisation and Poverty Changes in Colombia, by Maurizio Bussolo and Jann Lay, November 2003.

Working Paper No. 227, The Composite Indicator of Economic Activity in Mozambique (ICAE): Filling in the Knowledge Gaps to Enhance Public-Private Partnership (PPP), by Roberto J. Tibana, November 2003.

Working Paper No. 228, Economic-Reconstruction in Post-Conflict Transitions: Lessons for the Democratic Republic of Congo (DRC), by Graciana del Castillo, November 2003.

Working Paper No. 229, Providing Low-Cost Information Technology Access to Rural Communities In Developing Countries: What Works? What Pays? by Georg Caspary and David O'Connor, November 2003.

Working Paper No. 230, *The Currency Premium and Local-Currency Denominated Debt Costs in South Africa*, by Martin Grandes, Marcel Peter and Nicolas Pinaud, December 2003.