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International Input-Output  
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**THE MEASUREMENT OF GLOBALISATION USING INTERNATIONAL INPUT-OUTPUT TABLES**

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**Koen De Backer and Norihiko Yamano**

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## THE MEASUREMENT OF GLOBALISATION USING INTERNATIONAL INPUT-OUTPUT TABLES

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### ABSTRACT

One of the distinctive characteristics of the current globalisation process is the emergence of global value chains. Within global value chains and international production networks, not only are final goods traded internationally, but intermediate goods (parts and components) and, in recent years, services also increasingly are. This trend significantly alters the economic relations between countries and increasingly casts doubt on empirical indicators such as trade and FDI that are traditionally used to measure globalisation. Input-output tables may provide much finer detail in describing current globalisation as they offer information on the use of goods instead of the rather arbitrary classification schemes that divide goods into intermediate and other categories. Moreover, input-output tables also incorporate information on the use of services, enabling measurement of the increasing offshoring of service activities in today's business activities. Based on the OECD Input-Output Database, which includes harmonised tables for 38 countries (of which 10 emerging non-OECD economies), this paper brings together empirical evidence on the growing importance of global value chains and the increasing interdependence between countries. Input-output indicators are presented for individual countries and individual industries, aiming to demonstrate the changing characteristics of current globalisation.

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## THE MEASUREMENT OF GLOBALISATION USING INTERNATIONAL INPUT-OUTPUT TABLES

### Introduction

Input-output analysis has received renewed attention in recent years as input-output (I-O) tables are increasingly used in the empirical analyses of different topics, such as material flows, environmental issues, sustainable development, embodied technology, etc. This is partly due to the improved availability and quality of national input-output tables as well as modern IT capabilities that allow for more complex analyses to be undertaken. An area where input-output information has been used less is globalisation, largely due to the fact that published input-output tables do not have the same sector classification and price basis definitions, and therefore often lack international comparability.

Globalisation is high on policy and research agendas in many countries as the pace and scale of today's globalisation process is without precedent. Growth in world exports and imports has been accelerating since the 1980s, far exceeding the growth in world GDP. Since the second half of the 1990s, globalisation has been particularly boosted by the strong increase in foreign direct investment (FDI). Moreover, current economic integration is no longer restricted to the Triad – the United States, Europe and Japan – but now extends to new large global players like Brazil, Russia, India and China (BRICs).

Furthermore, current globalisation displays some distinctive features (OECD, 2007a; Grossman and Rossi-Hanberg, 2006; Baldwin, 2006) as production processes are increasingly fragmented geographically, resulting in the emergence of global value chains. Information and communication technologies (ICT) have made it possible to “slice up” the traditional value chain (Porter, 1985) and activities that previously had to be carried out in the same location in order to reduce costs (Box 1). Instead of total industries and their complete value chains, particular fragments of production are now increasingly clustering locally. Important restructuring has taken place within companies and industries, resulting in the outsourcing, offshoring and relocation activities. Final products and, increasingly, also production of intermediates are being offshored within these global value chains, giving rise to increased trade through exports and imports. Multinational firms play a prominent role in these global value and supply chains as they have a global reach that allows them to co-ordinate production and distribution across many countries and shift their activities according to changing demand and cost conditions.

### Box 1. The Value Chain

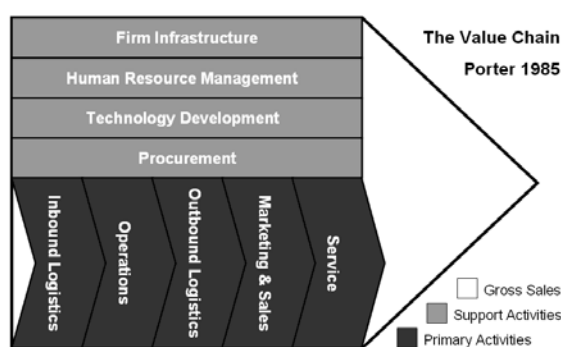
The value chain is a systematic approach to the analysis of the competitive advantage of companies, developed by M.E. Porter in his book *Competitive Advantage* (1985). The chain consists of a series of activities that create and build value, distinguishing between “primary activities” and “support activities”.

#### Primary activities

- Inbound logistics: reception and storage of goods.
- Operations: manufacturing and assembly of goods.
- Outbound logistics: distribution to wholesalers, retailers or the final consumer.
- Marketing and sales: marketing, communications and promotion.
- Service: installation, customer service, handling complaints, training, etc.

#### Support activities

- Procurement: purchasing of goods, services and materials.
- Technology development: production technology, lean manufacturing, customer relationship management (CRM), etc.
- Human resource management: recruitment, training and development, remuneration.
- Firm infrastructure: planning and control mechanisms (e.g. accounting).



Another key characteristic of current globalisation is that it increasingly extends to FDI and trade in services. Many service activities are becoming increasingly internationalised, especially as ICT enables services to be produced irrespective of location. Improvements in technology, standardisation, infrastructure growth and decreasing data transmission costs have all facilitated the sourcing of services from abroad. Rapid advances in ICT have also increased the tradability of many service activities and created new kinds of tradable services. In particular, “knowledge work” such as database and information processing services and research and consultancy services can easily be carried out via the Internet and through tele- and video-conferencing. Activities such as call centres have also begun to be offshored.

As global value chains and the related offshoring may have important impacts on national economies and employment, more accurate empirical measures of globalisation have been called for. However, the new characteristics of globalisation make empirical measurement of current globalisation a difficult and challenging exercise. While trade and FDI data have traditionally been used to measure globalisation, both are too broad to measure the size of global value chains and the extent of offshoring. Due to the emergence of global value chains, trade has increased not only in finished goods and services but also, and especially, in intermediates such as primary goods, parts and components, and semi-finished goods. Exports of final goods are no longer an appropriate indicator of the (international) competitiveness of countries, as

following the emergence of global value chains, final goods increasingly include a large proportion of intermediate goods that have been imported into the country.

Data on trade in intermediate goods and services may provide a more accurate indication, but such data are not readily available. Based on the broad economic categories developed by the United Nations, 54% of world manufacturing imports in 2003 could be classified as imports of intermediate goods. However, the drawback with these kinds of classifications is that they are based on some (arbitrary) assessment of which goods and products can be considered intermediate, and which ones as final. The emergence of global value chains makes this distinction even less clear, as close-to-final products are often further processed in subsequent production and distribution stages within companies. The measurement problem is even greater for the offshoring of services, as data on trade in services are far less detailed than on trade in goods, while trade data do not typically identify if services are destined for final consumption or intermediate use.

In general, official data on employment, trade and FDI typically provide some insight into offshoring, but do not provide a complete picture (US Government Accountability Office, 2004). Firm-level data (often collected through surveys) may provide the most complete information on the globalisation of value chains and offshoring, but firms are often reluctant to furnish details on their outsourcing/offshoring and – especially – relocation decisions given the sensitivity surrounding these phenomena. Input-output tables, which are typically available for all industries albeit at an aggregated level, offer complementary insights into the globalisation of value chains as they provide information on the value of intermediate goods and services that have been imported from outside the country. A key advantage of I-O tables is that they classify goods according to their use (as an input into another sector's production or as final demand) instead of classification schemes that divide goods into intermediate and other categories based on their descriptive characteristics. Another key advantage of I-O tables is that they also include information on (domestic and international) inputs of/in services sectors, so that the fast-growing offshoring of services activities can be monitored.

This paper brings together empirical evidence on the growing importance of global value chains and the increasing interdependence between countries using the OECD Input-Output Tables Database. Input-output indicators are presented for individual countries and individual industries, with the aim to demonstrate the changing characteristics of current globalisation.

## **The OECD Input-Output Database**

### ***Coverage – country and time***

Approximately every five years, the OECD produces estimated harmonised input-output tables. The first edition of the OECD Input-Output Database dates back to 1995 and covered 10 OECD countries, spanning the period from the early 1970s to 1990. A first update of this database (2002 edition) increased the country coverage to 18 OECD and two non-OECD countries (China and Brazil). The 2006 edition<sup>1</sup> has expanded coverage to 38 (28 OECD countries and 10 non-OECD economies), further strengthening the database's ability to tackle global questions. The effects of globalisation and increased foreign outsourcing of manufacturing goods and services, for example, cannot be properly analysed if some emerging non-member economies such as India, Indonesia and Russia are not included within the dataset. Table 1 gives an overview of the countries that have been included in the different versions of the OECD I-O Database. For this paper, the most recent edition has been used, with data for 1995 and 2000 available for certain countries.

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1. Including additional tables compiled after the first dissemination package.



Table 1. Country coverage of the previous and current versions of the OECD I-O database

