### **INDICATOR** A9

### WHAT ARE THE INCENTIVES TO INVEST IN EDUCATION?

- On average across 28 OECD countries, the total return (net present value), both private and public, to a man who successfully completes upper secondary or post-secondary non-tertiary and tertiary education is USD 388 300. The equivalent return for a woman is USD 250 700.
- The net public return on an investment in tertiary education is over USD 100 000 for men, on average almost three times the amount of public investment. For women, the net public return is almost twice the amount of public investment.
- On average, the gross earnings premium for an individual with a tertiary degree exceeds USD 340 000 for men and USD 235 000 for women across OECD countries.

### Chart A9.1. Distribution of public/private costs/benefits for a woman obtaining tertiary education as part of initial education, ISCED 5/6 (2008 or latest available year)

	Public cost	Private cost	🔲 Private bene	efits 🔲 Pub	olic benefits	
Portugal						Portugal
Hungary						Hungary
Slovenia						Slovenia
Poland						Poland
Turkey						Turkey
Czech Republic						Czech Republic
Slovak Republic						Slovak Republic
Belgium						Belgium
Australia						Australia
Ireland						Ireland
Spain						Spain
Canada						Canada
Korea						Korea
Israel						Israel
Austria						Austria
OECD average						OECD average
Italy						Italy
United Kingdom						United Kingdom
United States						United States
France						France
Germany						Germany
Japan						Japan
Netherlands						Netherlands
Finland						Finland
Estonia						Estonia
Norway						Norway
New Zealand						New Zealand
Sweden						Sweden
Denmark						Denmark

Notes: Australia, Belgium and Turkey refer to 2005; Portugal refers to 2006. Japan and Slovenia refer to 2007. All other countries refer to 2008.

Cashflows are discounted at a 3% interest rate.

Countries are ranked in descending order of the benefits (public + private) as a proportion of total (public + private) values for women immediately after acquiring tertiary education, ISCED 5/6.

Source: OECD. Tables A9.3 and A9.4. See Annex 3 for notes (www.oecd.org/edu/eag2012).

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### Context

The financial benefits of completing higher levels of education motivate individuals to postpone consumption and earnings today for future rewards. From a policy perspective, awareness of economic incentives is crucial to understanding how individuals move through the education system. Large upward shifts in the demand for education can drive up earnings and returns considerably before supply catches up. This provides a strong signal, both to individuals and to education systems, of the need for additional investment in education.

In some countries, however, the labour market may not effectively signal demand because of rigid labour laws and structures that tend to compress wages across different educational groups. Apart from these labour-related issues, major components of the return to education are directly linked to policy: access to education, taxes and the costs of education for the individual. The economic benefits of education flow not only to individuals but also to society through lower social transfers and in the additional revenue earned through taxes individuals pay once they enter the labour market. Building an educated populace can help reduce public expenditure on social welfare programmes and assist employers looking for personnel with specialised skills if the supply of those skills is insufficient to meet demand. In shaping policies, it is important to consider the balance between private and public returns.

### Other findings

- In Austria, Ireland, Norway, Portugal, the United Kingdom and the United States, a man with an upper secondary or post-secondary non-tertiary education can expect a gross earnings premium of more than USD 200 000 over his working life, compared with a man who has not attained that level of education.
- The value of the gross earnings premium for men and women with a tertiary education is substantial. For example, over the course of their working lives, tertiary-educated men in Austria, the Czech Republic, Hungary, Ireland, Italy, the Netherlands, Portugal and Slovenia can expect to earn at least USD 400 000 more than those with an upper secondary or postsecondary non-tertiary education. In the United States, this figure is almost USD 675 000.
- On average across OECD countries with comparable data, people who invest in tertiary education can expect a substantial net gain of just over USD 160 000 for a man and almost USD 110 000 for a woman. In Ireland, Portugal, Slovenia and the United States, the investment generates a net present value over USD 150 000 for a woman a strong incentive to complete this level of education.
- An individual invests an average of about USD 55000 to acquire a tertiary qualification, when direct and indirect costs are taken into account. In Japan, the Netherlands, the United Kingdom and the United States, this investment exceeds USD 100 000 in the case of a man who obtains a tertiary education.

### **INDICATOR** A9

### Analysis

A9

#### Financial returns on investment in education

The overall economic benefits of education can be assessed by estimating the economic value of the investment in education, which essentially measures the degree to which the costs of attaining higher levels of education translate into higher levels of earnings.

To understand how costs and benefits are shared between the private and public side, one must understand each calculation. The calculation of benefits includes earnings, taxes, social contributions and social transfers as well as differences in the probability of finding work by educational level. The cost components include public and private direct costs, as well as foregone earnings while in school, adjusted for the probability of finding work and for foregone taxes, social contributions and social transfers. This indicator relies on 2008 data or the most recent available year.

In practice, raising levels of education will give rise to a complex set of fiscal effects beyond those taken into account here. As earnings generally increase with educational attainment, individuals with higher levels of education typically consume more goods and services, and thus pay additional taxes on their consumption. Public returns are thus underestimated in this indicator.

Individuals with higher earnings typically also pay more into their pensions and, after leaving the labour force, will have a further income advantage that is not taken into account in the calculations here. Similarly, many governments have programmes that provide loans to students at interest rates below those used in this indicator. These subsidies can often make a substantial difference in the returns to education for the individual. Given these factors, the returns on education in different countries should be assessed with caution.

Both costs and benefits are discounted back in time at a real discount rate of 3%, reflecting the fact that the calculations are made in constant prices (see the *Methodology* section for further discussion of the discount rate). The economic benefits of tertiary education are compared to those of upper secondary or post-secondary non-tertiary education; for upper secondary or post-secondary non-tertiary education, below upper secondary education is used as a point of reference. In the calculations, women are benchmarked against women, and men against men.

### Incentives for individuals to invest in education

### Upper secondary or post-secondary non-tertiary education

Table A9.1 shows the value of each component and the net present value of the overall investment for a man and a woman attaining an upper secondary or a post-secondary non-tertiary education.

The direct costs of education for a man investing in an upper secondary or post-secondary non-tertiary education are usually negligible; the main investment cost is foregone earnings (Chart A9.2). Depending on the length of education, salary levels and the possibility of finding a job, foregone earnings vary substantially among countries. In Estonia, Hungary, the Slovak Republic, Spain and Turkey, foregone earnings are less than USD 15 000, while in Austria, Denmark, Germany, Italy and Norway, they exceed USD 35 000. Good labour-market prospects for young individuals who have not attained an upper secondary or post-secondary non-tertiary education increase the costs of further investment in education.

Gross earnings and reduced risk of unemployment over an individual's working life make up the benefit side. In most countries, men with an upper secondary or post-secondary non-tertiary education enjoy a significant earnings premium over those who have not attained that level of education. The value of reduced chances of unemployment can also be large. In the Czech Republic, Germany and the Slovak Republic, the better employment prospects for men with this level of education are valued at USD 75 000 or more (Table A9.1).

Additional education produces large returns from both the individual's and the public's perspective. A man who invests in upper secondary or post-secondary non-tertiary education can expect a net gain of more than USD 90 000 during his working life over a man who has not attained that level of education. However, the

amount varies significantly among countries: in Ireland, Korea, the Slovak Republic and the United States, this level of education generates over USD 150 000; but in Estonia, Finland, Germany, Poland and Turkey, the net benefits are less than USD 40 000 (Table A9.1).

### Chart A9.2. Components of the private net present value for a man obtaining an upper secondary or post-secondary non-tertiary education, ISCED 3/4 (2008 or latest available year)

	Gross earning	,	Income				Net present	
	Social contrib		Transfer	rs effect			in equivaler	nt USD
	🛚 Unemployme	nt effect						
United States		1///				N	206 461	United States
Ireland							162 975	Ireland
Korea						📉 160 970		Korea
Slovak Republic						152 309		Slovak Republi
Jnited Kingdom						139 8	77	United Kingdo
Austria							131 372	Austria
Norway						1	24 206	Norway
Czech Republic						116 581		Czech Republic
Portugal		E				109 618		Portugal
Sweden			//		XIII	<b>SS</b> 96 659		Sweden
Israel					91 5	81		Israel
Canada					90	208		Canada
OECD average						049		OECD average
Australia					77 092			Australia
Spain			2	Ň	77 020			Spain
Italy						72 302		Italy
France					70 129			France
Slovenia					<b>61 921</b>			Slovenia
Denmark						58 768		Denmark
Hungary					📉 48 263			Hungary
New Zealand					<b>V</b> 40 251			New Zealand
Poland				36	764			Poland
Turkey				35 0	82			Turkey
Finland			× ·		🛯 33 540			Finland
Germany					31 825			Germany
Estonia				25 458				Estonia

**Notes:** Japan is not included in the chart because the data at lower and upper secondary level of education are not broken down. Belgium and the Netherlands are not included in the chart because upper secondary education is compulsory. Australia and Turkey refer to 2005. Portugal refers to 2006. Slovenia refers to 2007. All other countries refer to 2008.

Cashflows are discounted at a 3% interest rate.

Countries are ranked in descending order of the net present value.

**Source:** OECD, Table A9.1. See Annex 3 for notes (*www.oecd.org/edu/eag2012*).

StatLink and http://dx.doi.org/10.1787/888932662219

Men generally enjoy better financial returns on their upper secondary or post-secondary non-tertiary education than women, except in Estonia, Hungary, Italy, Poland and Spain. On average across OECD countries, a woman can expect a net gain of USD 67 000 over her working life. Some countries' social safety nets may work against women investing in further education and upper secondary education, in particular. In these countries, low wages for women who do not have an upper secondary or post-secondary non-tertiary education may be supplemented by social benefit systems, removing some of the income advantage in completing an upper secondary education (Table A9.1).

#### Tertiary education

The net returns to individuals (both men and women) with a tertiary education are, on average, more than 60% larger than the returns for those with an upper secondary or post-secondary non-tertiary education, reflecting the fact that an upper secondary or post-secondary non-tertiary education has become the norm in OECD countries. In some countries, individuals need to obtain tertiary education to reap the full financial rewards of education beyond compulsory schooling (Tables A9.1 and A9.3).

The returns for investing in tertiary education are typically higher for men, except in Australia, where average returns are nearly identical between men and women, and in Spain and Turkey, where the returns are higher for women (Table A9.3). On average across OECD countries, a woman investing in tertiary education can expect a net gain of USD 110 000, while a man can expect a net gain of USD 162 000.

	Direct cost	E Foregone ear	0		
	Gross earnings benefit			Net present	
	Social contribution eff		ect	in equivalen	it USD
	Unemployment effect	□ Grant effect			
Portugal				373 851	Portugal
United States					
Czech Republic				249 679	329 552 Czech Republic
Poland				230 630	Poland
Slovenia				225 663	Slovenia
Austria				225 048	Austria
Ireland	[			223 821	Ireland
Slovak Republic			208 88	3	Slovak Republi
Hungary				208 386	Hungary
Korea			189	766	Korea
OECD average			//////////////////////////////////////	1 625	OECD averag
France			15	9 950	France
Italy				155 346	Italy
Canada			153 52	0	Canada
Netherlands				145 886	Netherlands
Finland			14	5 608	Finland
Germany				144 682	Germany
Israel			143 5	82	Israel
Jnited Kingdom				143 394	United Kingdo
Japan			143	018	Japan
Belgium			116	225	Belgium
Australia			115 287		Australia
Spain			102 975		Spain
Norway			82 076		Norway
Estonia			7777 74 213		Estonia
Turkey			22 64 177		Turkey
Sweden			61 454		Sweden
Denmark			56 369		Denmark
New Zealand			7777777 52 471		New Zealand

## Chart A9.3. Components of the private net present value for a man obtaining tertiary education, ISCED 5/6 (2008 or latest available year)

Notes: Australia, Belgium and Turkey refer to 2005. Portugal refers to 2006. Japan and Slovenia refer to 2007. All other countries refer to 2008. Cashflows are discounted at a 3% interest rate.

Countries are ranked in descending order of the net present value.

Source: OECD. Table A9.3. See Annex 3 for notes (www.oecd.org/edu/eag2012).

StatLink and http://dx.doi.org/10.1787/888932662238

The value of the gross earnings premium for men and women with tertiary education is substantial. Men in Austria, the Czech Republic, Hungary, Ireland, Italy, the Netherlands, Portugal, Slovenia and the United States can expect to earn at least an additional USD 400 000 over their working lives compared to an individual with an upper secondary or post-secondary non-tertiary education. Women in Austria, Ireland, the Netherlands, Portugal, Slovenia, the United Kingdom and the United States can expect to earn at least an additional USD 300 000 over their working lives compared to a woman with an upper secondary or post-secondary non-tertiary education.

Chart A9.3 shows the components of the returns on tertiary education for men in different countries. Compared with upper secondary or post-secondary non-tertiary education, the impact of unemployment benefits is less pronounced than the earnings differential; and taxes and the direct costs of education are more substantial.

#### **Box A9.1. Estimating returns to education**

There are two main approaches to estimating the financial returns to education: one founded on financedbased investment theory, the other on labour economics-based econometric specification.

The basis for an investment approach is the discount rate (the time-value of money), which makes it possible to compare costs or payments (cash flows) over time. The discount rate can be estimated either by raising it to the level at which financial benefits equal costs, which is then the internal rate of return, or by setting the discount rate at a rate that takes into consideration the risk involved in the investment, which is then a net present value calculation, with the gains expressed in monetary units.

The econometric approach taken in labour economics originates from Mincer (1974). In this approach, returns to education are estimated in a regression relating earnings to years of education, labour market experience and tenure. This basic model has been extended in subsequent work to include educational levels, employment effects and additional control variables such as gender and work characteristics (part-time, firm size, contracting arrangements, utilisation of skills, etc.). The drawback of a regression approach is typically the scarcity of information beyond gross earnings to determine public and private returns, which makes it difficult to assess the actual incentives for individuals to invest in education.

Apart from availability of data, the main difference between the two approaches is that the investment approach is forward-looking (although historical data are typically used), whereas an econometric approach tries to establish the actual contribution of education to gross earnings by controlling for other factors that can influence earnings and returns. This distinction has implications for the assumptions and for the interpretation of returns to education. As the investment approach focuses on the incentives at the time of the investment decision, it is prudent not to remove the effects of (controlling for) other factors such as work characteristics, as these are not known ex-ante and could be seen as part of the average returns that an individual can expect to receive when deciding to invest in education.

Depending on the impact of the control variables and how steep the earnings curves are, the results of the two approaches can diverge quite substantially. Returns may differ within discounting models, too, depending on other underlying assumptions, the size of cash flows and how these are distributed over the life span. It is therefore generally not advisable to compare rates of return from different approaches or studies.

Tertiary education brings substantial net returns for men in Portugal and the United States, where an investment generates over USD 300 000 and thus provides a strong incentive to complete this level of education. This is the case for women in Portugal as well, where an investment generates over USD 200 000. The returns on tertiary education are lower in Denmark, Estonia, New Zealand, Sweden and Turkey, where a man with a tertiary education can expect a net gain of between USD 52 000 and USD 74 000 over his working life. For women, the returns are lower in Denmark, Estonia, New Zealand and Sweden, where the

net gain ranges from USD 32 000 to USD 47 000. Much of the difference between countries is driven by earnings differentials. Factors such as supply and demand for highly educated individuals are important in some countries, while the overall reward structure in the labour market (overall wage compression) plays an important role in other countries.

One way to mitigate weak labour market returns is to provide higher education at lower costs for the individual. Apart from subsidising the direct costs of education, a number of countries also provide students with loans and grants to improve incentives and access to education. Grants are particularly important in Austria, Finland, and the Netherlands, where they account for between 14% and 15% of the total private investment cost (direct costs and foregone earnings) for both men and women (Table A9.3). In Denmark, about 45% of the total private investment is covered by government grants.

Many countries also have favourable and substantial student loans that further lower investment costs and make investing more attractive. Both grants and loans are particularly important tools for recruiting students from less affluent backgrounds. There is, of course, a danger in focusing only on the supply side of the investment. As younger generations become more mobile, a reward structure that does not adequately compensate more highly educated individuals could eventually lead to a loss of these individuals to countries with higher earnings potentials.

There are some trade-offs between taxes and the direct costs of education (tuition fees) that are linked to government support for higher education. In countries with low or no tuition fees, individuals typically pay back public subsidies later in life through progressive tax systems. In countries in which a larger portion of the investment falls on the individual, in the form of tuition fees, earnings differentials tend to be larger, and a larger portion of them accrues to the individual. In general there is a positive link, albeit a weak one, between the private direct costs of education and the overall net present value of the education.

#### Public rate of return on investments in education

Tables A9.2 and A9.4 show the public returns to individuals who obtain upper secondary or post-secondary non-tertiary and tertiary education as part of initial education. Chart A9.4 shows the public and private costs for men who obtain tertiary education. On average across OECD countries, over USD 92 000 is invested in a man's tertiary education, taking into account public and private spending, as well as indirect costs in the form of public and private foregone earnings and taxes. In the Netherlands, the United Kingdom and the United States, the value of the investment exceeds USD 150 000 (Chart A9.4).

Direct costs for education are generally borne by the public sector, except in Australia, Japan, Korea, the United Kingdom and the United States, where private direct costs such as tuition fees constitute over half of the overall direct investment costs. Together with foregone public earnings in the form of taxes and social contributions, direct and indirect public investment costs for a man with a tertiary education exceed USD 50 000 in Denmark, Finland, Germany, the Netherlands, Norway and Sweden. In Korea and Turkey, the total public investment cost does not exceed USD 15 000. On average among OECD countries, the total value of the public costs for a man who obtains a tertiary qualification is around USD 36 000 (Table A9.4).

Although public investments in tertiary education are large in many countries, private investment costs are larger in most countries. In the Netherlands, the United Kingdom and the United States, both men and women invest over USD 100 000, on average, to acquire a tertiary qualification, when direct and indirect costs are taken into account. On average across OECD countries, direct costs, such as tuition fees, constitute about one-fifth of the total investment made by a tertiary graduate. In the United States, direct costs represent more than 60% of the investment and in Canada, Israel and Japan, between 35% and 43%, depending on the gender of the individual (Table A9.3).

The decision to continue education at the tertiary level is a difficult one to take, since much is at stake, particularly for young individuals from less affluent backgrounds. To alleviate the financial burden, most countries provide grants to students. These are particularly large in Denmark (USD 25 200) and the Netherlands (USD 14 400).