Country	1995 edition (ISICr2)					2002 ed. (ISICr3)	2006 ed. (ISICr3)		GDP (Billion US\$)		Population (Million)
	1970	1975	1980	1985	1990	1995	1995	2000	2000	Rank	2000
<b>OECD members</b>											
1 Australia	68	74	-	86	89	94/95	-	98/99	388.0	<14>	19.2
2 Austria	-	-	-	-	-	-	95	00	190.7	<23>	8.1
3 Belgium	-	-	-	-	-	-	95	00	228.0	<21>	10.3
4 Canada	71	76	81	86	90	97	95	00	706.6	<8>	30.8
5 Czech Republic	-	-	-	-	-	95	-	00	51.4	<49>	10.3
6 Denmark	72	77	80	85	90	97	95	00	158.5	<27>	5.3
7 Finland	-	-	-	-	-	95	95	00	120.0	<32>	5.2
8 France	72	77	80	85	90	95	95	00	1,308.4	<5>	59.3
9 Germany	-	78	-	86,88	90	95	95	00	1,870.3	<3>	82.3
10 Greece	-	-	-	-	-	94	95	99	112.1	<34>	11.0
11 Hungary	-	-	-	-	-	98	98	00	46.7	<51>	10.0
12 Iceland	-	-	-	-	-	-	-	-	8.4	<92>	0.3
13 Ireland	-	-	-	-	-	-	98	00	94.8	<38>	3.8
14 Italy	-	-	-	85	-	92	95	00	1,074.8	<7>	57.5
15 Japan	70	75	80	85	90	95,96,97	95	00	4,763.8	<2>	127.0
16 Korea	-	-	-	-	-	95	-	00	511.9	<12>	46.8
17 Luxembourg	-	-	-	-	-	-	95	00	19.6	<62>	0.4
18 Mexico	-	-	-	-	-	-	-	-	581.3	<10>	98.9
19 Netherlands	72	77	81	86	-	95 to 98	95	00	370.9	<15>	15.9
20 New Zealand	-	-	-	-	-	-	95/96	02/03	51.7	<48>	3.8
21 Norway	-	-	-	-	-	97	95	00&01	166.9	<25>	4.5
22 Poland	-	-	-	-	-	95	95	00	166.5	<26>	38.6
23 Portugal	-	-	-	-	-	-	95	00	106.5	<35>	10.2
24 Slovak Republic	-	-	-	-	-	-	95	00	20.2	<59>	5.4
25 Spain	-	-	-	-	-	95	95	00	561.4	<11>	40.8
26 Sweden	-	-	-	-	-	-	95	00	239.8	<20>	8.9
27 Switzerland	-	-	-	-	-	-	-	01	240.1	<19>	7.2
28 Turkey	-	-	-	-	-	-	96	98	199.3	<22>	68.2
29 United Kingdom	68	79	-	84	90	98	95	00	1,438.0	<4>	58.7
30 United States	72	77	82	85	90	97	95	00	9,762.1	<1>	285.0
<b>Non-OECD members</b>											
31 Argentina	-	-	-	-	-	-	97	-	284.2	<17>	36.9
32 Brazil	-	-	-	-	-	96	95	00	601.7	<9>	171.8
33 China	-	-	-	-	-	97	95	00&02	1,252.3	<6>	1,275.2
34 Chinese Taipei	-	-	-	-	-	-	96	01	321.4	<16>	22.2
35 India	-	-	-	-	-	-	93/94	98/99	457.4	<13>	1,016.9
36 Indonesia	-	-	-	-	-	-	95	00	150.2	<28>	209.2
37 Israel	-	-	-	-	-	-	95	-	259.7	<18>	6.1
38 Russia	-	-	-	-	-	-	95	00	114.8	<33>	145.6
39 Singapore	-	-	-	-	-	-	95	00	91.5	<39>	4.0
40 South Africa	-	-	-	-	-	-	93	00	128.0	<29>	44.0
# of Countries	8	9	6	10	8	20	32	35			

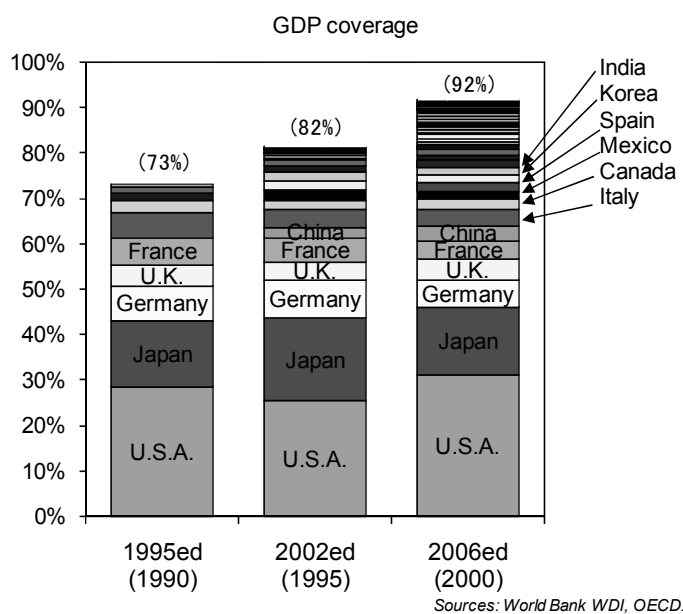
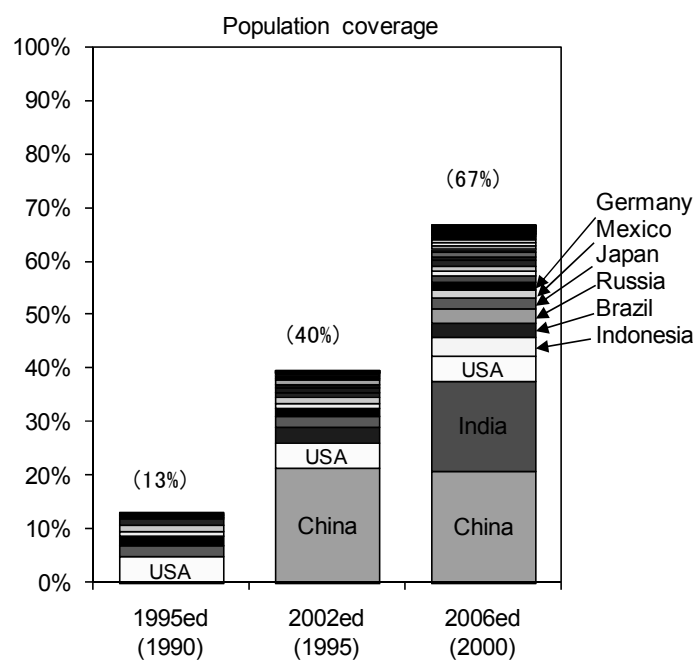
- : not available. YY/YY: Fiscal year.

Sources : OECD IO 1995, OECD IO 2002, OECD IO 2006, World Bank, United Nations.

### *Representativeness of database coverage – GDP and population*

The high representativeness of the OECD I-O database is clearly illustrated by its growing coverage over time (Figure 1). Population coverage rose from just over 10% in the 1995 edition to 40% in the 2002 edition and 67% in the 2006 edition. The coverage in terms of nominal USD based GDP has also increased from just over 70% (1995) to 80% (2002), and over 90% in the 2006 edition, which in turn reflects 99.9% of total OECD GDP.

**Figure 1. Population and GDP coverage**



**Industry classification**

The industry classification of the database is based on the ISIC Rev. 3 system, meaning that it is compatible with the OECD's Structural Analysis (STAN) industry database and Bilateral Trade Database (BTD). The number of industries in the 2006 edition was expanded to 48. A full listing of the 48 industries is provided in Table 2. Unfortunately, information on all 48 industry sectors could not be obtained for every country due to disclosure restrictions and lack of detailed statistical sources.

**Table 2. Industry classification**

ISIC Rev.3 code	Description
1+2+5	1 Agriculture, hunting, forestry and fishing
10+11+12	2 Mining and quarrying (energy)
13+14	3 Mining and quarrying (non-energy)
15+16	4 Food products, beverages and tobacco
17+18+19	5 Textiles, textile products, leather and footwear
20	6 Wood and products of wood and cork
21+22	7 Pulp, paper, paper products, printing and publishing
23	8 Coke, refined petroleum products and nuclear fuel
24ex2423	9 Chemicals excluding pharmaceuticals
2423	10 Pharmaceuticals
25	11 Rubber and plastics products
26	12 Other non-metallic mineral products
271+2731	13 Iron & steel
272+2732	14 Non-ferrous metals
28	15 Fabricated metal products, except machinery and equipment
29	16 Machinery and equipment, nec
30	17 Office, accounting and computing machinery
31	18 Electrical machinery and apparatus, nec
32	19 Radio, television and communication equipment
33	20 Medical, precision and optical instruments
34	21 Motor vehicles, trailers and semi-trailers
351	22 Building & repairing of ships and boats
353	23 Aircraft and spacecraft
352+359	24 Railroad equipment and transport equipment n.e.c.
36+37	25 Manufacturing nec; recycling (include Furniture)
401	26 Production, collection and distribution of electricity
402	27 Manufacture of gas; distribution of gaseous fuels through mains
403	28 Steam and hot water supply
41	29 Collection, purification and distribution of water
45	30 Construction
50+51+52	31 Wholesale and retail trade; repairs
55	32 Hotels and restaurants
60	33 Land transport; transport via pipelines
61	34 Water transport
62	35 Air transport
63	36 Supporting & auxiliary transport activities; activities of travel agencies
64	37 Post and telecommunications
65+66+67	38 Finance and insurance
70	39 Real estate activities
71	40 Renting of machinery and equipment
72	41 Computer and related activities
73	42 Research and development
74	43 Other Business Activities
75	44 Public administration and defence; compulsory social security
80	45 Education
85	46 Health and social work
90-93	47 Other community, social and personal services
95+99	48 Private households and extra-territorial organisations

## Price basis

In line with the 1993 System of National Accounts, the OECD Input-Output Database shows transactions, wherever possible, in industry-by-industry symmetric tables at basic prices. Eurostat member countries follow the basic price valuation system in producing the symmetric input-output tables. Some countries have not provided the tables at basic price in the published input-output tables. The basic price tables in the OECD format are submitted by the following economies<sup>2</sup>: Japan, Korea, India, Indonesia and Chinese Taipei. Ideally, for many applications, temporal comparisons of economic indicators should be made using constant price figures. However, constant price tables are only available in a very limited number of countries and so the 2006 edition, like the 2002 edition, reflects current price tables only.

## Format

The 2006 edition of the input-output tables follows the format of earlier editions. As seen in the example below (Netherlands in 2000) domestic and import components are shown industry-by-industry at ISIC Rev. 3 classification.