	Public/private direct cost Public foregone taxes on earni	ngs	private + public, in equivalent USD	Gran	ts, in USD
	Private cost	Public cost			
Netherlands		180 628	•	14 371	Netherlands
United States		161 777			United States
Jnited Kingdom		153 502		2 244	United Kingdor
Denmark		145	792	25 189	Denmark
Germany		132 122		6 021	Germany
Norway		128 120		6 226	Norway
Sweden		120 880		8 341	Sweden
Austria		114 510		9 852	Austria
Finland		112 722		8 730	Finland
France		108 141		3 620	France
Ireland		103 494		4 361	Ireland
Japan		137 116			Japan
OECD average		92 178		5 296	OECD average
Korea		91 096			Korea
Spain		88 761			Spain
Italy		87 267		3 330	Italy
New Zealand		86 658		1 891	New Zealand
Canada		80 157		1 103	Canada
Australia		71 057		6	Australia
Israel		68 732			Israel
Belgium		61 658		862	Belgium
Estonia		56 155			Estonia
Slovenia		52 359		200	Slovenia
Czech Republic		47 085			Czech Republic
Portugal		46 603			Portugal
Poland		42 083		1 742	Poland
Slovak Republic		39 797		1 250	Slovak Republic
Hungary		38 865		1 283	Hungary
Turkey		23 845			Turkey

### Chart A9.4. Public versus private investment for a man obtaining tertiary education, ISCED 5/6 (2008 or latest available year)

**Notes:** Australia, Belgium and Turkey refer to 2005. Portugal refers to 2006. Japan and Slovenia refer to 2007. All other countries refer to 2008. Cashflows are discounted at a 3% interest rate.

Countries are ranked in descending order of the total public + private cost.

Source: OECD. Tables A9.3 and A9.4. See Annex 3 for notes (www.oecd.org/edu/eag2012).

StatLink and http://dx.doi.org/10.1787/888932662257

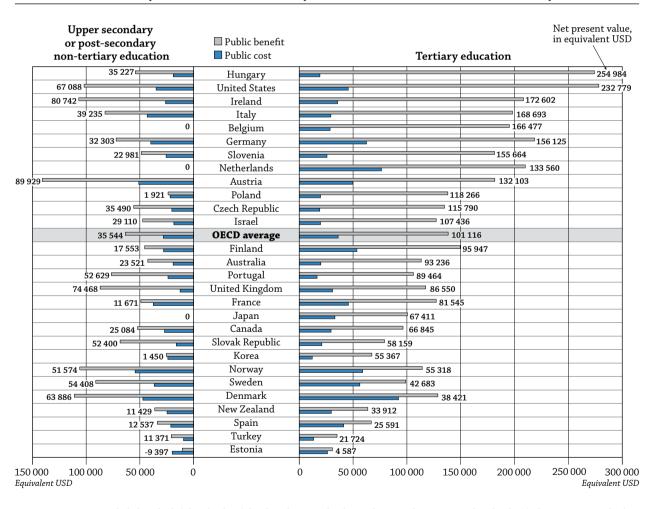
Note that these grants are not included in the private and public costs shown in Chart A9.4 but are displayed to illustrate the magnitude of these transfers between the private and public side. With the substantial private and public gains from tertiary investments, financial support in the form of grants and loans are important to ensure that financial constrains do not prevent people from making these investments.

For an individual, foregone earnings make up a substantial part of overall investment costs. In countries with lengthy tertiary education, such as Finland, Germany, the Netherlands and Sweden, foregone earnings are large (see Indicator B1). Earnings foregone also depend on expected wage levels and the probability of finding a job. As the labour market for young adults worsens (see Indicator C5), investment costs will fall. As higher-educated people typically fare better in the labour market in times of economic hardship (see Indicator A7), larger earnings differentials further improve the benefit side. The incentives to invest in education from both the private and public side are likely to be greater in most OECD countries as the analysis in this indicator moves beyond 2008 and considers subsequent years of the global economic crisis.

Investments in education also generate public returns from higher income levels in the form of income taxes, increased social insurance payments and lower social transfers. Chart A9.5 compares the public costs and economic benefits when a man invests in upper secondary or post-secondary non-tertiary education and in tertiary education.

The public returns for a man investing in upper secondary or post-secondary non-tertiary education are positive in all countries except Estonia. On average across OECD countries, this level of education generates a net return of USD 36 000. In Austria, Ireland and the United Kingdom, it generates a net return of more than USD 70 000. The public returns to a woman investing in this level of education are USD 14 000 less than for a man, on average across OECD countries (Table A9.2). Nonetheless, the public benefits are about twice as large, on average, as the overall public costs for upper secondary or post-secondary non-tertiary education, for both men and women. In a few countries, students need to continue beyond upper secondary or post-secondary non-tertiary education for the public sector to reap the full benefits.

## Chart A9.5. Public cost and benefits for a man obtaining upper secondary or post-secondary non-tertiary education and tertiary education (2008 or latest available year)



**Notes:** Japan is not included in the left-hand side of the chart because the data at lower and upper secondary levels of education are not broken down. Belgium and the Netherlands are not included in the left-hand side of the chart because upper secondary education is compulsory. Australia and Turkey refer to 2005; Portugal refers to 2006. Japan and Slovenia refer to 2007. All other countries refer to 2008. Cashflows are discounted at a 3% interest rate.

Countries are ranked in descending order of the net present value at tertiary level of education.

Source: OECD, Tables A9.2 and A9.4. See Annex 3 for notes (*www.oecd.org/edu/eag2012*). StatLink 編99 http://dx.doi.org/10.1787/888932669040 The public returns to tertiary education are substantially larger than the public returns to upper secondary or post-secondary non-tertiary education, in part because a larger share of the investment costs are borne by the individuals themselves. The main contributing factors are, however, the higher taxes and social contributions that flow from the higher income levels of those with tertiary qualifications. In Hungary and the United States, these benefits exceed USD 260 000 over an individual's working life (Table A9.4 and Chart A9.5).

On average across OECD countries, the net public return on an investment in tertiary education is over USD 100 000 for a man and over USD 52 000 for a woman at this level of education. Even after taking into account student grants, the public benefits outweigh the costs by a factor of three for men and a factor of two for women, on average. In Hungary, the benefits are 14 times larger than the public sector's initial investment in a man's tertiary education.

### Returns on investments, taxation and labour market rewards

Overall wage dispersion drives much of the returns for both the individual and the public sector. A compressed wage structure will typically generate lower returns to higher education. This is particularly true in the Nordic countries, Denmark, Norway and Sweden, and in New Zealand. The Nordic countries have generally offset the effects of this weak reward structure by providing a higher education system almost free of charge and by having a generous student-grant system (see Indicator B5); New Zealand has shared some of the direct costs with the individual and has kept income taxes low.

A number of countries have substantially larger overall income inequality, which is also reflected in the gross earnings benefits for those with tertiary education. In some countries with overall lower cost structures, supply and demand appears to drive earnings differentials.

Although overall costs and income levels are low in the Czech Republic, Hungary, Poland, Portugal and Slovenia, higher education generates a substantially larger gross earnings premium over an individual's working life than in the previous group of countries. Tertiary attainment levels in the working-age population are considerably below the OECD average (see Indicator A1), and the earnings premiums for tertiary-educated individuals are above the OECD average (see Indicator A8). This suggests a short supply of higher-educated individuals, which has driven up wages and overall wage inequality over the years. As a result, individuals in these countries have strong incentives to make further investments in education, a premise that is supported by the increasingly high entry rates into tertiary education in these countries (see Indicator C3). Given the likelihood that the demand for more highly educated workers will continue to grow in these countries, it will take some time before a balance is reached.

Because earnings premiums and gross earnings benefits vary substantially among OECD countries, tax payments and benefits to the public sector also vary in ways that are somewhat contradictory to common perception. Due to low earnings premiums in the Nordic countries, average tertiary earnings are typically below the income bracket where high marginal taxes are levied. Instead, the largest public gains in tax and social security benefits from higher education typically occur in countries where earnings differentials are large, or where average earnings levels reach high income-tax brackets.

The additional taxes and social contributions paid by those with a tertiary education are large in Germany, Hungary, the Netherlands and the United States, for example, stressing the importance for public policy to take a broad approach to strategic decisions on educational investments. Taxation and social policies also play an important role in promoting the supply of labour and are thus key to reaping the full benefits of the investments made in education.

It is important to note, however, that a number of countries have tax policies that effectively lower the actual tax paid by individuals, particularly by those in high income brackets. Tax relief for interest payments on mortgage debt has been introduced in many OECD countries to encourage homeownership. These benefits essentially favour those with higher education and high marginal taxes. The tax incentives for housing are particularly large in the Czech Republic, Denmark, Finland, Greece, the Netherlands, Norway, Sweden and the United States. For further information, see Andrews, et al. (2011).

### Methodology

In calculating the returns to education, the approach taken here is the **net present value (NPV)** of the investment. In this framework, lifetime costs and benefits are transferred back to the start of the investment. This is done by discounting all cash flows back to the beginning of the investment with a set rate of interest (discount rate). The choice of interest rate is difficult, as it should reflect not only the overall time horizon of the investment, but also the cost of borrowing or the perceived risk of the investment. To keep things simple, and to make the interpretation of results easier, the same discount rate is applied across all OECD countries.