**Table 3. Format of the OECD I-O database**

Country: Netherlands

Valuation: Basic price

Year : 2000

Currency: Mill. Euros

Total

<div>Industry</div> <div>Industry</div>	Agriculture	Mining / Manuf.	Services	Final consumption expenditure	Gross capital formation	Exports	Imports
Agriculture	3,381	12,970	974	2,066	659	11,633	9,820
Mining / Manuf.	4,219	105,583	53,157	42,969	25,271	197,255	205,262
Services	4,224	37,226	169,126	221,249	52,356	57,430	27,165
Other adjustment	0	0	0	2,890	0	5,665	0
Net taxes on products	129	564	9,606	22,756	10,233	-15	0
TOTAL use	11,953	156,343	232,863	291,930	88,519	271,968	242,247
Gross Operating Surplus	7,309	31,359	112,810				
Compensation of Employees	2,336	35,603	167,752				
Net taxes on production	265	-113	1,021				
Industry Output	21,863	223,192	514,446				

Domestic

<div>Industry</div> <div>Industry</div>	Agriculture	Mining / Manuf.	Services	Final consumption expenditure	Gross capital formation	Exports
Agriculture	2,731	8,263	710	1,024	567	8,568
Mining / Manuf.	3,326	42,804	29,710	19,264	8,783	119,305
Services	3,988	32,566	149,423	220,722	51,165	56,582
Other adjustment	0	0	0	2,890	0	5,665
Imports	1,779	72,146	43,414	25,274	17,771	81,863
Net taxes on products	129	564	9,606	22,756	10,233	-15
TOTAL use	11,953	156,343	232,863	291,930	88,519	271,968
Value Added	9,910	66,849	281,583			
Industry Output	21,863	223,192	514,446			

Import

<div>Product</div> <div>Industry</div>	Agriculture	Mining / Manuf.	Services	Final consumption expenditure	Gross capital formation	Exports	Imports
Agriculture	650	4,707	264	1,042	92	3,065	9,820
Mining / Manuf.	893	62,779	23,447	23,705	16,488	77,950	205,262
Services	236	4,660	19,703	527	1,191	848	27,165
TOTAL	1,779	72,146	43,414	25,274	17,771	81,863	242,247

2. Available from the 2006 edition.

### Indicators on global linkages

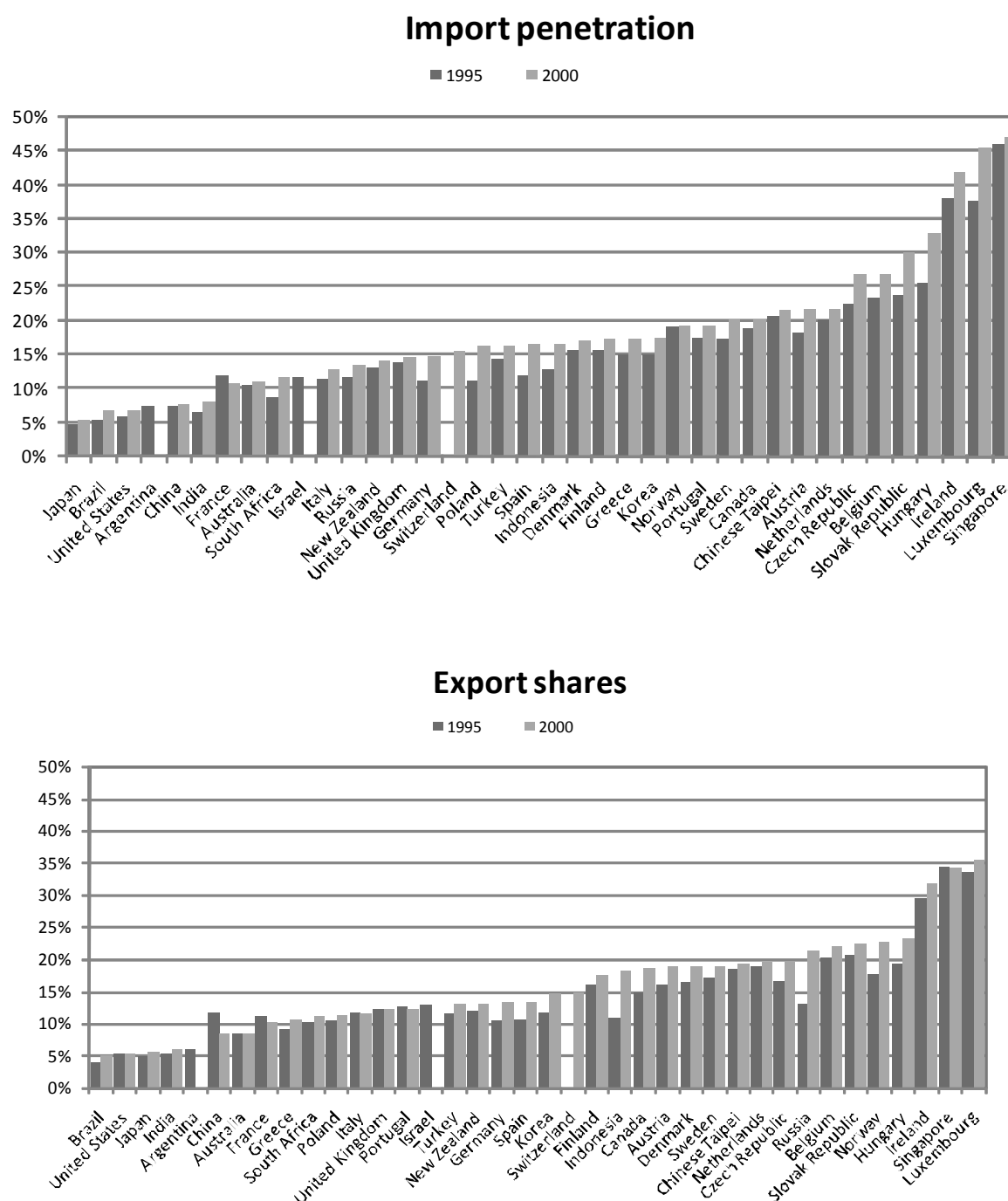
Traditional indicators using I-O information to measure the international orientation and dependency of countries are the import penetration and the export share of countries. While the former measures to what extent the total demand for goods and services in a country is served by imports, the latter shows the percentage of the total production of goods and services that is exported:

$$\text{Import penetration} = \frac{\text{total imports of goods and services } (M_k)}{\text{total demand for goods and services } (D_k)}$$

$$\text{Export share} = \frac{\text{total exports of goods and services } (X_k)}{\text{total supply for goods and services } (O_k)}$$

Figure 2 indicates that the import penetration has increased in 32 out of the 34 countries (for four countries only a one-year observation is available) and the export shares increased in 28 countries, reflecting the increase in foreign dependency of OECD economies and major non-OECD countries in the late 1990s. A typical observation that comes out of these international comparisons is that smaller countries have a larger international orientation than larger countries. Smaller countries such as Belgium, Hungary, Ireland, the Slovak Republic and Singapore are clear examples of this, while their higher international dependency is also partially due to the large presence of multinational enterprises (MNEs) in these countries.

Affiliates under foreign control are engaged not only in serving the local market in the host country, but have become essential links in global value chains as they serve other (neighbouring) markets and produce inputs for other affiliates in the multinational network. Data for US multinational firms show that 65% of the total output of US firms' foreign affiliates goes to the local market, while 11% goes to the United States and another 24% goes to third countries. In consequence, export and import intensities of foreign affiliates are in many cases higher than those of the average domestic firm, especially in manufacturing (OECD, 2007a). In Ireland, for example, over 90% of the manufacturing output of foreign affiliates is exported, and in Austria and Finland the proportion is over half.

Figure 2. Import penetration and export share, 1995<sup>1</sup> and 2000<sup>2</sup>

(1) 1995 data is 1994/95 for Australia, 1995/96 for New Zealand, 1996 for Turkey, 1997 for Argentina, 1996 for Chinese Taipei, and 1993/94 for India; no data for Iceland, Mexico and Switzerland.

(2) 2000 data is 1998/99 for Australia, 1999 for Greece, 2002/03 for New Zealand, 1998 for Turkey, 2001 for Chinese Taipei, and 1998/99 for India; no data for Iceland, Mexico, Argentina and Israel.

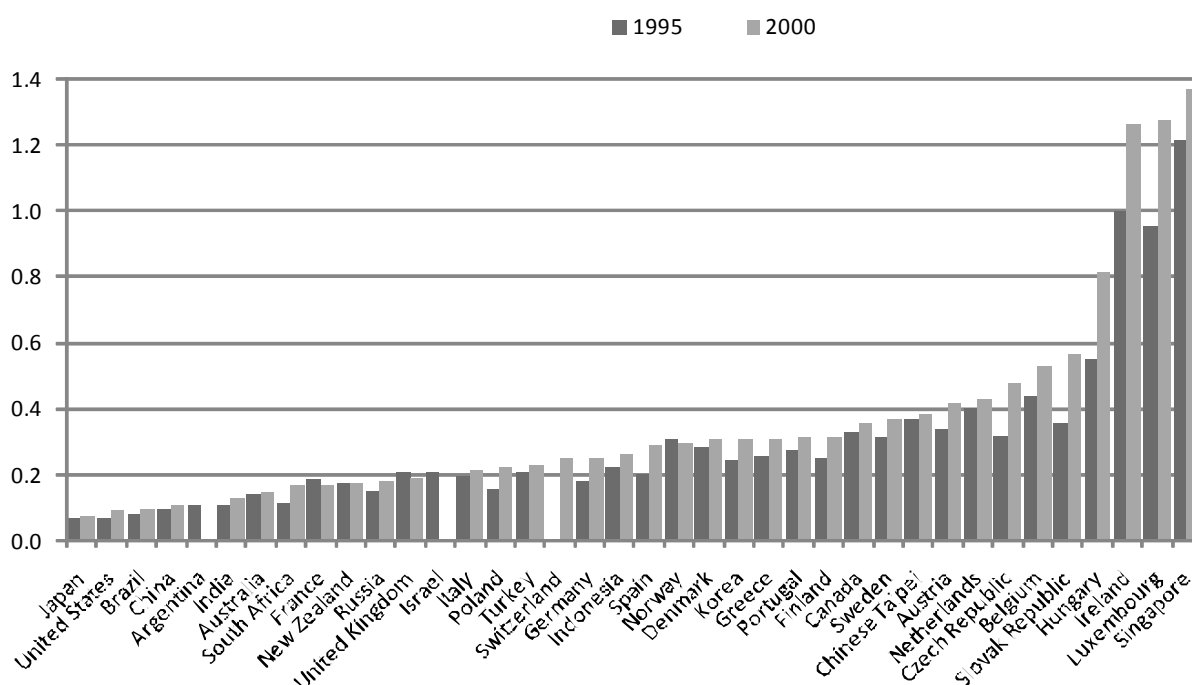
Source: OECD Input-Output Database.

The import penetration and the export share indicators include final as well as intermediate goods and services, and describe the global linkages and interdependencies between countries in overall terms. In order to better assess the position of countries in global value chains, the foreign dependency of countries can be better described only in terms of intermediates. Specifically looking at intermediate inputs defined in the I-O tables by the use made of goods and services, the ratio of imported to domestic sourcing of inputs is given by:

$$\text{Imported intermediates/domestic intermediates} = \left( \sum_j \sum_i x_m^{ij} \right) / \left( \sum_j \sum_i x_d^{ij} \right)$$

where  $x_d^{ij}$  and  $x_m^{ij}$  are respectively the domestic and imported transactions of intermediates from sector  $i$  to sector  $j$ <sup>3</sup>.

**Figure 3. Imported/domestic intermediates, 1995<sup>1</sup> and 2000<sup>2</sup>**



(1) 1995 data is 1994/95 for Australia, 1995/96 for New Zealand, 1996 for Turkey, 1997 for Argentina, 1996 for Chinese Taipei, and 1993/94 for India; no data for Iceland, Mexico and Switzerland.

(2) 2000 data is 1998/99 for Australia, 1999 for Greece, 2002/03 for New Zealand, 1998 for Turkey, 2001 for Chinese Taipei, and 1998/99 for India; no data for Iceland, Mexico, Argentina and Israel.

Source: OECD Input-Output Database.

3. It should be made clear that these indicators are dependent on the use of the statistical units in producing national accounts and input-output tables, e.g. differences between countries in using establishment and enterprise as statistical reporting unit may bias the results.

Figure 3 shows the average ratios (for the entire economy) of imported to domestic sourcing of inputs for the mid-1990s and early 2000s, based on information in the I-O tables. These figures provide a direct indication of the extent of economies' integration into global supply chains. The ratio of imported to domestic input increased in almost all countries from 1995 to 2000, demonstrating the growing importance of intermediate inputs in international trade and the increasing importance of international outsourcing. Consistent with their typically greater international orientation because of their limited size, smaller countries are found to import more intermediates from abroad. In Ireland, for example, domestic and international sourcing is reported to be equally important, meaning that the same amount of intermediates is sourced internationally as nationally (*i.e.* within the Irish economy).

MNEs are again considered to play a major role as the sourcing of intermediates within multinational networks has become especially important in recent years (OECD, 2007a; Grossman and Rossi-Hanberg, 2006; Baldwin, 2006). The share of intra-firm exports in total exports of manufacturing affiliates under foreign control has been reported to range between 15% and 60% in OECD countries (OECD, 2007a). This intra-firm trade involves the export and import of nearly finished goods destined for affiliate firms that are mainly involved in marketing and distribution with little additional manufacturing processing taking place. But another and growing part of intra-firm trade concerns the exports and imports by foreign affiliates that manufacture intermediate products destined for other affiliates. This last form is directly related to the globalisation of value chains and has been increasing in host economies like China, Korea, Mexico, Chinese Taipei and some Eastern European countries.

### Indicators on offshoring

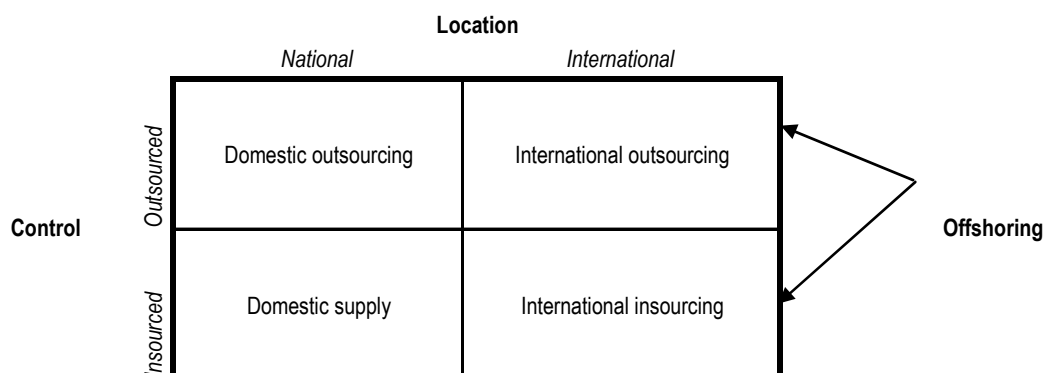
The offshoring of business activities including services has recently gained much attention, not least because of the supposed adverse effects on domestic employment. However, the link between offshoring and employment is not that obvious as different impacts have to be taken into account: direct and indirect effects, short- and long-term effects, and employment and productivity effects. Offshoring (including relocation) may lead in a first phase to short-term employment losses if certain activities are moved off-shore or decline in importance. But globalisation has also positive impacts on productivity and may thus reduce costs and prices, both in the activity being directly affected and in other activities that use the products of this activity downstream. Bhagwati *et al.* (2004) emphasise that even if offshoring lowers employment and wages in certain occupations, in other cases it probably helps to create new jobs in the home country.

A major problem surrounding these discussions is that the empirical measurement of offshoring is difficult because of data availability (OECD, 2007b; GAO, 2004). A measure that has been widely used in empirical work is the "outsourcing" indicator suggested by Feenstra and Hanson (1996, 1999), calculated as the share of imported intermediate inputs in the total purchase of non-energy materials of individual industries. Typically, the information in I-O tables and more specifically the information in the imported transactions matrix has been used for this.

However, it should first be noted that while Feenstra and Hanson call this outsourcing, it is in fact offshoring, which is generally defined as companies' purchases of intermediate goods and services from foreign providers at arm's length, or the transfer of particular tasks from within the firm to a foreign location, *i.e.* to foreign affiliates (Kirkegaard, 2004). Outsourcing refers to the purchasing of intermediate goods and services from outside specialist providers at arm's length, be it nationally or internationally (Figure 4). The cross-border aspect is the distinguishing feature in defining offshoring, *i.e.* whether goods and services are sourced from within the domestic economy or abroad – not whether they are sourced from within the same firm or external suppliers (OECD, 2007a).



Figure 4. Outsourcing and offshoring



Source : Van Welsum and Vickery (2004).

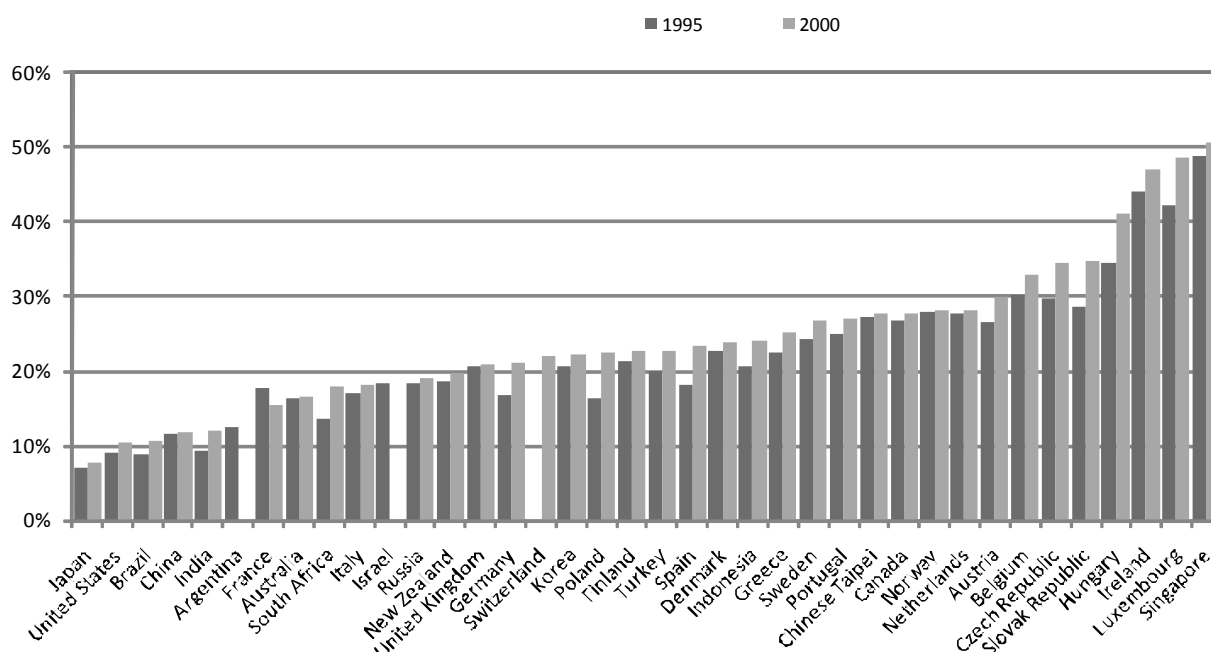
Secondly, while Feenstra and Hanson's measure has often been used, there is no consensus that it is the most appropriate. Girma and Gorg (2004) argue that this measure is too wide, especially for analyses at the firm level<sup>4</sup>; instead they prefer a measure originally developed by Abraham and Taylor (1996), which includes only the contracting out of machine maintenance services, engineering and drafting services, accounting services and computer services. Egger and Egger (2001) and Helg and Tajoli (2004) also use a narrower measure restricting outsourcing to outward processing. Others like Gorg *et al.* (2004) and Criscuolo and Leaver (2005) have more direct data on intermediate inputs, including *e.g.* raw materials and components, and services inputs as well as the proportion of these sources abroad. A discussion of the measurement issues associated with offshoring is given in OECD (2007b), with a focus on related labour relations.

Notwithstanding these limitations, we have opted to build further on the work of Feenstra and Hanson and used the OECD I-O database to compute the level of offshoring (OFFSH) as the share of non-energy imported intermediate inputs in total non-energy intermediate inputs defined as:

$$OFFSH = \sum_j \sum_i x_m^{ij} / \left( \sum_j \sum_i x_d^{ij} + \sum_j \sum_i x_m^{ij} \right)$$

where  $x_d^{ij}$  and  $x_m^{ij}$  are the domestic and imported transactions of intermediates from sector  $i$  to sector  $j$  respectively and  $i$  excludes the energy sectors (mining and utility).

4. Feenstra and Hanson have also proposed a narrower measure of outsourcing by restricting attention to only those inputs that are purchased from the same industry as that in which the good is being produced.