To arrive at a reasonable discount rate, long-term government bonds have been used as a benchmark. The average long-term interest rate across OECD countries was approximately 4.9% in 2008. Assuming that countries' central banks have succeeded in anchoring inflation expectations at or below 2% per year, a long-term nominal interest rate of 4.9% implies a real interest rate of 2.5% to 3%. The 3% real discount rate used in this indicator reflects the fact that calculations are made in constant prices. The change in the discount rate since the 2009 edition of *Education at a Glance* has a substantial impact on the net present value of education, and that must be taken into account if returns are compared across different editions of the publication.

Discounting the costs and benefits to the present value with this interest rate makes the financial returns on the overall investment and values of the different components comparable across time and countries. Using the same unit of analysis also has the advantage of making it possible to add or subtract components across different educational levels or between the private and public sectors to understand how different factors interact.

NPV calculations are based on the same method as **internal rate of return (IRR)** calculations. The main difference between the two methods lies in how the interest rate is set. For calculations developed within the IRR framework, the interest rate is raised to the level at which the economic benefits equal the cost of the investment and it pinpoints the discount rate at which the investment breaks even.

In calculating the NPV, private investment costs include after-tax foregone earnings adjusted for the probability of finding a job (unemployment rate) and direct private expenditures on education. Both of these investment streams take into account the duration of studies. On the benefit side, age-earnings profiles are used to calculate the earnings differential between different educational groups (below upper secondary education; upper secondary or post-secondary non-tertiary education; and tertiary education).

These gross earnings differentials are adjusted for differences in income taxes, social contributions and social transfers, including housing benefits and social assistance related to earnings level, to arrive at net earnings differentials. The cash flows are further adjusted for probability of finding a job (unemployment rates). The calculations are done separately for men and women to account for differences in earnings differentials and unemployment rates.

In calculating public NPV, public costs include lost tax receipts during the years of schooling (income tax and social contributions) and public expenditures, taking into account the duration of studies. Lost tax receipts are low in some countries because young individuals have low earnings levels. Public expenditures on education include direct expenditures, such as payment of teachers' salaries or spending for the construction of school buildings, purchase of textbooks, etc., and public-private transfers, such as public subsidies to households for scholarships and other grants and to other private entities for providing training at the workplace, etc. The benefits for the public sector are additional tax and social contribution receipts associated with higher earnings and savings on transfers, i.e. housing benefits and social assistance that the public sector does not have to pay because of higher levels of earnings.

It is important to consider some of the broad **conceptual limitations** on the estimates of financial returns discussed here:

The data reported are accounting-based values only. The results no doubt differ from econometric estimates that would use the same data on the micro level rather than a lifetime stream of earnings derived from average earnings.

- The approach used here estimates future earnings for individuals with different levels of educational attainment, based on knowledge of how average present gross earnings vary by level of attainment and age. However, the relationship between different levels of educational attainment and earnings may differ in the future. Technological, economic and social changes may all alter how wage levels relate to levels of educational attainment.
- Differences in returns across countries partly reflect different institutional and non-market conditions that bear on earnings, such as institutional conditions that limit flexibility in relative earnings.
- In estimating benefits, the effect of education on the likelihood of finding employment when wanting to work is taken into account. However, this also makes the estimate sensitive to the stage in the economic cycle at which the data are collected. As more highly educated individuals typically have a stronger attachment to the labour market, the value of education generally increases in times of poor economic growth.

The calculations also involve a number of restrictive assumptions needed for international comparability. For calculating the investments in education, foregone earnings have been standardised at the level of the legal minimum wage or the equivalent in countries in which earnings data include part-time work. When no national minimum wage was available, the wage was selected from wages set in collective agreements. This assumption aims to counterbalance the very low earnings recorded for 15-24 year-olds that led to excessively high estimates in earlier editions of *Education at a Glance*. In the Czech Republic, Hungary, Japan, the Netherlands, Portugal and the United Kingdom, actual earnings are used in calculating foregone earnings, as part-time work is excluded in these earnings data collections.

For the methods employed for calculating the rates of return, please see Annex 3 at www.oecd.org/edu/eag2012

Cost and benefits for upper secondary or post-secondary non-tertiary education cannot be computed for Belgium and the Netherlands because upper secondary education is compulsory in both countries. The fact that upper secondary education is compulsory in these countries prevents a consistent application of the methodology for this indicator, because it uses an investment approach. The investment approach assumes that individuals make a choice to invest in a given level of education in order to obtain the benefits. In countries where a particular level of education is compulsory, individuals do not face this choice, thereby making the methodology inapplicable in such instances.

The statistical data for Israel are supplied by and under the responsibility of the relevant Israeli authorities. The use of such data by the OECD is without prejudice to the status of the Golan Heights, East Jerusalem and Israeli settlements in the West Bank under the terms of international law.

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# Table A9.1. [1/2] Private net present value and internal rate of return for an individual obtaining upper secondary or post-secondary non-tertiary education as part of initial education (2008 or latest available year)

			-	, equited			using 1115					
	Year	Direct cost	Foregone earnings	Total costs	Gross earnings benefits	Income tax effect	Social contribution effect	Transfers effect	Unemployment effect	Total benefits	Net present value	Internal rate of return
							Per man					
Australia	2005	-2 891	-22 748	-25 639	103 116	-41 661	0	-886	42 163	102 731	77 092	14.2%
Austria	2008	-1 801	-45 844	-47 645	284 884	-73 822	-59 487	-7 587	35 029	179 017	131 372	12.4%
Belgium <sup>1</sup>												
Canada	2008	-3 142	-28 731	-31 873	136 984	-42 770	-10 510	-385	38 762	122 081	90 208	13.6%
Chile		m	m	m	m	m	m	m	m	m	m	m
Czech Republic	2008	-2 142	-17 517	-19 659	108 257	-31 801	-23 905	0	83 688	136 240	116 581	21.2%
Denmark	2008	-746	-36 225	-36 971	187 370	-80 160	-17 256	-13 571	19 357	95 739	58 768	11.2%
Estonia Finland	2008	-190 -210	-12 503 -30 193	-12 693 -30 403	31 071 77 946	-9 246 -31 681	-1 260 -6 879	0 -6 961	17 586 31 518	38 151 63 943	25 458 33 540	9.1% 8.4%
France	2008	-2 632	-29 772	-32 404	114 056	-24 881	-20 862	-3 284	37 503	102 532	70 129	10.7%
Germany	2008	-3 877	-35 678	-39 555	63 972	-27 911	-29 948	-14 223	79 490	71 380	31 825	6.7%
Greece	2000	m	m	m	m	m	m	m	m	71500 m	m	0.770 m
	2008	-880	-13 073	-13 953	73 813	-34 401	-19 706	0	42 510	62 216	48 263	15.2%
Hungary Iceland	2000											
Ireland	2008	-620	-32 896	m -33 515	m 243 036	m -89 225	-17 630	m 0	m 60 310	m 196 490	m 162 975	m 14.7%
Israel	2008	-1 266	-30 056	-31 322	143 387	-28 405	-18 920	0	26 841	122 903	91 581	9.7%
Italy	2008	-986	-43 886	-44 872	177 073	-63 514	-18 903	0	22 519	117 174	72 302	8.1%
Japan <sup>2</sup>												
Korea	2008	-6 069	-25 378	-31 447	171 945	-8 892	-16 444	0	45 808	192 417	160 970	16.5%
Luxembourg		m	m	m	m	m	m	m	m	m	m	m
Mexico		m	m	m	m	m	m	m	m	m	m	m
Netherlands <sup>1</sup>												
New Zealand	2008	-3 244	-33 866	-37 111	93 186	-33 648	-1 463	-971	20 258	77 362	40 251	7.3%
Norway	2008	-2 859	-53 840	-56 699	248 839	-80 412	-22 351	-3 187	38 016	180 905	124 206	11.9%
Poland	2008	-916	-16 602	-17 518	53 311	-6 965	-16 753	0	24 689	54 282	36 764	10.3%
Portugal	2006	-12	-23 445	-23 456	212 846	-53 287	-23 133	0	-3 353	133 074	109 618	11.5%
Slovak Republic	2008	-2 358	-6 324	-8 682	106 965	-37 696	-30 699	0	122 421	160 991	152 309	40.8%
Slovenia	2007	-2 176	-18 284	-20 460	111 618	-19 595	-28 948	0	19 307	82 381	61 921	12.1%
Spain	2008	-1 464	-12 551	-14 015	95 667	-25 708	-7 912	0	28 987	91 035	77 020	11.4%
Sweden	2008	-21	-29 425	-29 446	174 618	-55 711	-15 255	-20 046	42 499	126 105	96 659	14.9%
Switzerland		m	m		m	m	m	m	m	m	m	m
Turkey	2005	-336	-11 218	-11 554	63 318	-10 584	-10 115	0	4 017	46 637	35 082	9.5%
United Kingdom	2008	-4 880	-33 603	-38 483	218 579	-50 129	-27 713	-9 149	46 772	178 360	139 877	12.5%
United States	2008	-2 888	-26 755	-29 643	292 656	-70 774	-25 846	-5 325	45 392	236 104		20.2%
OECD average		-1 944	-26 817	-28 761	143 540	-41 315	-18 876	-3 423	38 884	118 810	90 049	13.4%
EU21 average		-1 524	-25 754	-27 278	137 358	-42 102	-21 544	-4 401	41 814	111 124	83 846	13.6%

In equivalent USD converted using PPPs for GDP

Note: Values are based on the difference between people who attained an upper secondary or post-secondary non tertiary education compared with those who have not attained that level of education.

1. Belgium and the Netherlands are not included in the table because upper secondary education is compulsory.

2. Japan is not included in the table because the data at the lower and upper secondary levels of education are not broken down.

Source: OECD. See Annex 3 for notes (www.oecd.org/edu/eag2012).

Please refer to the Reader's Guide for information concerning the symbols replacing missing data.

StatLink ms http://dx.doi.org/10.1787/888932665525

# Table A9.1. [2/2] Private net present value and internal rate of return for an individual obtaining upper secondary or post-secondary non-tertiary education as part of initial education (2008 or latest available year)

					•								
		Year	Direct cost	Foregone earnings	Total costs	Gross earnings benefits	Income tax effect	Social contribution effect	Transfers effect	Unemployment effect	Total benefits	Net present value	Internal rate of return
							1	Per woman					
A	Australia	2005	-2 891	-23 470	-26 361	88 809	-28 020	0	-17 611	23 261	66 440	40 079	11.3%
OECD	Austria	2008	-1 801	-44 864	-46 665	188 626	-29 485	-43 040	-22 993	29 567	122 675	76 010	9.3%
	Belgium <sup>1</sup>												
	Canada	2008	-3 142	-29 730	-32 871	109 365	-23 190	-11 278	-2 192	19 739	92 443	59 572	8.8%
	Chile		m	m	m	m	m	m	m	m	m	m	m
	Czech Republic	2008	-2 142	-15 950	-18 092	97 445	-26 652	-20 933	0	69 776	119 635	101 543	21.8%
	Denmark	2008	-746	-35 265	-36 011	137 856	-50 090	-12 363	0	10 066	85 469	49 458	9.6%
	Estonia	2008	-180	-10 993	-11 173	46 597	-11 311	-1 535	0	12 466	46 217	35 044	20.9%
	Finland	2008	-210	-30 803	-31 013	54 469	-17 246	-5 083	-15 568	26 412	42 985	11 972	4.9%
	France	2008	-2 632	-28 347	-30 980	108 028	-19 605	-19 025	-10 229	31 096	90 265	59 285	9.4%
	Germany	2008	-3 877	-35 784	-39 662	122 989	-31 876	-34 864	-36 714	43 778	63 313	23 651	5.8%
	Greece		m	m	m	m	m	m	m	m	m	m	m
	Hungary	2008	-880	-12 304	-13 184	85 252	-32 820	-21 045	0	38 518	69 905	56 721	16.3%
	Iceland		m	m	m	m	m	m	m	m	m	m	m
	Ireland	2008	-620	-36 155	-36 775	218 100	-23 313	-16 064	0	19 774	198 498	161 723	23.5%
	Israel	2008	-1 266	-29 067	-30 333	107 391	-6 276	-6 332	-82	16 175	110 876	80 544	9.7%
	Italy	2008	-986	-38 624	-39 610	152 167	-51 238	-17 293	0	29 983	113 620	74 010	8.4%
	Japan <sup>2</sup>												
	Korea	2008	-6 069	-25 021	-31 090	71 331	-1 971	-9 207	0	50 039	110 192	79 101	12.5%
	Luxembourg		m	m	m	m	m	m	m	m	m	m	m
	Mexico		m	m	m	m	m	m	m	m	m	m	m
	Netherlands <sup>1</sup>												
	New Zealand	2008	-3 244	-33 447	-36 691	81 687	-19 232	-1 205	-10 028	11 252	62 474	25 783	6.1%
	Norway	2008	-2 859	-54 055	-56 914	149 381	-41 441	-13 140	-13 729	20 335	101 406	44 492	6.3%
	Poland	2008	-916	-14 879	-15 794	74 416	-8 271	-19 448	0	16 433	63 130	47 335	10.5%
	Portugal	2006	-12	-20 631	-20 642	150 215	-31 104	-17 731	0	10 416	111 796	91 153	11.7%
	Slovak Republic	2008	-2 358	-4 464	-6 822	81 611	-27 655	-22 522	0	87 101	118 534	111 712	42.8%
	Slovenia	2007	-2 176	-18 557	-20 733	118 292	-16 877	-28 104	-708	9 009	81 612	60 879	11.3%
	Spain	2008	-1 464	-11 638	-13 102	127 362	-23 551	-9 849	0	28 607	122 569	109 467	20.4%
	Sweden	2008	-21	-29 252	-29 273	132 070	-42 495	-12 280	-28 046	43 892	93 141	63 868	10.6%
	Switzerland		m	20 202 m	-25 275 m	152 070 m	-12 455 m	m	20040 m	45 052 m	m	m	10.070 m
	Turkey	2005	-336	-12 058	-12 394	75 879	-8 395	-9 432	0	-12 434	45 618	33 223	9.2%
	,	2003	-4 880	-34 465	-12 354	110 415	-27 011	-15 010	-35 051	-12 434	72 759	33 414	5.2 % 6.6%
	United Kingdom												
	United States	2008	-2 888	-27 307	-30 195	229 708	-43 137	-19 464	-10 332	24 981	181 756	151 561	17.8%
	OECD average		-1 944	-26 285	-28 229	116 778	-25 690	-15 450	-8 131	27 986	95 493	67 264	13.0%
	EU21 average		-1 944	-26 285	-28 229	116 778	-25 690	-15 450	-8 131	27 986	95 493	67 264	13.0%

In equivalent USD converted using PPPs for GDP

Note: Values are based on the difference between people who attained an upper secondary or post-secondary non tertiary education compared with those who have not attained that level of education.

1. Belgium and the Netherlands are not included in the table because upper secondary education is compulsory.

2. Japan is not included in the table because the data at the lower and upper secondary levels of education are not broken down.

Source: OECD. See Annex 3 for notes (www.oecd.org/edu/eag2012).

Please refer to the Reader's Guide for information concerning the symbols replacing missing data.

StatLink and http://dx.doi.org/10.1787/888932665525

# Table A9.2. [1/2] Public net present value and internal rate of return for an individual obtaining upper secondary or post-secondary non-tertiary education as part of initial education (2008 or latest available year)

			-	n equivaler		nverteu using	51115701	GDI	1		1
	Year	Direct cost	Foregone taxes on earnings	Total costs	Income tax effect	Social contribution effect	Transfers effect	Unemployment effect	Total benefits	Net present value	Internal rate of return
						Per	man				
Australia	2005	-14 757	-4 270	-19 027	32 427	0	886	9 234	42 548	23 521	8.0%
Austria	2008	-42 641	-8 326	-50 967	69 564	53 202	7 587	10 543	140 896	89 929	9.4%
Belgium <sup>1</sup>											
Canada	2008	-23 735	-3 282	-27 018	35 892	7 681	374	8 155	52 101	25 084	6.5%
Chile		m	m	m	m	m	m	m	m	m	m
Czech Republic Denmark	2008 2008	-20 272 -30 821	56 -16 280	-20 215 -47 102	21 869 74 608	13 500 15 050	0 13 571	20 336 7 758	55 705 110 987	35 490 63 886	9.9% 8.4%
Estonia	2008	-30 821	-16 280	-47 102	6 334	805	0	3 367	10 506	-9 397	0.4%
Finland	2008	-20 895	-7 073	-27 968	25 458	4 927	6 961	8 175	45 521	17 553	6.7%
France	2008	-31 556	-5 799	-37 355	20 634	15 760	3 284	9 3 4 9	49 027	11 671	4.4%
Germany	2008	-26 098	-13 681	-39 779	15 256	13 631	14 223	28 972	72 082	32 303	8.4%
Greece		m	m	m	m	m	m	m	m	m	m
Hungary	2008	-15 738	-3 142	-18 880	27 606	12 527	0	13 974	54 107	35 227	9.3%
Iceland		m	m	m	m	m	m	m	m	m	m
Ireland	2008	-25 948	-164	-26 113	82 207	14 857	0	9 790	106 855	80 742	9.3%
Israel	2008	-16 918	-1 298	-18 216	26 378	17 092	0	3 855	47 325	29 1 10	6.9%
Italy	2008	-32 919	-10 264	-43 183	59 003	16 776	0	6 638	82 418	39 235	6.0%
Japan <sup>2</sup>											
Korea	2008	-21 272	-2 614	-23 887	8 106	12 993	0	4 237	25 337	1 450	3.3%
Luxembourg		m	m	m	m	m	m	m	m	m	m
Mexico		m	m	m	m	m	m	m	m	m	m
Netherlands <sup>1</sup>											
New Zealand	2008	-19 455	-5 198	-24 653	29 331	1 201	971	4 578	36 082	11 429	4.9%
Norway	2008	-36 851	-17 525	-54 376	72 824	19 403	3 187	10 537	105 950	51 574	7.2%
Poland	2008	-16 232	-5 565	-21 797	5 188	11 477	0	7 053	23 718	1 921	3.4%
Portugal	2006	-19 937	-3 854	-23 791	53 798	23 500	0	-879	76 420	52 629	7.7%
Slovak Republic	2008	-13 158	-2 837	-15 995	17 648	14 372	0	36 375	68 395	52 400	15.0%
Slovenia	2007	-20 398	-5 164	-25 562	17 749	24 705	0	6 089	48 543	22 981	6.2%
Spain	2008	-19 800	-1 282	-21 083	23 319	6 085	0	4 216	33 620	12 537	4.7%
Sweden	2008	-28 557	-8 046	-36 603	46 631	12 302	20 046	12 033	91 012	54 408	13.5%
Switzerland		m	m	m	m	m	m	m	m	m	m
Turkey	2005	-4 776	-4 551	-9 327	9 997	9 514	0	1 188	20 699	11 371	6.4%
United Kingdom	2008	-17 187	4 665	-12 522	43 564	23 960	9 1 4 9	10 317	86 990	74 468	20.6%
United States	2008	-33 006	-1 851	-34 857	64 903	22 394	5 325	9 323	101 944	67 088	9.6%
OECD average		-22 841	-5 166	-28 007	35 612	14 709	3 422	9 809	63 551	35 544	7.8%
EU21 average		-23 544	-5 210	-28 754	35 908	16 320	4 401	11 418	68 047	39 293	8.4%

In equivalent USD converted using PPPs for GDP

Note: Values are based on the difference between people who attained an upper secondary or post-secondary non tertiary education compared with those who have not attained that level of education.