**Figure 5. Offshoring, total industry, 1995<sup>1</sup> and 2000<sup>2</sup>**

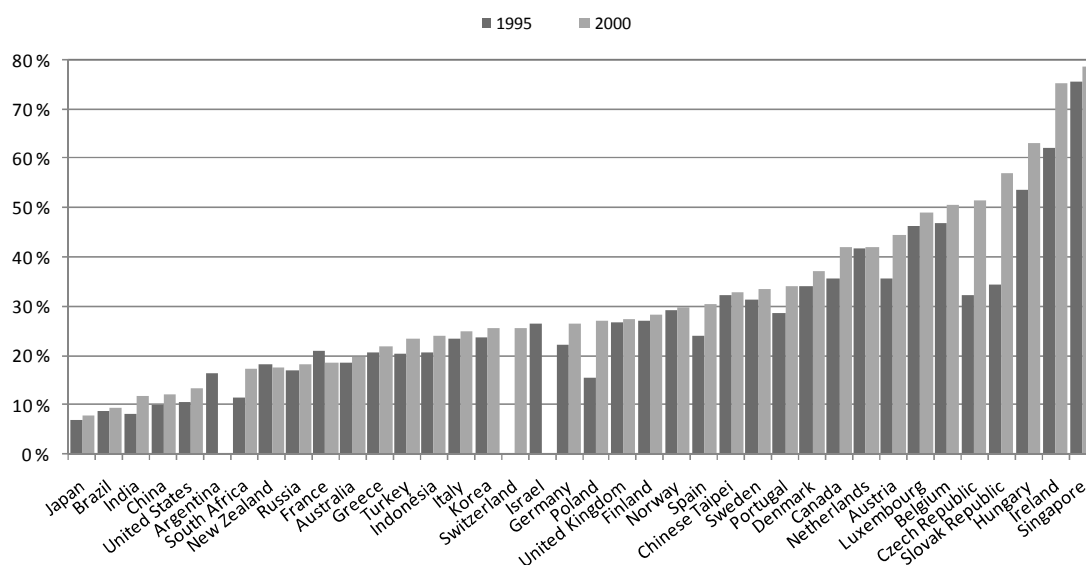
(1) 1995 data is 1994/95 for Australia, 1995/96 for New Zealand, 1996 for Turkey, 1997 for Argentina, 1996 for Chinese Taipei, and 1993/94 for India; no data for Iceland, Mexico and Switzerland.

(2) 2000 data is 1998/99 for Australia, 1999 for Greece, 2002/03 for New Zealand, 1998 for Turkey, 2001 for Chinese Taipei, and 1998/99 for India; no data for Iceland, Mexico, Argentina and Israel.

Source: OECD Input-Output Database.

In line with the increasing importance of imported intermediates, Figure 5 indicates that offshoring has grown in almost all countries, with, in some countries, very significant increases of the sourcing of intermediates abroad. Not surprisingly, smaller countries typically report higher offshoring indicators, notably Singapore, Luxembourg, Ireland and Hungary. Two large OECD countries, Japan (7.6%) and the United States (10.3%) are found to offshore relatively little compared with other OECD countries. Although the level in the large non-member countries such as Brazil, India, Argentina and China remains lower than the OECD average, the offshoring of intermediates also gained importance in these countries during the late 1990s.

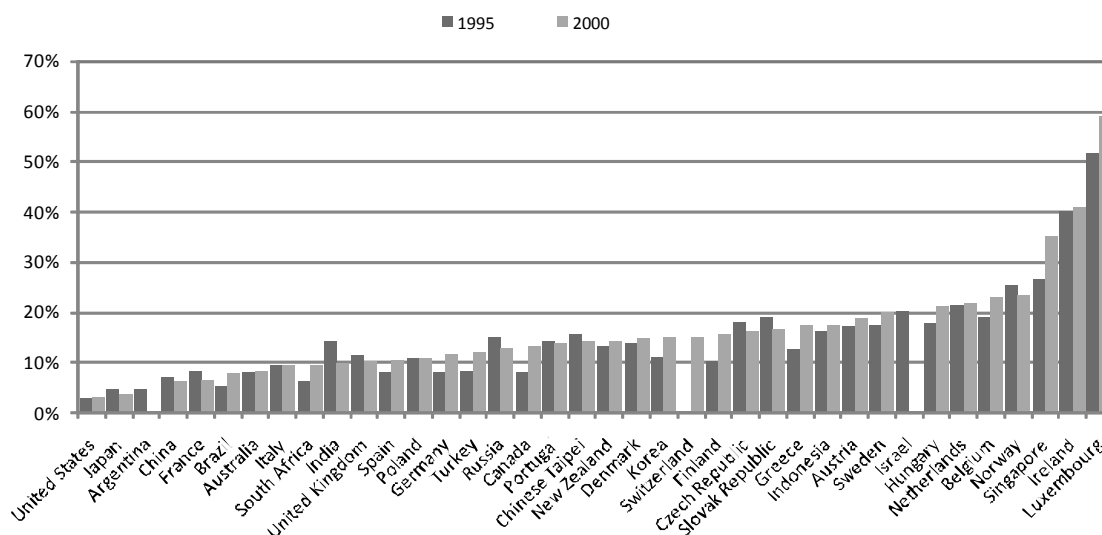
The information in the OECD I-O Database also allows to analyse trends in offshoring taking the manufacturing and services sectors separately. This allows to illustrate the increased offshoring of business services in recent years. Figures 6 and 7 indicate that just like in manufacturing, the sourcing of intermediates abroad in market services has increased in almost all countries. While offshoring of intermediates just like the trade of final products has traditionally been occurring in manufacturing industries, the emergence of global value chains increasingly stretches out to services sectors. Notwithstanding this increase, the level of offshoring is still much lower in market services than in the total group of manufacturing industries.

**Figure 6. Offshoring, manufacturing industries, 1995<sup>1</sup> and 2000<sup>2</sup>**

(1) 1995 data is 1994/95 for Australia, 1995/96 for New Zealand, 1996 for Turkey, 1997 for Argentina, 1996 for Chinese Taipei, and 1993/94 for India; no data for Iceland, Mexico and Switzerland.

(2) 2000 data is 1998/99 for Australia, 1999 for Greece, 2002/03 for New Zealand, 1998 for Turkey, 2001 for Chinese Taipei, and 1998/99 for India; no data for Iceland, Mexico, Argentina and Israel.

Source: OECD Input-Output Database.

**Figure 7. Offshoring, market services<sup>1</sup>, 1995<sup>2</sup> and 2000<sup>3</sup>**

(1) Market services ISIC rev 3: 50-74.

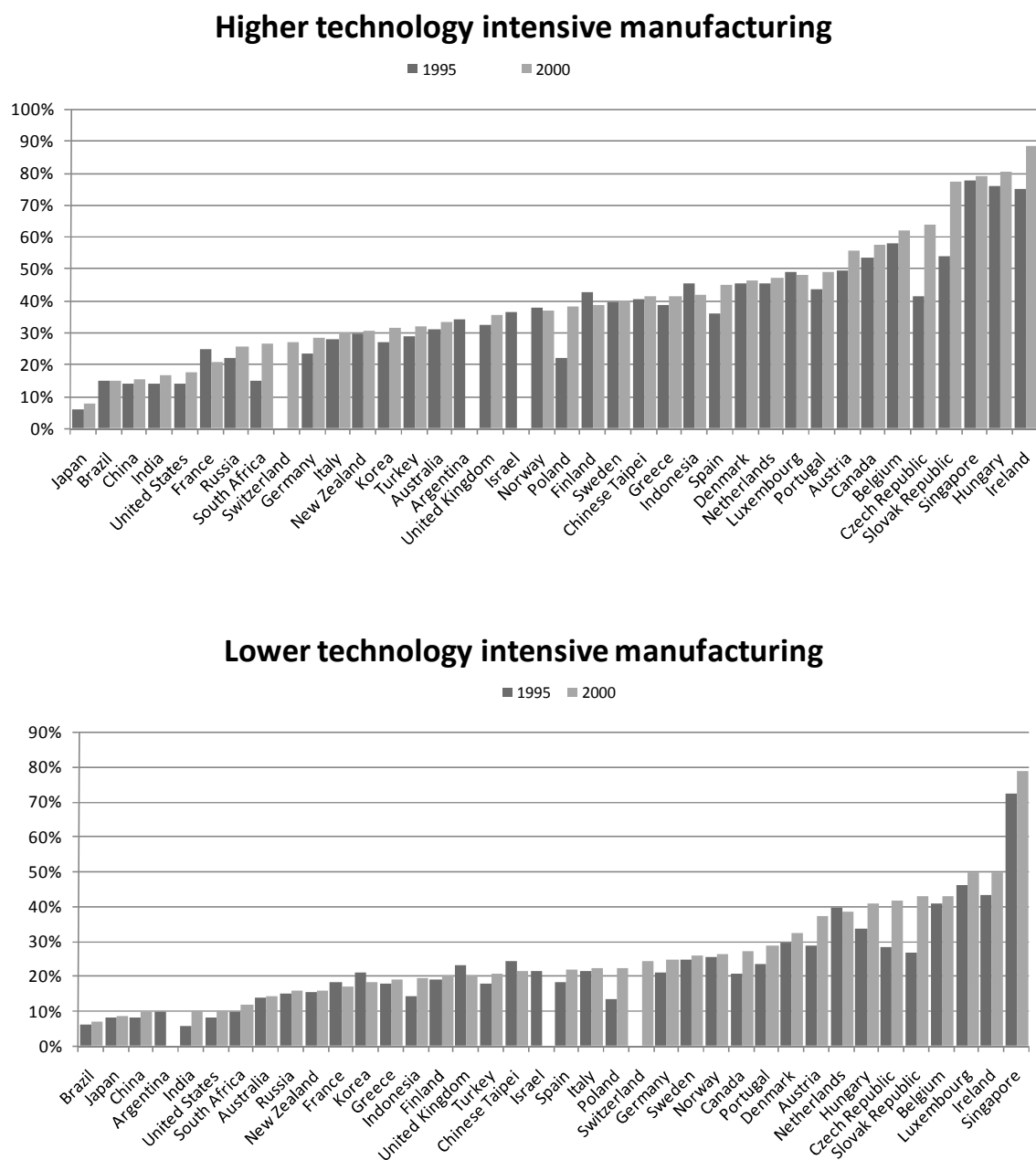
(2) 1995 data is 1994/95 for Australia, 1995/96 for New Zealand, 1996 for Turkey, 1997 for Argentina, 1996 for Chinese Taipei, and 1993/94 for India; no data for Iceland, Mexico and Switzerland.

(3) 2000 data is 1998/99 for Australia, 1999 for Greece, 2002/03 for New Zealand, 1998 for Turkey, 2001 for Chinese Taipei, and 1998/99 for India; no data for Iceland, Mexico, Argentina and Israel.

Source: OECD Input-Output Database.

The same offshoring indicator can also be constructed for groups of industries and/or individual industries, providing more detailed insights into the phenomenon of offshoring in today's global economy. Figure 8 shows that the sourcing of intermediates abroad is more prominent in higher technology industries than in lower technology industries (higher technology industries are defined as high and medium-high technology industries, ISICrev3: 24,29-35; while lower technology industries are defined as medium-low and low technology industries, ISICrev3: 15-23,25-28,36-37). In most countries the offshoring indicator is higher in the group of higher technology industries than in the group of lower technology industries, reflecting the generally higher complexity of technology-intensive goods as they typically require a broad range of inputs. The level of offshoring has increased in almost all countries in the higher technology as well as the lower technology-intensive manufacturing industries, but sourcing of intermediates abroad seems to have grown stronger in higher technology industries in most OECD countries.

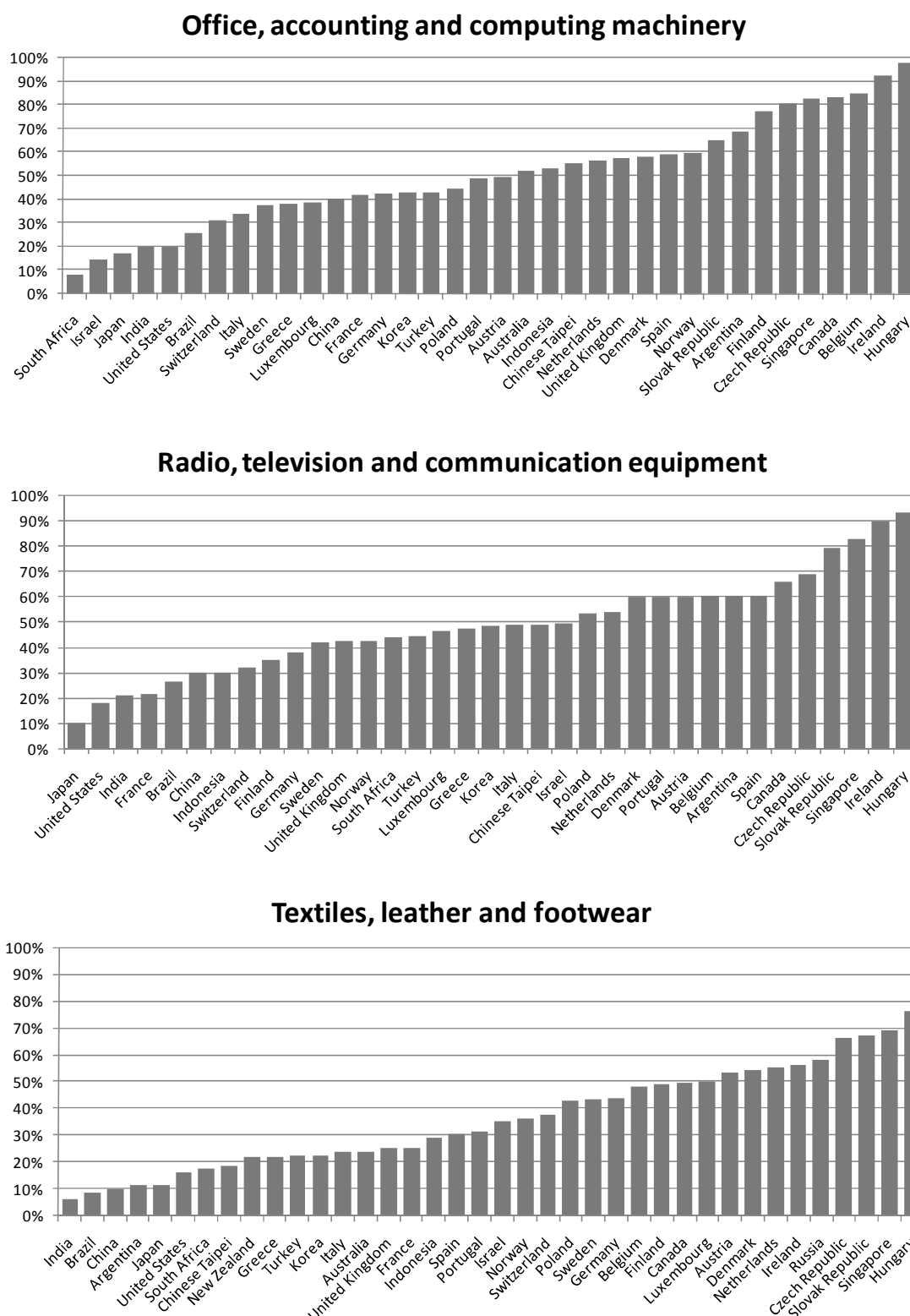
Figure 9 presents the offshoring indicators with some internationally open industries as examples: computers, radio/TV/communications equipment and textiles. The offshoring of activities is somewhat higher in the high technology industries, computers and TV/radio/communications equipment, than in the low technology textiles sector. Again, smaller countries are found to source relatively more internationally, especially those countries that have a high presence of multinational firms, an observation that is consistent with evidence reported earlier in this paper.

**Figure 8. Offshoring, higher and lower technology intensive industries, manufacturing, 1995<sup>1</sup> and 2000<sup>2</sup>**

**Note:** Higher technology manufacturing ISIC rev 3 24, 29-35 ; Lower technology manufacturing ISIC rev 3 15-23,25-28,36-37.

- (1) 1995 data is 1994/95 for Australia, 1995/96 for New Zealand, 1996 for Turkey, 1997 for Argentina, 1996 for Chinese Taipei, and 1993/94 for India; no data for Iceland, Mexico and Switzerland.
- (2) 2000 data is 1998/99 for Australia, 1999 for Greece, 2002/03 for New Zealand, 1998 for Turkey, 2001 for Chinese Taipei, and 1998/99 for India; no data for Iceland, Mexico, Argentina and Israel.

**Source:** OECD Input-Output Database.

Figure 9. Offshoring, individual industries, manufacturing, 2000<sup>1</sup>

(1) 2000 data is 1998/99 for Australia, 1999 for Greece, 2002/03 for New Zealand, 1998 for Turkey, 1995 for the United States (Radio, television and communication equipment), 1997 for Argentina, 2001 for Chinese Taipei, 1998/99 for India and 1995 for Israel; Corresponding industries are not available for some countries.

Source: OECD Input-Output Database.

### Calculating higher-order effects: embodied imports and the foreign content of exports

Input-output tables also allow for the computation of indirect effects on national economies in addition to the more direct effects discussed thus far. Instead of looking only at direct imports, it is important to compute the so-called induced indirect imports when analysing the foreign dependency of countries' economies (Ahmad and Wyckoff, 2003). The underlying idea is that direct imports indicate the direct contribution of foreign industries to the national production process, but this gives only a part of the whole story. For example, if a computer manufacturer imports certain components (*e.g.* computer chips) the direct import contribution will be the ratio of the value of these computer chips to the total value of the computer. If the computer manufacturer purchases other components from domestic manufacturers, who in turn use imports in their production process, those imports should also be included in the computer's value in order to have an idea of the foreign dependency of a country's economy.<sup>5</sup>

A (large) part of the intermediates locally produced by suppliers incorporate foreign raw materials, intermediaries such as parts and components, and semi-finished products produced abroad. In order to calculate the total import content, *e.g.* of nationally produced computers, one has to complement the direct imports bought and used directly by the computer fabricants, with the indirect imports, *i.e.* the imports bought and used by suppliers of these computer fabricants. These total direct and indirect imports are known as "embodied imports" and are calculated as:

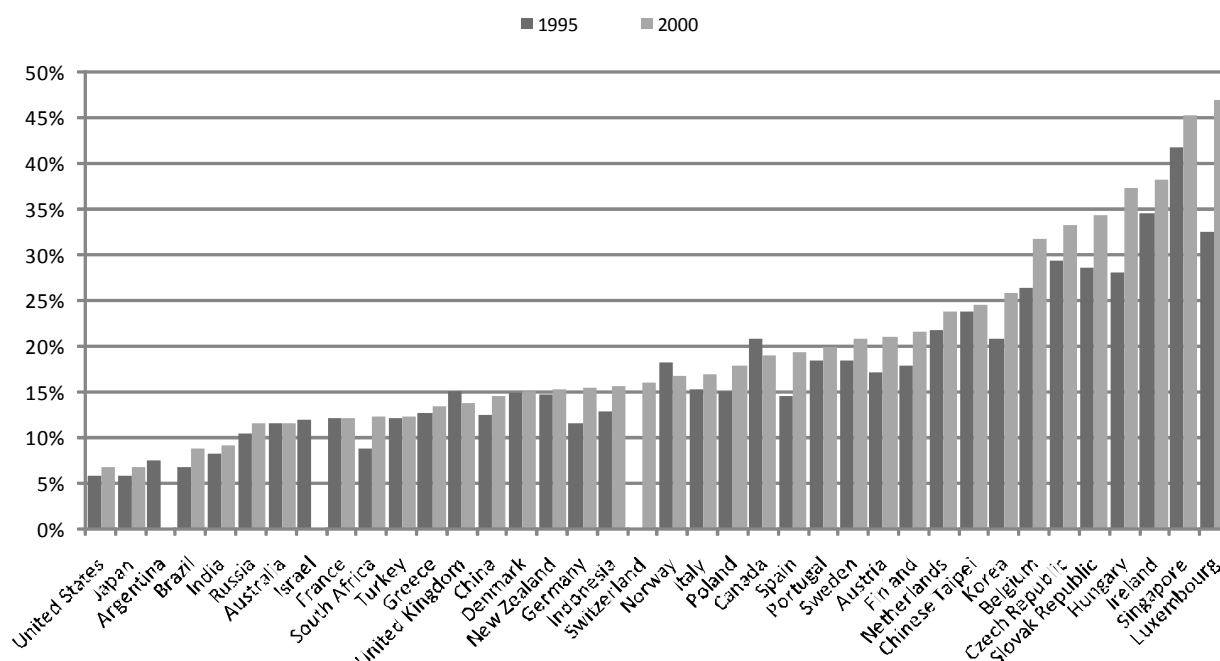
$$IMP. CONT. = u * Am * (I - Ad)^{-1} * O / O_k$$

where  $Am$  and  $Ad$  are the input-output coefficients for imported and domestic transactions respectively;  $u$  denotes an  $1 \times n$  vector each of whose components is unity, the matrix  $O$  is an  $n \times 1$  vector of outputs, and  $O_k$  is total country output.