1. Belgium and the Netherlands are not included in the table because upper secondary education is compulsory.

2. Japan is not included in the table because the data at the lower and upper secondary level of education are not broken down.

Source: OECD. See Annex 3 for notes (www.oecd.org/edu/eag2012).

Please refer to the Reader's Guide for information concerning the symbols replacing missing data.

StatLink ms http://dx.doi.org/10.1787/888932665544

### Table A9.2. [2/2] Public net present value and internal rate of return for an individual obtaining upper secondary or post-secondary non-tertiary education as part of initial education (2008 or latest available year)

					-							
		Year	Direct cost	Foregone taxes on earnings	Total costs	Income tax effect	Social contribution effect	Transfers effect	Unemployment effect	Total benefits	Net present value	Internal rate of return
							Per w	oman				
8	Australia	2005	-14 757	-4 405	-19 163	23 936	0	17 611	4 084	45 630	26 468	17.1%
OECD	Austria	2008	-42 641	-8148	-50 789	28 780	37 860	22 993	5 886	95 519	44 729	7.2%
	Belgium <sup>1</sup>											
	Canada	2008	-24 447	-3 498	-27 946	21 740	9 998	2 192	2 731	36 661	8 715	4.2%
	Chile		m	m	m	m	m	m	m	m	m	m
	Czech Republic Denmark	2008 2008	-20 272 -30 821	51 -15 849	-20 221 -46 670	19 849 47 639	12 252 11 027	0	15 484 3 787	47 586 62 453	27 365 15 783	8.7% 4.9%
	Estonia	2008	-30 821	-15 849 -1 597	-40 670 -18 645	47639 9543	11 027	0	2 090	62 455 12 846	-5 799	4.9%
	Finland	2008	-20 895	-7 216	-18 045	12 908	3 450	15 568	5 971	37 896	9 786	5.8%
	France	2008	-31 556	-5 522	-37 078	16 827	14 808	10 229	6 994	48 859	11 781	4.4%
	Germany	2008	-26 098	-13 722	-39 820	28 195	25 933	36 714	12 612	103 454	63 634	10.6%
	Greece		m	m	m	m	m	m	m	m	m	m
	Hungary	2008	-15 738	-2 957	-18 696	27 536	14 539	0	11 789	53 865	35 169	8.9%
	Iceland		m	m	m	m	m	m	m	m	m	m
	Ireland	2008	-25 948	-181	-26 129	22 747	15 644	0	985	39 377	13 247	4.9%
	Israel	2008	-16 918	-1 255	-18 173	6 031	5 694	82	883	12 690	-5 483	1.8%
	Italy	2008	-32 919	-9 033	-41 952	47 153	14 467	0	6 910	68 530	26 578	5.2%
	Japan <sup>2</sup>	2000	02 010	0 000	11 002	17 100	11107	Ŭ	0.010	00000	20070	0.270
	Korea	2008	-21 272	-2 513	-23 785	1 607	5 442	0	4 129	11 178	-12 606	-0.5%
	Luxembourg	2000	m	2 5 1 5 m	-25705 m	1007 m	m 5 442	m	- 125 m	m	-12 000 m	m
	Mexico		m	m	m	m	m	m	m	m	m	m
	Netherlands <sup>1</sup>			111	m		111	111		m		
	New Zealand	2008	-19 455	-5 133	-24 589	17 143	1 060	10 028	2 235	30 465	5 877	4.1%
	Norway	2008	-36 851	-17 595	-54 446	38 484	11 570	13 729	4 528	68 310	13 865	4.5%
	Poland	2008	-16 232	-4 987	-21 219	7 206	15 942	0	4 571	27 719	6 500	4.2%
	Portugal	2006	-19 937	-2 842	-22 779	30 147	16 590	0	2 098	48 835	26 056	6.1%
	Slovak Republic	2008	-13 158	-2 003	-15 160	13 424	10 932	0	25 821	50 177	35 017	12.6%
	Slovenia	2007	-20 398	-5 241	-25 639	16 274	26 130	708	2 577	45 690	20 050	5.8%
	Spain	2008	-19 800	-1 189	-20 989	22 400	8 051	0	2 950	33 400	12 411	4.7%
	Sweden	2008	-28 557	-7 999	-36 556	33 919	9 236	28 046	11 620	82 821	46 265	12.7%
	Switzerland		m	m	m	m	m	m	m	m	m	m
	Turkey	2005	-4 776	-4 892	-9 668	10 025	11 264	0	-3 463	17 827	8 159	5.8%
	United Kingdom	2008	-17 187	2 255	-14 932	22 136	12 175	35 051	7 710	77 072	62 140	13.2%
	United States	2008	-33 006	-1 889	-34 895	41 060	17 570	10 332	3 971	72 932	38 037	7.6%
	OECD average		-22 828	-5 094	-27 922	22 668	12 514	8 131	5 958	49 272	21 350	6.6%
	EU21 average		-23 483	-5 069	-28 552	23 923	14 721	8 783	7 639	55 065	26 512	7.1%

In equivalent USD converted using PPPs for GDP

Note: Values are based on the difference between people who attained an upper secondary or post-secondary non tertiary education compared with those who have not attained that level of education.

1. Belgium and the Netherlands are not included in the table because upper secondary education is compulsory.

2. Japan is not included in the table because the data at the lower and upper secondary level of education are not broken down.

Source: OECD. See Annex 3 for notes (www.oecd.org/edu/eag2012).

Please refer to the Reader's Guide for information concerning the symbols replacing missing data.

StatLink ans http://dx.doi.org/10.1787/888932665544

# Table A9.3. [1/2] Private net present value and internal rate of return for an individual obtaining tertiary education as part of initial education (2008 or latest available year) In equivalent USD converted using PPPs for GDP

					Gross		Social					Net	Internal
	Year	Direct cost	Foregone earnings	Total costs	earnings benefits	Income tax effect	contribution effect	Transfers effect	Unemploy- ment effect	Grants effect	Total benefits	present value	rate of return
							Per mar	1					
Australia	2005	-14 426	-36 560	-50 986	278 519	-113 313	0	0	1 061	6	166 273	115 287	9.8%
Austria	2008	-7 082	-57 842	-64 924	455 326	-139 387	-52 154	0	16 336	9 852	289 972	225 048	10.6%
Belgium	2005	-2 133	-30 842	-32 975	330 066	-145 966	-50 056	0	14 294	862	149 200	116 225	12.0%
Canada	2008	-18 094	-32 494	-50 588	284 705	-92 145	-5 371	0	15 816	1 103	204 108	153 520	10.8%
Chile		m	m	m	m	m	m	m	m	m	m	m	m
Czech Republic	2008	-5 062	-22 919	-27 981	405 482	-83 316	-51 577	0	7 072		277 660	249 679	19.7%
Denmark	2008	-3 124	-52 320	-55 444	244 798	-130 076	-19 062	-4 821	-4 215	25 189	111 813	56 369	7.9%
Estonia	2008	-6 117	-23 805	-29 922	124 705	-27 313	-3 507	0	10 250		104 135	74 213	0
Finland	2008	-1 925	-57 211	-59 136	334 537	-135 987	-22 276	0	19 740	8 730	204 744	145 608	10.9%
France	2008	-7 868	-54 588	-62 456	341 205	-86 399	-44 451	0	8 431	3 620	222 406	159 950	9.9%
Germany	2008	-6 542	-63 113	-69 654	384 499	-151 331	-73 282	0	48 429	6 021	214 336	144 682	9.6%
Greece		m	m	m	m	m	m	m	m	m	m	m	m
Hungary	2008	-4 426	-15 223	-19 649	470 934	-190 103	-85 379	0	31 301	1 283	228 035	208 386	24.8%
Iceland		m	m	m	m	m	m	m	m	m	m	m	m
Ireland	2008	-7 482	-60 313	-67 795	475 563	-194 735	-17 926	0	24 353	4 361	291 616	223 821	12.8%
Israel	2008	-17 469	-31 486	-48 955	313 487	-89 214	-37 998	0	6 263		192 538	143 582	10.3%
Italy	2008	-7 285	-50 608	-57 893	408 011	-159 562	-41 835	0	3 295	3 330	213 239	155 346	8.1%
Japan	2007	-37 215	-66 750	-103 965	326 614	-64 523	-36 039	0	20 931		246 983	143 018	7.4%
Korea	2008	-23 592	-55 397	-78 989	321 520	-43 198	-24 275	0	14 708		268 754	189 766	9.3%
Luxembourg		m	m	m	m	m	m	m	m	m	m	m	m
Mexico		m	m	m	m	m	m	m	m	m	m	m	m
Netherlands	2008	-14 113	-90 118	-104 231	455 296	-202 175	-22 153	0	4 778	14 371	250 117	145 886	7.9%
New Zealand	2008	-9 476	-47 386	-56 861	172 607	-63 341	-2 254	-6	434	1 891	109 332	52 471	6.1%
Norway	2008	-1 180	-68 022	-69 202	267 137	-99 740	-20 722	0	-1 623	6 226	151 278	82 076	6.1%
Poland	2008	-6 291	-15 995	-22 287	367 019	-55 868	-83 937	0	23 960	1 742	252 917	230 630	23.4%
Portugal	2006	-5 903	-24 146	-30 050	484 640	-77 432	-28 586	0	25 278		403 901	373 851	18.5%
Slovak Republic	2008	-5 543	-13 269	-18 812	285 337	-41 848	-38 547	0	21 503	1 250	227 695	208 883	24.2%
Slovenia	2007	-5 895	-20 705	-26 600	430 880	-97 103	-84 520	0	2 805	200	252 262	225 663	19.1%
Spain	2008	-10 051	-37 385	-47 436	195 793	-53 120	-13 796	0	21 534		150 411	102 975	9.3%
Sweden	2008	-4 913	-59 657	-64 570	221 486	-99 336	-7 997	0	3 530	8 341	126 024	61 454	6.4%
Switzerland		m	m	m	m	m	m	m	m	m	m	m	m
Turkey	2005	-1 061	-9 402	-10 463	106 985	-18 682	-16 424	0	2 761		74 640	64 177	19.3%
United Kingdom	2008	-28 704	-93 851	-122 555	364 136	-82 074	-37 666	0	19 310	2 244	265 949	143 394	7.4%
United States	2008	-71 053	-45 170	-116 223	674 277	-223 008	-55 326	0	49 832		445 775	329 552	11.5%
OECD average		-11 929	-44 163	-56 093	340 199	-105 725	-34 897	-172	14 720	5 296	217 718	161 625	12.4%
EU21 average		-7 307	-42 527	-49 833	352 609	-106 176	-41 559	-284	16 642	5 859	225 713	175 879	13.9%