Figure 10 shows that the embodied imports have increased in 33 of the 34 countries, clearly illustrating growing interdependence. Again, there are important differences between countries with relatively low levels of embodied imports, which did not rise strongly between 1995 and 2000 (*e.g.* larger countries like Australia, Japan and the United States). Smaller countries present relatively higher figures than larger countries because of their limited size, while at the same time the inflow of FDI has also contributed to this higher import dependency in these countries. The typical examples re-appear, *e.g.* Luxembourg, Singapore, Ireland and Hungary.

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5. Re-exports defined as exports of foreign goods or foreign goods exported in the same state as previously imported, have been excluded from the analysis.

Figure 10. Embodied imports, 1995<sup>1</sup> and 2000<sup>2</sup>

(1) 1995 data is 1994/95 for Australia, 1995/96 for New Zealand, 1996 for Turkey, 1997 for Argentina, 1996 for Chinese Taipei, and 1993/94 for India; no data for Iceland, Mexico and Switzerland.

(2) 2000 data is 1998/99 for Australia, 1999 for Greece, 2002/03 for New Zealand, 1998 for Turkey, 2001 for Chinese Taipei, and 1998/99 for India; no data for Iceland, Mexico, Argentina and Israel.

Source: OECD Input-Output Database.

Based on these calculations of embodied imports, the foreign or import content of countries' exports can be constructed using national I-O tables. Input-output tables measure the interrelationships between the producers of goods and services (including imports) within an economy and the users of the same goods and services (including exports). As such, they can be used to estimate the contribution that imports make in the production of any good and service for export. The emergence of global value chains means that imports and exports increasingly move together since the production process of companies is increasingly characterised by sequential production and back-and-forth aspects. As such, exports are based to a large or small extent on intermediate inputs that are imported from abroad, hence the need to qualify the export performance of countries.

Hummels *et al.* (1998, 2001) have introduced the term "vertical specialisation" in calculating the direct and indirect imported inputs that are included in a country's exports. As a result of global value chains and the corresponding geographical fragmentation of activities, countries become vertically specialised within the production process for some goods or services as companies tend to concentrate different production stages for a single good in each country. The vertical specialisation measures try to reflect this process by which different countries become part of a single production chain, linking the imported inputs required by one country with its exports. Since then several papers have computed the import content of exports for different countries, *e.g.* Yi (2003), Bergoing *et al.* (2004) and Cardoso *et al.* (2007); all found that vertical specialisation has increased over the years, illustrating not only increasing integration but also – and especially – the increasing importance of global value chains.



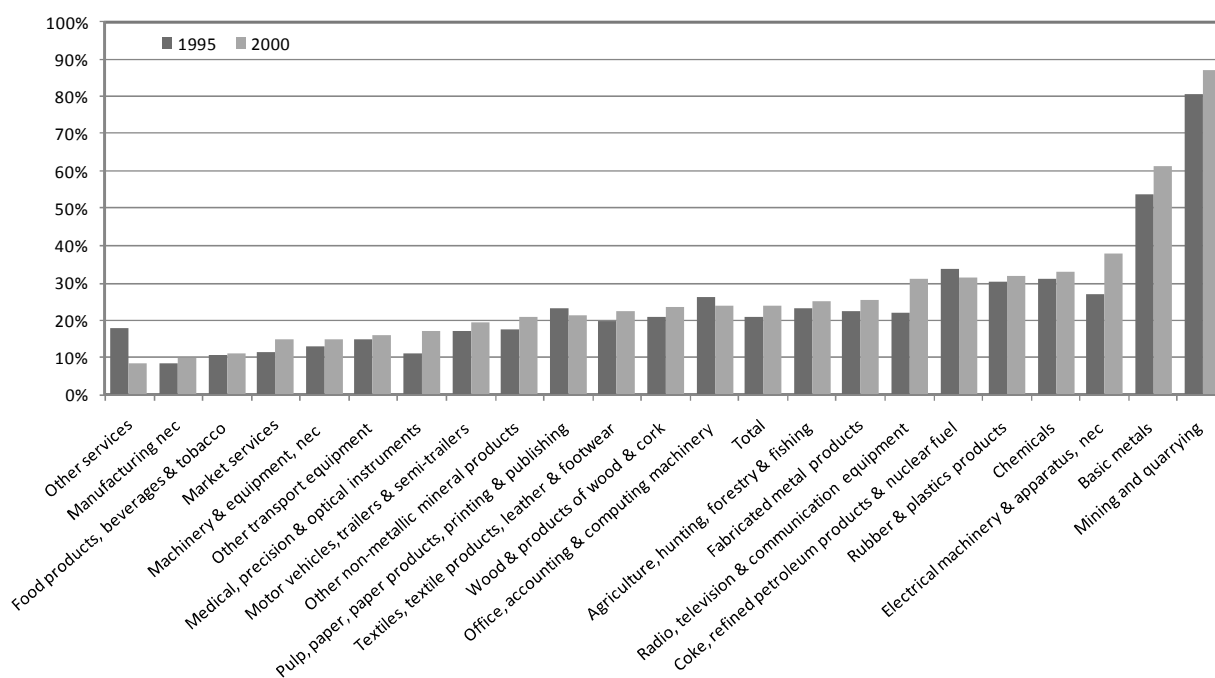
The calculation of the import content of exports using I-O information draws on some implicit assumptions as extensively discussed by the US National Research Council of the National Academy of Science (2006). It is typically assumed, for example, that the same input-output requirements apply for the goods and services that are exported and those that are destined for final demand. Further on, calculations are also based on the assumption that countries' imports originate 100% from foreign sources, which is not necessarily the case and may thus be a source of inaccuracy. However, measuring the domestic content of countries' imports is much more difficult as there is no input-output table that applies to the rest of the world. Notwithstanding these limitations and assumptions, the study concludes that I-O data are the most readily available source of information to gain insight into the increasing dependency of countries' export performance on imports.

The foreign content of countries' exports (FOR.CONT. EXP.) is calculated as:

$$FOR. CONT. EXP. = u * Am * (I - Ad)^{-1} * X / X_k$$

where  $A_m$  and  $A_d$  contain the input-output coefficient for imported and domestic transaction, respectively;  $u$  denotes an  $1 \times n$  vector, each of whose components is unity, the matrix  $X$  is an  $n \times 1$  vector of exports and  $X_k$  is total country exports. An import content of exports of 20%, for example, means that 20% of the exports are directly and indirectly based on imported intermediates.

**Figure 11. Import content of exports, individual industries, OECD<sup>1</sup>, 1995<sup>2</sup> and 2000<sup>3</sup>**



(1) OECD excludes Iceland, Mexico and Switzerland for 1995 and Iceland and Mexico for 2000.

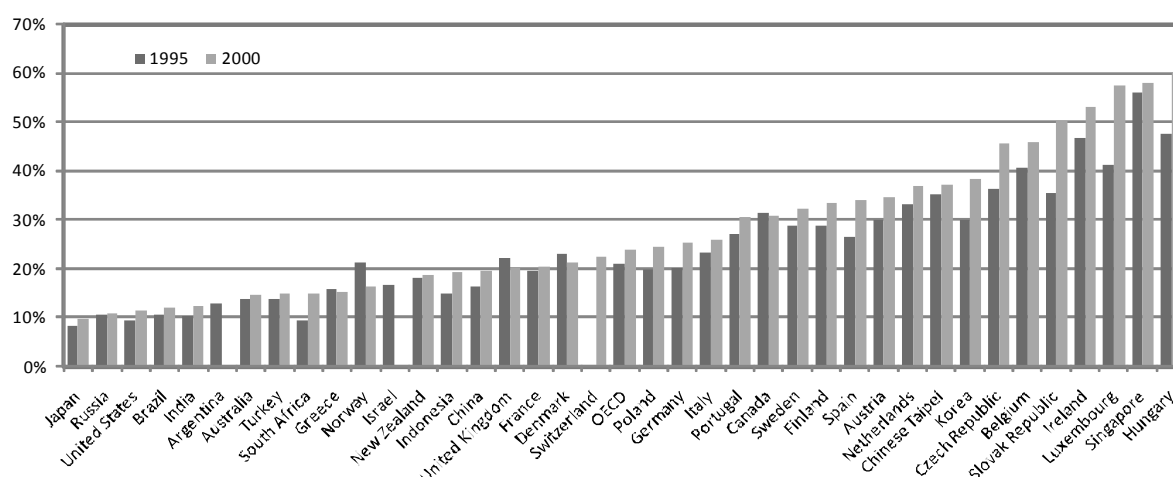
(2) 1995 data is 1994/95 for Australia, 1995/96 for New Zealand, 1996 for Turkey, 1997 for Argentina, 1996 for Chinese Taipei, and 1993/94 for India; no data for Iceland, Mexico and Switzerland.

(3) 2000 data is 1998/99 for Australia, 1999 for Greece, 2002/03 for New Zealand, 1998 for Turkey, 2001 for Chinese Taipei, and 1998/99 for India; no data for Iceland, Mexico, Argentina and Israel.

Source: OECD Input-Output Database.

The import content of exports is found to be highest in more basic industries that make heavy use of primary goods (Figure 11). Examples are mining and basic metals, but also chemicals and rubber and plastics. A second group of industries that displays a rather high import content of exports includes higher technology-intensive industries that produce modular products. Parts and components are often produced in one country before they are exported to another where assembly takes place. This international division of labour is found in industries such as electrical machinery, radio/television and communication equipment, and office, accounting and computing machinery.

**Figure 12. Import content of exports, individual countries, 1995<sup>1</sup> and 2000<sup>2</sup>**



(1) 1995 data is 1994/95 for Australia, 1995/96 for New Zealand, 1996 for Turkey, 1997 for Argentina, 1996 for Chinese Taipei, and 1993/94 for India; no data for Iceland, Mexico and Switzerland.

(2) 2000 data is 1998/99 for Australia, 1999 for Greece, 2002/03 for New Zealand, 1998 for Turkey, 2001 for Chinese Taipei, and 1998/99 for India; no data for Iceland, Mexico, Argentina and Israel.

Source: OECD Input-Output Database.

The indicators for the individual countries show that between the mid-1990s and the early 2000s, the import content of exports has increased in almost all countries (Figure 12). In larger countries like the United States, Japan and the United Kingdom, exports depend relatively less on the imports of intermediates sourced abroad. The increase in vertical specialisation becomes clearest in countries with a high multinational presence like Ireland, Hungary, the Czech Republic and Belgium, as the international sourcing of intermediates within multinational networks drives the development of global value chains. Foreign affiliates in different host countries produce intermediates that are then exported to final consumers, but also to other affiliates and the headquarters of the multinational company.

Within the group of emerging countries, China and Indonesia demonstrate a larger dependence on imported intermediates. The results for China illustrate the increasing international production sharing within ICT industries, in which the more labour-intensive manufacturing activities are carried out in emerging countries while the more skill-intensive activities remain clustered in developed countries (Srholec, 2007). A triangular trade pattern in the ASEAN region has emerged in which parts and components are produced by more developed economies like Japan, Chinese Taipei and Korea, and then exported to emerging countries like China where the assembly of the different intermediates into finished products takes place. This restructuring process has particularly accelerated over the last years, suggesting that more recent data would show a higher import content of exports for China (Bolhoul *et al.*, 2005; OECD, 2007a).

While the indicator on the import/foreign content of exports is of interest and illustrates important trends, one should refrain from using this indicator without knowledge of policy discussions. The underlying presumption that an increase in the foreign content of exports is problematic, and indicates that a country is losing out in the global competition (US National Research Council, 2006). However, this indicator does not necessarily say anything about the competitiveness of countries, and a growing import content of exports does not necessarily signal shrinking competitiveness. It may even be the opposite if a country successfully integrates the global value chains of high-growth industries. But the import content of exports is above all a descriptive indicator about the (changing) structure and dynamics of countries, that together with other appropriate indicators could be used in discussing countries' competitiveness.

### **Employment effects – job embodiment of trade**

The OECD I-O database has also been used in a thought experiment similar to the work by Groshen *et al.* (2005) who, on the basis of trade data and input-output tables, calculate the net effect of trade on total US employment. The Groshen study is among the few that not only focuses on the potentially negative consequences of offshoring and the resulting raise in imports, but also on the potentially positive effects of inshoring or exports. Both the jobs that may be lost through imports and the jobs that are created through exports are considered. This approach measures both the number of workers that are needed to produce the goods and services imported into the United States at current wages, prices and productivity levels, and the number of workers that are needed to produce US exports of goods and services. Moreover, by using input-output tables the study also accounts for indirect effects that are associated with impacts on other sectors.

However, it should be stressed that this approach has some major weaknesses because of assumptions relating to constant-factor input shares, no differences in quality between goods, etc. Furthermore, because in calculating the jobs embodied in imports as well as exports we use the industry technologies of the country, it is implicitly assumed that the technologies for import and export goods and services are identical. In addition, the figures are clearly the result of a thought experiment as imports and national production are assumed to be perfectly interchangeable with no costs (*e.g.* in production technology). Lastly and more importantly, because of its static nature, dynamic gains of trade which are typically very important, are not taken into account. As such, the results only give a partial view of trade, and should be interpreted accordingly.

In order to calculate the jobs embodied in trade for individual countries, the analysis firstly computes the number of jobs that would be needed to produce the goods and services imported in each country. This provides a sort of international trade “employment loss”, hypothetically assuming that all imports would be replaced by domestic production. Secondly, the “employment gain” of international trade is computed as the number of jobs that are needed to produce the goods and services that are exported from each individual country. By subtracting the number of jobs needed to produce the goods and services imported by each country from the number of jobs needed to produce goods and services exported by that country, a net measure of the employment effect of trade is obtained.

The calculation of jobs embodied in trade makes use of the employment multipliers that are computed on the basis of the national input-output tables for individual countries. These employment impacts are then related to the value of gross imports and exports of individual countries. The employment multipliers provide the estimates of how much employment in the total economy (taking into account direct and indirect effects) will increase if the final demand increases by one unit. The employment multiplier for each industry  $i$  is calculated as:

$$F_i \times (I-A)^{-1} \times (O/LC)_{IO}(LC/E)_{STAN}$$

where  $F_i$  is a row matrix representing the change in final demand for industry  $i$  with one unit,  $(I-A)^{-1}$  is the (square) inverse Leontief matrix and  $(O/LC)_{IO}(LC/E)_{STAN}$  is a column matrix representing the inverse of labour productivity in each industry. LC is labour compensation of employment and IO and STAN refer to the OECD I-O database and OECD STAN database. These employment multipliers are then multiplied by the amounts of exports and imports, thereby assuming that the imports flows to final users in each country are now produced in that country.

The results are presented in Table 4; in order to easily interpret the absolute figures, the results are also expressed relative to the total employment in each country. The jobs embodied in trade are on average larger (in relative terms) for smaller countries, given their smaller size and consequently their stronger international orientation. The size of countries, however, is not a prediction of whether countries “win or lose” from international trade; smaller as well as larger countries show positive/negative net impacts of trade on employment. Countries with a positive net employment impact are “winning” from international trade as calculated here: the jobs embodied in their exports (the employment “gain” of trade) exceeds the number of jobs embodied in their imports (the employment “loss”).

Overall, the rather small numbers of jobs embodied in net imports relative to total employment clearly suggest that globalisation is not the main explanation for worsening employment performance in some countries. Globalisation is clearly a two-way process where offshoring and imports are compensated by insourcing and exports. Only in countries like Ireland, Portugal and the Slovak Republic does the “employment loss” of international trade seem rather large. Several factors explain these results, such as the rather large trade deficits some East European countries have run as their economic development has accelerated. Ireland, however, reports a positive trade balance; the negative net impact of trade-embodied jobs is explained by the fact that the trade surplus is accumulated especially in non-labour-intensive industries while sector trade deficits appear in low-productive, labour-intensive industries. Once again, it should be stressed that this approach only takes into account static (direct and indirect) effects, and that longer-term, dynamic effects are not included.

**Table 4. Job embodiment of international trade**

	Jobs embodied in imports (thousands)	%	Jobs embodied in exports (thousands)	%	Net (thousands)	%
Australia (1998)	1 382	15.5	1 236	13.9	-145	-1.6
Austria	1 142	27.7	1 057	25.6	-85	-2.1
Belgium	1 219	29.8	1 357	33.2	138	3.4
Canada	3 040	19.9	4 007	26.3	967	6.3
Czech Republic	1 725	35.8	1 772	36.8	47	1.0
Denmark	530	19.4	756	27.7	226	8.3
Finland	515	22.4	597	25.9	81	3.5
France	3 519	14.5	3 754	15.4	235	1.0
Germany	7 703	19.9	8 245	21.3	542	1.4
Greece (1999)	1 092	27.7	786	19.9	-307	-7.8
Hungary	1 390	36.3	1 136	29.7	-254	-6.7
Ireland	837	49.3	619	36.5	-218	-12.9
Italy	4 359	18.8	4 624	20.0	265	1.1
Japan	10 319	15.5	6 359	9.5	-3 961	-5.9
Korea	4 909	23.2	4 994	23.6	85	0.4
Luxembourg	165	62.3	115	43.6	-50	-18.8
Netherlands	1 941	23.9	2 368	29.1	427	5.3
New Zealand	240	18.6	296	23.0	56	4.3
Norway	605	26.3	555	24.1	-50	-2.2
Poland	372	24.7	320	21.3	-52	-3.5
Portugal	1 341	27.7	919	19.0	-421	-8.7
Slovak Republic	857	41.9	753	36.9	-104	-5.1
Spain	3 484	22.1	2 873	18.3	-611	-3.9
Sweden	1 016	23.8	1 219	28.6	203	4.8
Switzerland (2001)	723	22.0	753	23.0	30	0.9
United Kingdom	5 967	20.3	5 793	19.7	-174	-0.6
United States	13 731	9.2	11 463	7.7	-2 268	-1.5

## Conclusions and future directions for research

Despite the typical disadvantages of published I-O tables (such as timeliness, sector classifications, etc), this paper has shown that I-O may be a complementary source of information for measuring and analysing globalisation. Using the OECD I-O Database, containing harmonised I-O tables for 38 economies (OECD and non-OECD), different indicators are being developed to allow analysis of some distinctive characteristics of current globalisation. The proposed indicators specifically measure the emergence of global value chains with their corresponding import and export flows of intermediate inputs, and the increasing offshoring of services can be discussed in more detail.

Of course the quality of the indicators presented directly depends on the information gathered within national I-O tables and their international comparability. While I-O tables have been harmonised as much as possible, reporting differences between countries (*e.g.* consolidated accounts, establishment vs. enterprise) may to some extent bias the results.

The OECD I-O Database may also be an important instrument for future research on globalisation. Linking the OECD I-O Database with bilateral trade data would extend the scope of the analysis; as such the effects of the increasing integration of emerging countries like in the global economy could be studied in more detail. While I-O tables typically allow for the calculation of direct and indirect effects through the total economy, these kinds of analyses are confronted with the traditional limitations of I-O tables (lack of dynamic effects and constant productivity).

The OECD I-O Database represents a major input not only for descriptive statistics as I-O indicators could be used in more applied analysis. The impact of the increasing integration of countries on national employment, productivity levels and growth could be discussed in more detail.

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