Notes: Estonia estimate assumes duration of tertiary education is 5.5 years.

Values are based on the difference between people who attained a tertiary education compared with those who have attained an upper secondary or post-secondary non-tertiary education.

Source: OECD. See Annex 3 for notes (www.oecd.org/edu/eag2012).

Please refer to the Reader's Guide for information concerning the symbols replacing missing data.

StatLink ms http://dx.doi.org/10.1787/888932665563

## Table A9.3. [2/2] Private net present value and internal rate of return for an individual obtainingtertiary education as part of initial education (2008 or latest available year)

				111 0944	valence of		rted using PF	10101 01				,	
	Year	Direct cost	Foregone earnings	Total costs	Gross earnings benefits	Income tax effect	Social contribution effect	Transfers effect	Unemploy- ment effect	Grants effect	Total benefits	Net present value	Internal rate of return
							Per woma	m					
Australia	2005	-14 426	-36 510	-50 936	225 540	-74 614	0	0	15 136	6	166 068	115 132	11.8%
Austria	2008	-7 082	-57 719	-64 801	309 444	-88 580	-57 804	0	10 068	9 852	182 980	118 179	8.6%
Belgium	2005	-2 133	-29 666	-31 799	255 953	-103 549	-57 031	0	36 371	862	132 606	100 806	14.4%
Canada	2008	-18 094	-33 461	-51 555	229 354	-59 998	-17 327	0	9 909	1 103	163 042	111 487	11.0%
Chile		m	m	m	m	m	m	m	m	m	m	m	m
Czech Republic	2008	-4 915	-22 214	-27 129	229 623	-49 088	-30 987	0	18 444		167 992	140 864	16.3%
Denmark	2008	-3 124	-51 865	-54 989	146 733	-55 606	-12 209	-7 081	4 395	25 189	101 420	46 432	8.7%
Estonia	2008	-6 117	-23 843	-29 961	91 458	-20 035	-2 591	0	8 254		77 086	47 125	9.6%
Finland	2008	-1 925	-57 436	-59 361	203 311	-71 668	-13 866	-1 661	18 032	8 730	142 879	83 518	9.0%
France	2008	-7 868	-52 263	-60 131	227 629	-45 923	-33 756	-84	19 076	3 620	170 561	110 430	9.4%
Germany	2008	-6 542	-63 643	-70 185	266 912	-80 528	-60 157	-926	24 178	6 021	155 499	85 314	8.2%
Greece		m	m	m	m	m	m	m	m	m	m	m	m
Hungary	2008	-4 426	-14 717	-19 143	253 441	-110 971	-47 460	0	25 593	1 283	121 885	102 742	18.1%
Iceland		m	m	m	m	m	m	m	m	m	m	m	m
Ireland	2008	-7 482	-63 062	-70 544	341 156	-92 253	-29 519	0	10 885	4 361	234 630	164 087	11.5%
Israel	2008	-17 469	-30 773	-48 242	177 689	-29 269	-20 793	0	16 951		144 578	96 336	9.9%
Italy	2008	-7 285	-47 826	-55 111	223 811	-79 954	-21 986	0	7 563	3 330	132 764	77 652	6.9%
Japan	2007	-37 215	-49 265	-86 481	231 306	-20 848	-29 117	0	9 951		191 293	104 812	7.8%
Korea	2008	-23 592	-47 607	-71 199	205 230	-8 892	-18 027	0	31 992		210 303	139 104	9.7%
Luxembourg		m	m	m	m	m	m	m	m	m	m	m	m
Mexico		m	m	m	m	m	m	m	m	m	m	m	m
Netherlands	2008	-14 113	-87 458	-101 571	339 338	-129 641	-30 381	0	9 467	14 371	203 152	101 581	7.0%
New Zealand	2008	-9 476	-47 867	-57 343	123 296	-34 553	-1 645	-2 591	2 863	1 891	89 261	31 918	5.8%
Norway	2008	-1 180	-68 812	-69 992	214 414	-60 617	-16 984	0	3 998	6 226	147 038	77 046	7.3%
Poland	2008	-6 291	-15 058	-21 350	215 086	-24 687	-52 035	0	27 164	1 742	167 270	145 920	19.9%
Portugal	2006	-5 903	-20 483	-26 386	355 880	-92 120	-36 253	0	9 848		237 354	210 968	18.4%
Slovak Republic	2008	-5 543	-12 580	-18 123	183 917	-34 359	-27 821	0	24 459	1 250	147 446	129 323	20.8%
Slovenia	2007	-5 895	-20 090	-25 984	319 493	-74 631	-74 593	0	22 535	200	193 005	167 020	17.7%
Spain	2008	-10 051	-35 821	-45 872	235 494	-61 742	-16 761	0	28 175		185 166	139 293	11.3%
Sweden	2008	-4 913	-59 179	-64 092	134 336	-39 174	-10 088	0	10 293	8 341	103 709	39 616	5.7%
Switzerland		m	m	m	m	m	m	m	m	m	m	m	m
Turkey	2005	-1 061	-8 185	-9 246	116 530	-21 267	-19 627	0	14 075		89 711	80 466	19.2%
United Kingdom	2008	-28 704	-93 777	-122 481	352 964	-72 696	-40 014	-2 242	14 270	2 244	254 525	132 044	7.3%
United States	2008	-71 053	-46 090	-117 143	389 714	-98 287	-31 645	0	25 624		285 407	168 264	8.8%
OECD average		-11 924	-42 760	-54 684	235 680	-61 984	-28 946	-521	16 413	5 296	164 237	109 553	11.4%
EU21 average		-7 298	-41 857	-49 155	240 629	-64 354	-33 406	-706	16 661	5 859	163 304	102 892	10.8%

In equivalent USD converted using PPPs for GDP

Notes: Estonia estimate assumes duration of tertiary education is 5.5 years.

Values are based on the difference between people who attained a tertiary education compared with those who have attained an upper secondary or post-secondary non-tertiary education.

**Source:** OECD. See Annex 3 for notes (*www.oecd.org/edu/eag2012*).

Please refer to the Reader's Guide for information concerning the symbols replacing missing data.

StatLink and http://dx.doi.org/10.1787/888932665563

### Table A9.4. [1/2] Public net present value and internal rate of return for an individual obtaining tertiary education as part of initial education (2008 or latest available year)

			1	n cquivai		converted us			1	1		
	Year	Direct cost	Foregone taxes on earnings	Total costs	Income tax effect	Social contribution effect	Transfers effect	Unemploy- ment effect	Grants effect	Total benefits	Net present value	Internal rate of return
						P	er man					
Australia	2005	-13 209	-6 863	-20 071	112 914	0	0	400	-6	113 307	93 236	13.0%
Austria	2008	-39 081	-10 505	-49 586	136 010	49 715	0	5 816	-9 852	181 689	132 103	8.8%
Belgium	2005	-20 552	-8 132	-28 684	141 569	48 060	0	6 394	-862	195 160	166 477	14.8%
Canada	2008	-25 745	-3 823	-29 569	89 048	4 483	0	3 985	-1 103	96 413	66 845	8.9%
Chile		m	m	m	m	m	m	m	m	m	m	m
Czech Republic	2008	-19 177	74	-19 104	82 126	50 695	0	2 073		134 894	115 790	16.2%
Denmark	2008	-66 835	-23 514	-90 349	131 307	19 544	4 821	-1 713	-25 189	128 770	38 421	4.3%
Estonia	2008	-22 774	-3 459	-26 233	25 505	3 242	0	2 073		30 820	4 587	4.0%
Finland	2008	-40 184	-13 402	-53 586	130 540	21 044	0	6 680	-8 730	149 533	95 947	7.8%
France	2008	-35 052	-10 633	-45 686	85 338	43 297	0	2 216	-3 620	127 231	81 545	7.5%
Germany	2008	-38 267	-24 201	-62 467	139 891	63 980	0	20 742	-6 021	218 592	156 125	9.4%
Greece		m	m	m	m	m	m	m	m	m	m	m
Hungary	2008	-15 556	-3 659	-19 215	180 835	80 072	0	14 575	-1 283	274 199	254 984	27.2%
Iceland		m	m	m	m	m	m	m	m	m	m	m
Ireland	2008	-35 397	-302	-35 699	189 708	16 765	0	6 188	-4 361	208 300	172 602	13.3%
Israel	2008	-18 417	-1 360	-19 776	88 357	37 478	0	1 377		127 213	107 436	12.7%
Italy	2008	-17 538	-11 836	-29 374	157 696	41 484	0	2 217	-3 330	198 067	168 693	10.1%
Japan	2007	-17 897	-15 254	-33 151	62 285	33 612	0	4 665		100 562	67 411	8.4%
Korea	2008	-6 770	-5 337	-12 107	42 363	23 177	0	1 934		67 474	55 367	11.6%
Luxembourg		m	m	m	m	m	m	m	m	m	m	m
Mexico		m	m	m	m	m	m	m	m	m	m	m
Netherlands	2008	-37 382	-39 015	-76 397	201 244	21 220	0	1 863	-14 371	209 957	133 560	7.4%
New Zealand	2008	-22 524	-7 273	-29 797	63 170	2 248	6	177	-1 891	63 709	33 912	6.3%
Norway	2008	-36 777	-22 141	-58 918	99 985	20 848	0	-372	-6 226	114 236	55 318	5.4%
Poland	2008	-14 435	-5 361	-19 796	53 177	78 804	0	7 824	-1 742	138 062	118 266	15.0%
Portugal	2006	-11 848	-4 706	-16 553	73 993	27 167	0	4 858		106 018	89 464	18.1%
Slovak Republic	2008	-15 033	-5 953	-20 985	38 685	35 766	0	5 943	-1 250	79 145	58 159	11.3%
Slovenia	2007	-19 911	-5 848	-25 759	96 667	83 921	0	1 035	-200	181 423	155 664	16.3%
Spain	2008	-37 506	-3 819	-41 325	49 879	12 434	0	4 603		66 916	25 591	5.3%
Sweden	2008	-39 997	-16 313	-56 310	98 282	7 794	0	1 257	-8 341	98 992	42 683	5.1%
Switzerland		m	m	m	m	m	m	m	m	m	m	m
Turkey	2005	-9 567	-3 814	-13 381	18 209	16 010	0	886		35 106	21 724	9.3%
United Kingdom	2008	-15 151	-15 796	-30 947	78 788	35 928	0	5 025	-2 244	117 497	86 550	11.0%
United States	2008	-42 430	-3 124	-45 554	212 253	51 525	0	14 556		278 334	232 779	14.5%
OECD average		-26 250	-9 835	-36 085	102 851	33 225	172	4 546	-5 296	137 201	101 116	10.8%
EU21 average		-28 455	-9 367	-37 822	102 849	39 509	284	5 377	-5 859	143 538	105 716	11.2%

In equivalent USD converted using PPPs for GDP

Notes: Estonia estimate assumes duration of tertiary education is 5.5 years.

Values are based on the difference between people who attained a tertiary education compared with those who have attained an upper secondary or post-secondary non-tertiary education.

**Source:** OECD. See Annex 3 for notes (*www.oecd.org/edu/eag2012*).

Please refer to the Reader's Guide for information concerning the symbols replacing missing data.

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## Table A9.4. [2/2] Public net present value and internal rate of return for an individual obtaining tertiary education as part of initial education (2008 or latest available year)

			-	r cquirai		converted us						
	Year	Direct cost	Foregone taxes on earnings	Total costs	Income tax effect	Social contribution effect	Transfers effect	Unemploy- ment effect	Grants effect	Total benefits	Net present value	Internal rate of return
						Per	r woman					
Australia	2005	-13 209	-6 853	-20 062	71 195	0	0	3 419	-6	74 608	54 546	13.1%
Austria	2008	-39 081	-10 483	-49 564	87 056	55 999	0	3 328	-9 852	136 531	86 968	7.2%
Belgium	2005	-20 552	-7 822	-28 374	94 858	52 075	0	13 646	-862	159 718	131 345	17.5%
Canada	2008	-25 745	-3 937	-29 682	58 596	16 632	0	2 097	-1 103	76 222	46 539	8.5%
Chile		m	m	m	m	m	m	m	m	m	m	m
Czech Republic	2008	-18 619	71	-18 547	46 477	28 689	0	4 909		80 074	61 527	12.7%
Denmark	2008	-66 835	-23 309	-90 144	54 341	11 718	7 081	1 757	-25 189	49 707	-40 437	1.0%
Estonia	2008	-22 774	-3 465	-26 239	18 703	2 377	0	1 545		22 626	-3 612	2.2%
Finland	2008	-40 184	-13 454	-53 639	67 724	12 745	1 661	5 065	-8 730	78 465	24 826	4.7%
France	2008	-35 052	-10 181	-45 233	43 527	31 158	84	4 994	-3 620	76 144	30 911	5.6%
Germany	2008	-38 267	-24 404	-62 671	76 514	55 196	926	8 974	-6 021	135 590	72 920	7.4%
Greece		m	m	m	m	m	m	m	m	m	m	m
Hungary	2008	-15 556	-3 537	-19 094	104 090	43 123	0	11 218	-1 283	157 149	138 055	20.9%
Iceland		m	m	m	m	m	m	m	m	m	m	m
Ireland	2008	-35 397	-315	-35 712	90 864	28 943	0	1 964	-4 361	117 411	81 699	9.6%
Israel	2008	-18 417	-1 329	-19 745	28 170	19 701	0	2 191		50 063	30 317	7.8%
Italy	2008	-17 538	-11 185	-28 723	77 919	21 270	0	2 750	-3 330	98 610	69 886	8.0%
Japan	2007	-17 897	-10 654	-28 551	20 218	27 924	0	1 822		49 965	21 414	6.2%
Korea	2008	-6 770	-4 588	-11 358	8 331	15 613	0	2 976		26 919	15 561	8.0%
Luxembourg		m	m	m	m	m	m	m	m	m	m	m
Mexico		m	m	m	m	m	m	m	m	m	m	m
Netherlands	2008	-37 382	-35 640	-73 022	128 001	28 440	0	3 582	-14 371	145 652	72 630	6.2%
New Zealand	2008	-22 524	-7 347	-29 871	33 955	1 608	2 591	634	-1 891	36 897	7 026	4.2%
Norway	2008	-36 777	-22 398	-59 175	59 828	16 674	0	1 098	-6 226	71 374	12 199	3.8%
Poland	2008	-14 435	-5 047	-19 482	22 460	46 221	0	8 041	-1 742	74 980	55 498	10.9%
Portugal	2006	-11 848	-3 689	-15 537	89 669	35 321	0	3 385		128 374	112 837	17.6%
Slovak Republic	2008	-15 033	-5 644	-20 676	30 346	24 560	0	7 273	-1 250	60 929	40 253	9%
Slovenia	2007	-19 911	-5 674	-25 585	70 951	69 680	0	8 594	-200	149 024	123 439	13.4%
Spain	2008	-37 506	-3 659	-41 165	58 077	14 980	0	5 445		78 503	37 338	6.3%
Sweden	2008	-39 997	-16 182	-56 179	36 903	9 372	0	2 986	-8 341	40 920	-15 259	1.8%
Switzerland		m	m	m	m	m	m	m	m	m	m	m
Turkey	2005	-9 567	-3 320	-12 887	19 194	17 528	0	4 171		40 894	28 006	9.1%
United Kingdom	2008	-15 151	-6 193	-21 344	70 462	38 754	2 242	3 494	-2 244	112 709	91 365	14.8%
United States	2008	-42 430	-3 188	-45 618	94 347	29 697	0	5 887		129 931	84 313	9.7%
OECD average		-26 230	-9 051	-35 281	59 385	27 000	521	4 545	-5 296	87 857	52 575	8.8%
EU21 average		-28 423	-8 609	-37 031	61 534	31 183	706	5 043	-5 859	93 985	56 954	9.0%

In equivalent USD converted using PPPs for GDP

Notes: Estonia estimate assumes duration of tertiary education is 5.5 years.

Values are based on the difference between people who attained a tertiary education compared with those who have attained an upper secondary or post-secondary non-tertiary education.

**Source:** OECD. See Annex 3 for notes (*www.oecd.org/edu/eag2012*). Please refer to the Reader's Guide for information concerning the symbols replacing missing data.

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